

Florida Government Finance Officers Association, Inc
Meeting of the Board of Directors

Friday, March 31, 2023

Embassy Suites
8978 International Drive, Orlando
Manatee Room

9:00 am

FGFOA Mission



The FGFOA is dedicated to being your professional resource by providing opportunities through Leadership, Education, Networking and Information

Leadership

- Providing opportunities for individual development
- Recognition of the FGFOA's governmental finance expertise
- Recruiting, mentoring and promoting leaders within our organization
- Recognizing member achievements

Education

- Creating balanced and cost-effective educational programs
- Utilizing various methods of delivery
- Enhancing cooperative training partnerships
- Promoting attainment and retention of certified officials

Networking

- Promoting relationships among peers
- Cultivating strong relationships with other organizations
- Enhancing relationships with the Local Chapters

Information

- Delivering information through innovation
- Providing feedback and analysis on emerging legislative and technical issues
- Facilitating information sharing for members

ATTENDANCE - FGFOA BOARD MEETING March 31, 2023

NOT PRESENT	PRESENT	OFFICERS Jonathan McKinney Frank DiPaolo Rip Colvin			
		DIRECTORS Melissa Burns Bryan Cahen Nicole Jovanovski Missy Licourt Olga Rabel Rebecca Schnirman William Spinelli Kelly Strickland	1st Term 2019-2022 2020-2023 2022-2025 2021-2024 2020-2023 2022-2025 2018-2021 2018-2021	2nd Term 2022-2025 2021-2024 2021-2024	3rd Term
		IMMEDIATE PAST PRESIDER Shannon Ramsey-Chessman	<u>NT</u>		
		Jeremy Baker Lorrie Brinson Anna Otiniano Sharon Almeida Lewis Chazan Elizabeth Walter Derek Noonan, Co-Chair Stephen Timberlake, Co-Chair	Certification Common Conference Prograted Educational Prograte Event Host Common Professional Development 2023 SOGF Common Technical and Legar Technical and Legar Technical and Legar Technical and Legar Technical Education Common Technic	m Committee ams Committee ittee lopment Committe nittee islative Resources	Committee
		CHAPTER PRESIDENTS Jim Cooke Tim Villarosa Anthony Cobb Brett Allmond Lynn Stone Cathy Larson Melissa Licourt Rebecca Tew Mindy Miller Annette Otiniano	Big Bend Chapter Central Florida Ch Florida First Coast Gulf Coast Chapte Hillsborough Chap Nature Coast Chap North Central Flor Palm Beach Chapter Panhandle Chapter South Florida Cha	Chapter r oter oter ida Chapter er	
		Cindy Emshoff Cary Myers Jennifer Hill Lory Irwin	South Florida Chapter Space Coast Chapter Treasure Coast Ch Volusia Flagler Ch	eer apter	
		OTHERS IN ATTENDANCE Paul Shamoun Jill Walker Karen Pastula	Florida League of Florida League of Florida League of	Cities	



FGFOA BOARD OF DIRECTORS MEETING AGENDA

DATE/TIME: March 31, 2023

9:00 am

Manatee Room

- I. Call to Order Jonathan McKinney, President
- II. Roll Call
- III. Consideration of Minutes January 20, 2023
- IV. Report of Officers
 - A. President Jonathan McKinney
 - B. President Elect Frank DiPaolo
 - 1. Appointment of 2023 Committee Chairs
 - 2. Policy and Procedures for Board of Director Meeting Attendance
 - C. Secretary Treasurer Rip Colvin
 - 1. Financials
 - 2. Approval of 2022 Audit
- V. Executive Director Paul Shamoun
 - 1. 2023 Annual Conference Registration Fees
 - 2. Showstoppers Event Cancellation Insurance Quote
 - 3. Directors and Officers Insurance Quote
 - 4. Amendment to the Policies and Procedures
 - 5. Membership Report
 - 6. Investment Report

VI. Committee Chairs

- 1. Certification Committee Jeremy Baker
 - a. Committee Update
 - b. CGFO Testing Options
- 2. Conference Program Committee Lorrie Brinson
 - a. Committee Update
- 3. Educational Programs Committee Anna Otiniano
 - a. Committee Update
- 4. Event Host Committee Sharon Almeida
 - a. Committee Update
- 5. Professional Development Committee Lewis Chazan
 - a. Committee Update
- 6. School of Governmental Finance Committee Elizabeth Walter
 - a. Sub-Committee Chair Meeting
- 7. Technical and Legislative Resources Committee Co-Chair, Derek Noonan and Co-Chair, Stephen Timberlake
 - a. Committee Update
 - b. Committee Manual Policy & Procedures
- VII. Other Business
- VIII. Next Meeting Friday, June 29, 2023, Rosen Shingle Creek, Orlando in conjunction with the Annual Conference

FLORIDA GOVERNMENT FINANCE OFFICERS ASSOCIATION, INC. BOARD OF DIRECTORS MEETING MINUTES January 20, 2023

The meeting of the FGFOA Board of Directors took place at the World Golf Village Renaissance St. Augustine Resorts, St. Augustine, on Friday, January 20, 2023.

IN ATTENDANCE:

OFFICERS AND BOARD MEMBERS

President – Jonathan McKinney, Finance Director, City of Port Orange

President-Elect – Frank DiPaolo, Director of Finance, City of Dania Beach

Secretary-Treasurer – Rip Colvin, Executive Director, Justice Administrative Commission

Director, Melissa Burns, Director of Finance, City of Atlantic Beach

Director, Bryan Cahen, Budget Director, City of Weston

Director, Nicole Jovanovski, Director of Finance, Sarasota County

Director, Olga Rabel, Inspector General, Clay County Clerk of the Circuit Court and Comptroller

Director, Rebecca Schnirman, Director of Financial & Support Services, Palm Beach County

Director, Kelly Strickland, Director of Financial Administration, City of Sarasota

Director, Bill Spinelli, Chief Financial Officer, Brevard County Sheriff's Office

COMMITTEE CHAIRS

Jeremy Baker, Certification

Lorrie Brinson, Conference Program

Anna Otiniano, Educational Programs

Lewis Chazan, Professional Development

Derek Noonan, Co-Chair, Technical and Legislative Resources

Stephen Timberlake, Co-Chair, Technical and Legislative Resources

STAFF

Paul Shamoun, Florida League of Cities

Jill Walker, Florida League of Cities

Karen Pastula, Florida League of Cities

CALL TO ORDER

There being a quorum, President McKinney called the January 20, 2023, meeting of the FGFOA Board of Directors to order at 8:53 a.m.

PRESIDENT REPORT

Minutes

President McKinney presented the minutes from the November 4, 2022, FGFOA Board meeting for review.

President-Elect DiPaolo moved, seconded by Mr. Cahen, to accept the minutes from the November 4, 2022, FGFOA Board meeting as submitted. Motion passed unanimously.

2023 Annual Conference Schedule

President McKinney suggested changes for the upcoming 2023 Annual Conference that more aligns with the members requests. He has recommended the Annual Conference Program Committee offer Ethics virtually this year instead of in-person. This would allow the most members to meet their end of year requirement while opening a session for another speaker in the line-up. He also suggested no head table

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at the official business meeting so there's less distractions. The Tuesday Business meeting will now be broken into two sections. There will be a Tuesday Luncheon and Awards ceremony to recognize the many achievements over the past year, and a Wednesday breakfast for the official meeting and changing to the new President.

Mr. Colvin moved, seconded by President-Elect DiPaolo, to accept these changes as suggested, to be implemented at the 2023 Annual Conference. Motion passed unanimously.

Appointment to Lifetime Achievement Award Committee

President McKinney presented his appointment of committee members to serve on the Lifetime Achievement Award Committee as follows: Past President, Shannon Ramsey-Chessmen; Past President, Ken Burke; President-Elect Officer, Frank DiPaolo; Current Board Member, Bryan Cahen; and memberat-large, Mike Florio.

Mrs. Strickland moved, seconded by Ms. Rabel, to accept these appointments to the Lifetime Achievement Award Committee as submitted. Motion passed unanimously.

PRESIDENT-ELECT REPORT

Appointment for the Chair of the 2023 School of Governmental Finance Committee

President-Elect DiPaolo made his appointment for the Chair of the 2023 School of Governmental Finance Committee which will be Elizabeth Walter, Budget & Grants Manager, South Florida Regional Transportation Authority.

Mr. Cahen moved, seconded by Ms. Burns, to approve the Chair of the 2023 School of Governmental Finance Committee appointment as presented. Motion passed unanimously.

SECRETARY/TREASURER REPORT

September 30, 2022, Financial Statements

Mr. Colvin presented the September 30, 2022, Financial Statements for review and approval.

Ms. Burns moved, seconded by Ms. Rabel, to approve the September 30, 2022, Financial Statements as presented. Motion passed unanimously.

EXECUTIVE DIRECTOR REPORT

Amendment to the Policies and Procedures

Mr. Shamoun presented a red-line version of the Policy and Procedures document for review. The changes reflect the new mission statement approved at the 2022 strategic planning session as well as the new standing committee structure. The board reviewed the document and had some additional changes and clarifications they wanted added. This item will be brought back to the Board at a future meeting.

Membership Report

Mr. Shamoun presented the current membership report. Mr. Colvin requested more historical membership statistics for comparison on future reports.

Mr. Colvin moved, seconded by Mrs. Schnirman, to approve the membership report as presented. Motion passed unanimously.

Investment Report

Mr. Shamoun presented the investment report indicating that due to the high cash position of FGFOA and the low rate of traditional CDs, staff recommends switching to the CDARS CD network. It offers much more attractive rates and is FDIC insured.

President-Elect DiPaolo moved, seconded by Mr. Colvin, to approve the investment report, and to invest in the CDARS CD network, as presented. Motion passed unanimously.

COMMITTEE CHAIR REPORT

Local Chapter President Ad-Hoc Committee

Mr. Spinelli presented the Local Chapter President Ad-Hoc Committee report indicating a change to the bylaws for the FGFOA Local Treasure Coast Chapter. The request was a change of the term in office for the President, President-Elect, and Secretary/Treasurer from one (1) year to two (2) years.

Mr. Colvin moved, seconded by Mrs. Strickland, to approve the updated Treasure Coast Chapter Bylaws as presented. Motion passed unanimously.

CGFO Certification Committee

Mr. Baker presented the CGFO Certification Committee report stating there are now 553 active CGFOs which is an increase of 5 who earned their certification at the Fall exams. There are currently 276 CGFO candidates, which includes 15 new candidates since October. The Committee would like to highlight the concern that 85 of these candidates are at risk of not completing their certification requirements within their 5-year period due to CGFO testing being cancelled because of Hurricane Ian. Spring reviews and exams are currently being scheduled and the Committee is preparing to audit the required 25% of CGFO renewals and recommends an extension of the deadline to obtain Certification.

President-Elect DiPaolo moved, seconded by Mrs. Strickland, to approve a two-year extension of the deadline to obtain Certification. <u>This extension is not automatic</u>. A request must be submitted before February 28, 2023. All requests will be automatically approved. Motion passed unanimously.

A further concern is a request for a renewal extension, also due to the same factors. President McKinney gave the presiding gavel to President-Elect DiPaolo for this vote.

President McKinney moved, seconded by Mr. Cahen, to a one-year extension for CGFOs with a renewal of June 30, 2022. Additionally, their renewal will be permanently changed from even years to odd years. This means their renewal was due on June 30, 2022, will be due June 30, 2023. Thus, the following renewal will be on June 30, 2025. Motion passed unanimously.

CGFO Testing Options

The Scantron system currently used for the CGFO Certification program is reaching the end of its usefulness as the software and CPU are outdated. The Board believes it is time to find an online option for testing. Mr. Shamoun will reach out to the University of Georgia and Florida State University, Mr. Baker will reach out to Florida International University to research options and pricing for online testing as well as updating the online test bank previously provided by the University of Georgia. This new information will be reported at the March 31, 2023 Board meeting.

Conference Program Committee

Ms. Brinson gave the Annual Conference Committee report for the 2023 Annual Conference program including speaker names and session titles. These are still subject to change as we move closer to the event. There will now be an "Innovation Awards Luncheon" on Tuesday which will replace a portion of the Tuesday Business Lunch. There will also be a Wednesday morning breakfast which will honor the swearing in of the new president, and remaining business items. She will incorporate these events into the program schedule.

Ms. Brinson further requested approval for headshot photos to be taken at the 2023 Annual Conference. The board liked this idea and requested her to negotiate terms/rates with the photographer up to a daily rate of \$750 instead of charging attendees a rate.

President-Elect DiPaolo moved, seconded by Mr. Colvin, to approve payment to the headshot photographer up to \$750 maximum as a flat fee for an 8-hour block. Motion passed unanimously.

Technical and Legislative Committee

Mr. Timberlake presented the Technical and Legislative Committee report providing an updated version of the Basic Government Resource Manual. He also gave examples of recent e-bulletins sent out by the committee with GASB updates, etc. He also gave upcoming Legislative session dates of importance.

Educational Programs Committee

Mrs. Otiniano presented the Educational Programs Committee report and the updated committee Policy and Procedures manual. There was discussion regarding how many webinars will be allowed each year. It was decided to leave that up to the committee to decide. President McKinney liked the format of this manual and advised the other Committee Chairs to use this as their "template" to revise their manuals and bring them back to the Board for review and approval.

Mrs. Schnirman moved, seconded by Ms. Burns, to approve the updated Policy and Procedures manual noting this change and to use this document as a template for other committees to use. Motion passed unanimously.

Event Host Committee

Mr. Cahen presented the Event Host Committee report regarding the Tuesday night event. He presented details of the schedule for SeaWorld. He requested an increase in the budget to \$120,000 to accommodate these changes including dinner in covered pavilions, free time in the park with a Quick Queue pass for all rides, a fireworks show and exclusive access to the Ice Breaker coaster post-park closing.

Mr. Cahen moved, seconded by Mrs. Jovanovski, to approve increased budget and event updates as presented. Motion passed unanimously.

Professional Development Committee

Mr. Chazan gave the Professional Development Committee report noting the pairings are completed for the Mentor/Mentee program. They are researching the use of a Dynamic Leadership Session as a reunion at the culmination of the program.

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NEXT MEETING

The next meeting of the Board of Direct	tors will be	e held on	ı Friday,	March	31, 2023,	at the	Embassy
Suites on International Drive, Orlando, I	L.						

ATTEST:	
Rip Colvin, Secretary/Treasurer	



Florida Government Finance Officers Association, Inc. 2022-2023 *Board of Directors – President - Elect* Agenda Item

2022-2023

BOARD OF DIRECTORS

Meeting Date: March 31, 2023

OFFICERS President **Title of Item:** Appointment of 2023-2024 Committee Chairs

PresidentJonathan McKinney

Executive Summary, Explanation or Background:

President-Elect Frank DiPaolo It is my pleasure to recommend the appointment of the following Standing Committee Chairs.

Secretary/Treasurer Rip Colvin

CGFO Certification – Mary Lou Pickles

DIRECTORS

Conference Program – Sarah Simpson

Melissa Burns

Educational Programs – Anna Otiniano

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Professional Development – Kadem Ramirez

Bryan Cahen

SOGF – Elizabeth Walter

Nicole Jovanovski

Technical and Legislative Resources – Derek Noonan

Missy Licourt

Event Host - TBA

Olga Rabel

Recommended Action:

Rebecca Schnirman
William Spinelli

Approval of Committee Chair recommendations

Kelly Strickland

Frank DiPaolo

March 24, 2023

Frank DiPaolo, President

Date



Florida Government Finance Officers Association, Inc. 2022-2023 Board of Directors - Secretary-Treasurer Agenda Item

2022-2023 Meeting Date: March 31, 2023

BOARD OF DIRECTORS Title of Item: Financials

OFFICERS
President

Jonathan McKinney

Executive Summary, Explanation or Background:

Attached are the financials as of December 31, 2022.

President-Elect Frank DiPaolo

Recommended Action:

Secretary/Treasurer Rip Colvin

For review and approval

DIRECTORS

Melissa Burns

Bryan Cahen Rip Colvin March 17, 2023

Rip Colvin Name Date

Missy Licourt

Olga Rabel

William Spinelli

Kelly Strickland

Comparative Statement of Financial Position December 31, 2022

	12/31/2022	9/30/2022	6/30/2022	3/31/2022	12/31/2021
ASSETS					
Current Assets:					
Cash - Capital City Bank	545,706	560,323	765,555	775,684	520,735
Investments - Vanguard	16,981	16,834	16,749	16,723	16,722
Investments - CDs	111,049	195,555	195,549	195,542	195,039
Accounts Receivable	1,800	12,055	8,010	1,935	440
Interest Receivable	359	248	134	23	405
Prepaid Expenses	0	0	6,508	12,802	0
Prepaid Conference Expenses	0	0	0	12,561	4,811
Deposits	1,050	1,050	1,000	86,298	51,858
Total Current Assets	676,945	786,065	993,505	1,101,568	790,010
Equipment:					
Computer Equipment	2,162	2,162	2,162	2,162	2,162
Less: Accumulated Depreciation	(2,130)	(2,114)	(2,098)	(2,066)	(2,035)
Net Equipment	32	48	64	96	127
Other Assets					
Deposits	4,000	4,000	4,000	5,000	2,500
Total Other Assets	4,000	4,000	4,000	5,000	2,500
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Total Assets	680,977	790,113	997,569	1,106,664	792,637
LIABILITIES AND NET ASSETS					
Current Liabilities:					
Deferred Income	0	0	0	293,115	2,162
Accounts Payable	51,127	40,758	450,227	89,584	51,300
Total Current Liabilities	51,127	40,758	450,227	382,699	51,300
Unrestricted Net Assets	629,850	749,355	547,342	723,965	741,337
Total Liabilities and Unrestricted Net Assets	680,977	790,113	997,569	1,106,664	792,637

Statement of Activities For the Six Months Ended December 31, 2022

	QTR 1 7/1/2022 to 9/30/2022	QTR 2 10/1/2022 to 12/31/2022	ACTUAL QTR 3 1/1/2023 to 3/31/2023	QTR 4 4/1/2023 to 6/30/2023	YTD 7/1/2022 to 12/31/2022	BUDGET AMENDED 7/1/2022 to 6/30/2023	BUDGET % OF BUDGET SPENT	BUDGET VARIANCE YEAR TO DATE
REVENUES								
Membership Dues	119,850	9,950	0	0	129,800	150,000	87%	(20,200)
Investment Income	205	262	0	0	467	4,000	12%	(3,533)
Annual Conference	0	0	0	0	0	700,500	0%	(700,500)
School of Governmental Finance	119,675	(72,375)	0	0	47,300	137,205	34%	(89,905)
Pre Conference Seminars	0	0	0	0	0	25,000	0%	(25,000)
Leadership FGFOA	0	0	0	0	0	19,900	0%	(19,900)
Boot Camps	12,760	(4,360)	0	0	8,400	92,400	9%	(84,000)
CGFO Fees	11,150	(3,000)	0	0	8,150	36,000	23%	(27,850)
TOTAL REVENUES	263,640	(69,523)	0	0	194,117	1,165,005	17%	(970,888)
EXPENSES Professional Services: Florida League of Cities, Inc.	33,250	33,250	0	0	66,500	133,000	50%	(66,500)
Auditor Fees	0	0	0	0	0	14,000	0%	(14,000)
Total - Professional Services	33,250	33,250	0	0	66,500	147,000	45%	(80,500)
Meeting Expenses:								
Board of Directors	3,761	6,698	0	0	10,459	36,500	29%	(26,041)
Strategic Planning	0	0	0	0	0	6,000	0%	(6,000)
GFOA Conference	0	0	0	0	0	7,500	0%	(7,500)
GFOA Reception	0	0	0	0	0	7,500	0%	(7,500)
Total - Meeting Expenses	3,761	6,698	0	0	10,459	57,500	18%	(47,041)

			ACTUAL			BUDGET	BUDGET	BUDGET
	QTR 1	QTR 2	QTR 3	QTR 4	YTD	AMENDED	%	VARIANCE
	7/1/2022	10/1/2022	1/1/2023	4/1/2023	7/1/2022	7/1/2022	OF	YEAR
	to	to	to	to	to	to	BUDGET	TO
	9/30/2022	12/31/2022	3/31/2023	6/30/2023	12/31/2022	6/30/2023	SPENT	DATE
Training/Education:								
Conference Expenses	0	289	0	0	289	741,900	0%	(741,611)
School of Governmental Finance	2,330	1,583	0	0	3,913	122,850	3%	(118,937)
Pre Conference Seminars	0	0	0	0	0	22,000	0%	(22,000)
Leadership FGFOA	0	0	0	0	0	60,950	0%	(60,950)
Boot Camps	0	1,525	0	0	1,525	72,600	2%	(71,075)
CGFO Expenses	0	0	0	0	0	29,000	0%	(29,000)
NASBA Fees	0	0	0	0	0	5,000	0%	(5,000)
Local Chapter Support	8,410	0	0	0	8,410	10,000	84%	(1,590)
Total - Training/Education	10,740	3,397	0	0	14,137	1,064,300	1%	(1,050,163)
Standing Committees:								
Standing Committee Meetings	0	0	0	0	0	1,000	0%	(1,000)
All Committee Meetings@ Conference	0	0	0	0	0	7,000	0%	(7,000)
Total - Standing Committees	0	0	0	0	0	8,000	0%	(8,000)
Communication to Members:								
Postage & Mailing	291	105	0	0	396	1,000	40%	(604)
Internet Homepage	0	0	0	0	0	500	0%	(500)
Printing & Duplicating	12	147	0	0	159	3,000	5%	(2,841)
Total - Communication to Members	303	252	0	0	555	4,500	12%	(3,945)

			ACTUAL			BUDGET	BUDGET	BUDGET
	QTR 1	QTR 2	QTR 3	QTR 4	YTD	AMENDED	%	VARIANCE
	7/1/2022	10/1/2022	1/1/2023	4/1/2023	7/1/2022	7/1/2022	OF	YEAR
	to	to	to	to	to	to	BUDGET	TO
	9/30/2022	12/31/2022	3/31/2023	6/30/2023	12/31/2022	6/30/2023	SPENT	DATE
Administrative Expenses:								
Insurance Expense	4,367	0	0	0	4,367	5,000	87%	(633)
List Serve	1,375	517	0	0	1,892	3,000	63%	(1,108)
Filings and Registrations	0	0	0	0	0	100	0%	(100)
Staff Travel	702	162	0	0	864	3,500	25%	(2,636)
Miscellaneous Expense	490	159	0	0	649	3,500	19%	(2,851)
Credit Card & Bank Fees	6,623	5,531	0	0	12,154	30,000	41%	(17,846)
Depreciation	16	16	0	0	32	200	16%	(168)
Total - Administrative Expenses	13,573	6,385	0	0	19,958	45,300	44%	(25,342)
TOTAL EXPENSES	61,627	49,982	0	0	111,609	1,326,600	8%	(1,214,926)
Increase (Decrease) in Unrestricted Net Assets	202,013	(119,505)	0	0	82,508	(161,595)	(51%)	244,103
Unrestricted Net Assets, Beginning of Period	547,342	749,355	0	0	547,342	547,342		
Unrestricted Net Assets, End of Period	749,355	629,850	0	0	629,850	385,747		

Statement of Cash Flows

Cash Flows From Operating Activities		
Receipts from Members and Associates	199,860	
Interest and Dividends	243	
Fees Paid to Florida League of Cities	(92,258)	
Payments to Vendors	(411,962)	
Net Cash Used by Operating Activities		(304,117)
Cash Flows from Investing Activities		
Proceeds from Investments	84,510	
Purchase of Investments	(10)	
Net Cash Provided by Investing Activities		84,500
Net Decrease in Cash and Cash Equivalents		(219,617)
Cash and Cash Equivalents - Beginning of Period		782,304
Cash and Cash Equivalents - End of Period	_	562,687
Reconciliation of Increase in Net Assets to Net Cash		
Provided by Operating Activities:	92.509	
Increase in Net Assets	82,508	
Adjustments to Reconcile Increase in Net Assets to Net Cash Used by		
Operating Activities:		
Depreciation	32	
Decrease in Accounts Receivable	5,985	
Decrease in Prepaid Expenses	6,508	
Increase in Deposits	(50)	
Decrease in Accounts Payable	(399,100)	
Net Cash Used by Operating Activities		(304,117)

2022 School of Governmental Finance For the Six Months Ended December 31, 2022

	2022 ACTUAL	2022 BUDGET	VARIANCE
REVENUE COMPARISON			
REGISTRATIONS			
Active Member Basic	0	12,375	(12,375)
Active Member Intermediate	0	12,375	(12,375)
Associate Member Basic	0	680	(680)
Associate Member Intermediate	0	1,700	(1,700)
Non Member Basic	0	10,000	(10,000)
Non Member Intermediate	0	8,000	(8,000)
Active Member Week	34,000	31,875	2,125
Associate Member Week	700	1,650	(950)
Non Member Week	4,700	9,750	(5,050)
Cancellation Fees	250	0	250
Exhibitor Fees	0	42,000	(42,000)
Ethics Course	7,650	0	7,650
Hotel Commissions	0	2,800	(2,800)
Room Credits	0	4,000	(4,000)
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TOTAL REVENUES	47,300	137,205	(89,905)
EXPENSE COMPARISON			
EXPENSES			
Hospitality Suite	0	10,000	(10,000)
Refreshment Breaks	0	45,000	(45,000)
Welcome Reception	0	15,000	(15,000)
Staff Travel	145	10,000	(9,855)
Internet Cafe/WIFI	0	2,500	(2,500)
Equipment Rentals	0	15,000	(15,000)
Speaker Expense	0	1,000	(1,000)
Speaker Gifts	0	2,000	(2,000)
Postage & Mailing	0	100	(100)
Printing/Duplicating	0	1,000	(1,000)
Meeting Planning Services	0	6,500	(6,500)
Welcome Bags	2,330	2,500	(170)
Insurance	0	2,000	(2,000)
Operating Supplies	0	750	(750)
Service Fee	1,438	7,500	(6,062)
Security	0	2,000	(2,000)
TOTAL EXPENSES	3,913	122,850	(118,937)
INCREASE (DECREASE) IN NET ASSETS	43,387	14,355	29,032

2022 Annual Conference

	2023 ACTUAL	2023 BUDGET	VARIANCE
REVENUE COMPARISON			
OTHER REVENUE			
Exhibitor Fees	0	235,000	(235,000)
Extra Tickets All Events	0	2,000	(2,000)
Golf	0	6,000	(6,000)
Cancellation Fees	0	1,000	(1,000)
Ethics Course Income	0	20,000	(20,000)
Room Credits	0	13,500	(13,500)
Hotel Commissions	0	55,000	(55,000)
TOTAL OTHER REVENUES	0	332,500	(332,500)
REGISTRATIONS			
Member Registrations	0	295,000	(295,000)
Member Late Registrations	0	9,000	(9,000)
Associate Registrations	0	44,000	(44,000)
Associate Late Registrations	0	4,000	(4,000)
Non-Member Registrations	0	15,000	(15,000)
Non-Member Late Registrations	0	1,000	(1,000)
TOTAL REGISTRATIONS	0	368,000	(368,000)
TOTAL REVENUES	0	700,500	(700,500)
EXPENSE COMPARISON			
INSTRUCTIONAL			
Equipment Rental	0	45,000	(45,000)
Speaker per diem/honorarium	0	15,000	(15,000)
Refreshment Breaks	0	195,000	(195,000)
Tuesday Business Luncheon	0	47,000	(47,000)
Monday Lunch	0	30,000	(30,000)
TOTAL INSTRUCTIONAL EXPENSE	0	332,000	(332,000)
SPECIAL EVENTS			
Golf Tournament	0	6,000	(6,000)
Opening Ceremony	0	500	(500)
Association Night	0	38,000	(38,000)
Ethics Course Expenses	289	15,000	(14,711)
Tuesday Event	0	100,000	(100,000)
Hospitality Food, Beverages & Supplies	0	30,000	(30,000)
President's Reception	0	16,000	(16,000)
Emerging Leaders Reception		6,000	(6,000)
TOTAL SPECIAL EVENTS EXPENSE	289	211,500	(211,211)

	2023 ACTUAL	2023 BUDGET	VARIANCE
SPECIAL CONFERENCE EXPENSES			
Room Rate Buy Down	0	81,900	(81,900)
Host Committee	0	1,000	(1,000)
Welcome Bags	0	7,500	(7,500)
Speaker Gifts	0	3,500	(3,500)
Transportation	0	8,500	(8,500)
TOTAL SPECIAL CONFERENCE EXPENSES	0	102,400	(102,400)
REGISTRATION/MAILINGS			
Postage/Shipping	0	500	(500)
Printing/Duplicating	0	6,000	(6,000)
Supplies	0	2,000	(2,000)
TOTAL REGISTRATION/MAILING EXPENSE	0	8,500	(8,500)
EXHIBITOR			
Security	0	2,500	(2,500)
Service	0	22,000	(22,000)
TOTAL EXHIBITOR EXPENSES	0	24,500	(24,500)
STAFF EXPENSES	0	15,000	(15,000)
OTHER			
Insurance	0	3,000	(3,000)
Internet Cafe' - High Speed Connections	0	15,000	(15,000)
Miscellaneous	0	5,000	(5,000)
Meeting Planner Services	0	25,000	(25,000)
TOTAL OTHER EXPENSES	0	48,000	(48,000)
TOTAL EXPENSES	289	741,900	(741,611)
INCREASE (DECREASE) IN NET ASSETS	(289)	(41,400)	41,111

2022-23 CGFO

	2023 ACTUAL	2023 BUDGET	VARIANCE
REVENUE COMPARISON			
REGISTRATIONS			
Renewals	2,240	4,000	(1,760)
Application Fee	1,200	3,000	(1,800)
Review Courses	2,700	15,000	(12,300)
Exams	2,010	14,000	(11,990)
TOTAL REVENUES	8,150	36,000	(27,850)
EXPENSE COMPARISON			
EXPENSES			
Food & Beverage	0	13,000	(13,000)
Scantron Maintenance and Supplies	0	500	(500)
Printing and Mailing	0	2,500	(2,500)
Testing Fees	0	10,000	(10,000)
Equipment Rental	0	3,000	(3,000)
TOTAL EXPENSES	0	29,000	(29,000)
INCREASE (DECREASE) IN NET ASSETS	8,150	7,000	1,150

2022-23 Leadership FGFOA

	2023 ACTUAL	2023 BUDGET	VARIANCE
REVENUE COMPARISON			
REGISTRATIONS			
Registration Fees	0	19,900	(19,900)
TOTAL REVENUES	0	19,900	(19,900)
EXPENSE COMPARISON			
EXPENSES			
Hotel Fee	0	15,000	(15,000)
Breaks	0	3,500	(3,500)
Lunch	0	4,500	(4,500)
Dinner	0	7,500	(7,500)
Staff Travel	0	2,200	(2,200)
Equipment Rental	0	4,000	(4,000)
Speaker Expenses and Travel	0	20,000	(20,000)
Awards	0	1,500	(1,500)
Printing/Duplicating	0	750	(750)
Meeting Planning Services	0	2,000	(2,000)
TOTAL EXPENSES	0	60,950	(60,950)
INCREASE (DECREASE) IN NET ASSETS	0	(41,050)	41,050

2022-23 Bootcamps

	2023 ACTUAL	2023 BUDGET	VARIANCE
REVENUE COMPARISON			
REGISTRATIONS			
Registration Fees	8,400	92,400	(84,000)
TOTAL REVENUES	8,400	92,400	(84,000)
EXPENSE COMPARISON			
EXPENSES			
Refreshment Breaks	0	21,000	(21,000)
Lunch	1,017	17,500	(16,483)
Staff Travel	508	2,000	(1,492)
Equipment Rentals	0	7,000	(7,000)
Speaker Expense	0	21,000	(21,000)
Printing/Duplicating	0	2,100	(2,100)
Room Rental	0	2,000	(2,000)
TOTAL EXPENSES	1,525	72,600	(71,075)
INCREASE (DECREASE) IN NET ASSETS	6,875	19,800	(12,925)

Supplemental Information

For the Six Months Ended December 31, 2022

Accounts Receivable:

Registration Fees Misc.	1,735 65	Boot Camp & CGFO FLC Overpayment
Total Accounts Receivable	1,800	
Deposits:		
Current:		
Rosen Shingle Creek	1,000	2023 Annual Conference
The Veranda	50	SOGF BOD Dinner
Non-Current:		
Diplomat Hotel	1,500	2025 Annual Conference
Hilton Hotels	2,500	2024 Annual Conference
Total Deposits	5,050	
Accounts Payable:		
Members	8,285	Refunds
Vendors	592	Various
FLC	42,250	Fees and Expenses
Total Accounts Payable	51,127	-
Miscellaneous Expense:		
HootSuite	490	Social Media Account
Synchrony Bank	6	CD early withdrawal fee
BMI	58	Music Lisencing Fee
ASCAP	95	License Fee
Total Miscellaneous Expense	649	

Florida Government Finance Officers Association, Inc. 2022-2023 Board of Directors - Secretary-Treasurer **Agenda Item**

2022-2023 **BOARD OF DIRECTORS**

Meeting Date: March 31, 2023

OFFICERS President Jonathan McKinney Title of Item: Approval of the 2022 Audit

President-Elect Frank DiPaolo

Executive Summary, Explanation or Background:

Secretary/Treasurer Rip Colvin

The Audit Committee met by phone on Thursday, February 16, 2023, to discuss the 2022 FGFOA Audit as presented by Shorstein and Shorstein. The FGFOA received an "Unmodified" or clean opinion. Mrs. Shannon Ramsey-Chessman made the motion to approve the audit as presented, Mrs. Jamie Roberson seconded the motion. The motion passed unanimously.

DIRECTORS

Recommended Action:

Melissa Burns

Approval of the 2022 audit

Bryan Cahen

Nicole Jovanovski

Missy Licourt

Olga Rabel

Rip Colvin

March 17, 2023

Rebecca Schnirman

William Spinelli

Kelly Strickland

Date

SHORSTEIN & SHORSTEIN, P.A.

CERTIFIED PUBLIC ACCOUNTANTS 8265 BAYBERRY ROAD JACKSONVILLE, FLORIDA 32256

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February 8, 2023

JOAN B. MOELL, C.P.A.
WALTER L. HUNTER, C.P.A.
MELISSA R. STEPHENS, C.P.A.
PHILLIP H. CAMPBELL, C.P.A.
JEWEL A. MCCANCE, C.P.A.
BEVERLY W. PARKER, C.P.A.
MICHAEL H. BROSS, C.P.A.
MARINA CUNNINGHAM, C.P.A.

To the Audit Committee of the Florida Government Finance Officers Association, Inc.

We have audited the financial statements of the Florida Government Finance Officers Association, Inc. for the years ended June 30, 2022 and 2021, and have issued our report thereon dated February 8, 2023. Professional standards require that we provide you with the following information related to our audits.

Our Responsibility Under U.S. Generally Accepted Auditing Standards

As stated in our engagement letter dated July 18, 2022, our responsibility, as described by professional standards, is to express an opinion about whether the financial statements prepared by management with your oversight are fairly presented, in all material respects, in conformity with U.S. generally accepted accounting principles. Our audits of the financial statements do not relieve you or management of your responsibilities.

Planned Scope and Timing of the Audits

We performed the audits according to the planned scope and timing previously communicated to you.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Florida Government Finance Officers Association, Inc. are described in Note 1 to the financial statements. No new accounting policies were adopted during the current year and the application of existing policies was not changed during the years ended June 30, 2022 and 2021. We noted no transactions entered into by the Association during either year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

The disclosures in the financial statements are neutral, consistent and clear.

Difficulties Encountered in Performing the Audits

We encountered no significant difficulties in dealing with management in performing and completing our audits.

Audit Committee of the Florida Government Finance Officers Association, Inc. February 8, 2023 Page Two

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audits, other than those that are trivial, and communicate them to the appropriate level of management. No such misstatements were identified.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audits.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated February 8, 2023.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Association's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Association's auditors. However, these discussions occurred in the normal course of our professional relationship, and our responses were not a condition to our retention.

This information is intended solely for the use of the Audit Committee and management of the Florida Government Finance Officers Association, Inc. and is not intended to be and should not be used by anyone other than these specified parties.

Sincerely,

Shorter + Shorter O.a.

FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

Florida Government Finance Officers Association, Inc. Financial Statements June 30, 2022 and 2021

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SHORSTEIN & SHORSTEIN, P.A.

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February 8, 2023

Independent Auditor's Report

To the Board of Directors of the Florida Government Finance Officers Association, Inc.:

Opinion

We have audited the accompanying financial statements of the Florida Government Finance Officers Association, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Florida Government Finance Officers Association, Inc. as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Florida Government Finance Officers Association, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Florida Government Finance Officers Association, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures
 in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Florida Government Finance Officers Association, Inc.'s
 internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Florida Government Finance Officers Association, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Shorota + Sharter, P.a.

Florida Government Finance Officers Association, Inc. *STATEMENTS OF FINANCIAL POSITION June 30, 2022 and 2021

ASSETS

	2022		2021	
Current Assets		_		
Cash and Cash Equivalents	\$	782,304	\$	478,963
Investments		195,549		195,022
Accounts Receivable - Other		8,144		552
Deposits		1,000		37,358
Prepaid Expenses and Other Current Assets		6,508		5,819
Total Current Assets		993,505		717,714
Equipment		0.400		0.400
Computers and Equipment		2,162		2,162
Less: Accumulated Depreciation		(2,098)		(1,971)
Net Equipment		64_	-	191
Other Assets				
Deposits		4,000		2,500
Total Other Assets	-	4,000		2,500
Total Assets	\$	997,569	\$	720,405
LIABILITIES AND NET	<u>ASSET</u>	<u>S</u>		
Current Liabilities				
Accounts Payable	\$	450,227	\$	78,053
Deferred Revenues		<u>-</u>		550
Total Current Liabilities		450,227		78,603
Net Assets Without Donor Restrictions		547,342		641,802
Total Liabilities and Net Assets	\$	997,569	\$	720,405

^{*}The accompanying notes are an integral part of these financial statements.

Florida Government Finance Officers Association, Inc. *STATEMENTS OF ACTIVITIES For the Years Ended June 30, 2022 and 2021

	Year Ended June 30, 2022		Year Ended June 30, 2021	
Revenues				
Membership Dues	\$	144,700	\$	141,050
Conference Revenue		649,544		218,690
School of Governmental Finance		141,905		50,100
Investment Income		538		1,502
Leadership FGFOA		19,900		-
Other Programs (CGFO, Boot Camps, Divergent)		97,280		49,890
Total Revenues		1,053,867		461,232
Expenses Conference Expenses School of Governmental Finance		706,744 104,909		50,160 16,484
Seminars		31,583		-
Leadership FGFOA		68,230		-
Other Programs (CGFO, Boot Camps, Divergent)		121,487		69,115
Management and General		115,374		89,466
Total Expenses		1,148,327		225,225
(Decrease) Increase in Net Assets Without Donor Restrictions		(94,460)		236,007
Net Assets Without Donor Restrictions, Beginning of Year		641,802		405,795
Net Assets Without Donor Restrictions, End of Year	\$	547,342	\$	641,802

^{*}The accompanying notes are an integral part of these financial statements.

Florida Government Finance Officers Association, Inc. *STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2022 and 2021

	Year Ended June 30, 2022		Year Ended June 30, 2021	
Cash Flows from Operating Activities				
Receipts from Members and Associates	\$	692,310	\$	460,310
Receipts from Exhibitors and Hotel Sites		352,859		25,165
Interest and Dividends		556		1,904
Fees Paid to Florida League of Cities, Inc.		(145,173)		(132,965)
Payments to Vendors		(596,684)		(111,752)
Net Cash Provided by Operating Activities		303,868		242,662
Cash Flows from Investing Activities				
Proceeds from Redemption of Certificates of Deposit		195,530		194,990
Investment in Certificates of Deposit		(196,057)		(196,888)
Net Cash Used by Investing Activities		(527)		(1,898)
Net Increase in Cash and Cash Equivalents		303,341		240,764
Cash and Cash Equivalents, Beginning of Year		478,963		238,199
Cash and Cash Equivalents, End of Year	\$	782,304	\$	478,963

^{*}The accompanying notes are an integral part of these financial statements.

Florida Government Finance Officers Association, Inc. NOTES TO FINANCIAL STATEMENTS June 30, 2022 and 2021

Note 1- Organization and Significant Accounting Policies

- A. The Florida Government Finance Officers Association, Inc. (Association) is an organization whose purpose is to promote the improvement of government financial administration in Florida.
- B. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.
- C. Revenues and expenses are recorded on the accrual basis.
- D. The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.
- E. The Association reports donor-restricted contributions whose restrictions are met in the same reporting period as unrestricted program revenue.
- F. The Association is exempt from federal income taxes under Section 501(c)(6) of the Internal Revenue Code except on net income derived from unrelated business activities.
- G. The Association considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.
- H. The Association maintains a portion of its cash and cash equivalents in bank deposit accounts which, at times, may exceed federally insured limits. The amount on deposit in excess of federally insured limits was approximately \$516,000 at June 30, 2022 and \$212,000 at June 30, 2021. Additionally, approximately \$16,700 was invested in a money-market account at June 30, 2022 and at June 30, 2021, which is not insured. The Association has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk with respect to cash and cash equivalents.
- I. Equipment is recorded at cost. Depreciation is provided on the straight-line method over the estimated useful lives.
- J. Association policy established by the Board of Directors requires that net assets be maintained at a minimum level equal to twice the average monthly operating expenses for the prior three-year period.
- K. Management has evaluated subsequent events through February 8, 2023, the date the financial statements were available to be issued.

Florida Government Finance Officers Association, Inc. NOTES TO FINANCIAL STATEMENTS June 30, 2022 and 2021

Note 2 – Investments

The Association held two certificates of deposit as of June 30, 2022 and June 30, 2021. Interest rates for the certificates held at June 30, 2022 were .03% and .4%. Interest rates for the certificates held at June 30, 2021 were .05% and .45%. The certificates held at June 30, 2022 mature September 4, 2022 and March 14, 2023. The certificates held at June 30, 2021 mature September 4, 2021 and March 14, 2022.

These certificates of deposit are not *securities* as defined by current financial accounting standards; therefore, the disclosures about fair-value measurements are not applicable. They are valued at cost plus accrued interest, which approximates fair value due to their relatively short terms.

Investment income is summarized as follows:

	2022		2021		
Interest Income Dividend Income	\$	510 28	\$	1,496 6	
Total	\$	538	\$	1,502	

Note 3 – Revenue Recognition

Payment of fees for the Association's conference and educational/developmental programs is generally required at the time of registration although in some cases the fees are billed when due, resulting in accounts receivable. The Association recognizes revenue when the events have been completed. Payment of membership dues is required at the beginning of the membership period, which is the fiscal year, and dues revenue is recognized ratably over the same period, since the benefits to Association members are consistent throughout the year. Amounts received in advance are deferred to the applicable periods, resulting in contract liabilities. Beginning and ending balances from these transactions with members are presented on the statements of financial position as accounts receivable and deferred revenues.

Substantially all revenue relates to activities of Association members who are financial professionals serving Florida municipalities, providing stability with respect to the nature, amount and timing of revenue and cash flows.

Note 4 – Administrative Fees

The Association engages the Florida League of Cities, Inc. (FLC) to provide administrative services for an annual fee plus reimbursement of certain out-of-pocket expenses. In September 2020, the administrative services agreement was extended through June 30, 2023. The fee arrangement is based on a fee of \$125,000 for the year ended June 30, 2021, with an annual increase of 3% for the next two years.

Administrative fees of \$128,750 and \$125,000 were incurred during the years ended June 30, 2022 and 2021, respectively.

Accounts payable at June 30, 2022 and 2021 included \$373,633 and \$78,053, respectively, in fees and expense reimbursements due to FLC.

Note 5 – Meeting Management Fees

The Association engages FLC to provide meeting management services for the Association's Annual Conference and School of Governmental Finance (SOGF) for fees based on the number of registrants. The Association also engages the FLC to provide meeting management services for the Association's Leadership FGFOA Conference. The contract also provides for reimbursement to FLC for certain out-of-pocket expenses. In September 2020, the current agreement was extended through June 30, 2023 and is cancelable by either party with 120 days written notice.

The rates of \$30 per Annual Conference registrant and \$25 per SOGF registrant remain unchanged. However, should either event offer a virtual registration option, the fee will be \$10 per paid virtual registrant.

Meeting management fees of \$34,570 and \$12,790 were incurred during the years ended June 30, 2022 and 2021, respectively.

Note 6 – <u>Liquidity and Availability of Financial Assets</u>

As part of the Association's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Association invests cash in excess of immediate requirements in a money-market account.

The Association's governing board has designated, from net assets without donor restrictions of approximately \$547,340, a minimum liquidity reserve of \$95,853 as of June 30, 2022.

The Association's financial assets available for general expenditures within one year of the statement of financial position date are as follows:

Cash and cash equivalents and investments	\$ 977,853
Accounts receivable	8,144
Financial assets at year-end	985,997
Board-designated liquidity reserve	 (95,853)
Financial assets available for general	
expenditures within one year	\$ 890,144

Note 7 – Allocation of Expenses

The tables below present expenses by both their nature and their function for June 30, 2022 and 2021:

June 30, 2022			Progra	am Activities			Supportin	g Activities	
	Annual Conference	SOGF	Seminars	Leadership	Other Programs	Program Subtotal	Mgmt and General	Supporting Subtotal	Total Expenses
Administration Fees	\$ -	\$ -	\$ -	\$ -	\$ 64,375	\$ 64,375	\$ 64,375	\$ 64,375	\$ 128,750
Pre-Conference Expenses	-	-	31,583	-	-	31,583	-	-	31,583
Bank Fees	9,290	9,290	-	-	-	18,580	9,290	9,290	27,870
CGFO Program	-	-	-	-	3,213	3,213	-	-	3,213
GFOA Conference	-	-	-	-	15,428	15,428	-	-	15,428
Meeting Expenses	13,643	13,643	-	-	6,269	33,555	26,393	26,393	59,948
Office and Administrative Expenses	-	-	-	-	3,239	3,239	11,144	11,144	14,383
School of Governmental Finance	-	78,439	-	-	-	78,439	-	-	78,439
Annual Conference	680,275	-	-	-	-	680,275	-	-	680,275
Auditor Fee	3,536	3,537	-	-	-	7,073	3,537	3,537	10,610
Leadership Conference	-	-	-	68,230	-	68,230	-	-	68,230
Boot Camp Conference	-	-	-	-	28,963	28,963	-	-	28,963
Depreciation	-	-	-	-	-	-	127	127	127
Travel							508	508	508
Total Expenses	\$706,744	\$104,909	\$ 31,583	\$ 68,230	\$121,487	\$ 1,032,953	\$115,374	\$115,374	\$ 1,148,327

Note 7 – Allocation of Expenses (Continued)

June 30, 2021	Program Activities					Supporting Activities			
	Annual				Other	Program	Mgmt and	Supporting	Total
	Conference	SOGF	Seminars	Leadership	Programs	Subtotal	General	Subtotal	Expenses
Administration Fees	\$ -	\$ -	\$ -	\$ -	\$ 62,500	\$ 62,500	\$ 62,500	\$ 62,500	\$ 125,000
Bank Fees	5,350	5,350	-	-	-	10,700	5,350	5,350	16,050
GFOA Conference	-	-	-	-	533	533	-	-	533
Meeting Expenses	4,025	4,025	-	-	-	8,050	10,947	10,947	18,997
Office and Administrative Expenses	-	-	-	-	6,082	6,082	5,426	5,426	11,508
School of Governmental Finance	-	3,692	-	-	-	3,692	-	-	3,692
Annual Conference	37,368	-	-	-	-	37,368	-	-	37,368
Auditor Fee	3,417	3,417	-	-	-	6,834	3,416	3,416	10,250
Depreciation	-	-	-	-	-	-	127	127	127
Travel				<u> </u>			1,700	1,700	1,700
Total Expenses	\$ 50,160	\$ 16,484	\$ -	\$ -	\$ 69,115	\$ 135,759	\$ 89,466	\$ 89,466	\$ 225,225

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include bank fees, administration fees, meeting expenses, office and administrative expenses and auditor fees. The allocation is based on the estimated percentage of each shared expense utilized for the respective functional category.

Florida Government Finance Officers Association, Inc. 2022-2023 Board of Directors - Executive Director Agenda Item

2022-2023 BOARD OF DIRECTORS

Meeting Date: March 31, 2023

OFFICERS
President

Title of Item: 2023 Annual Conference Registration Fees

Jonathan McKinney

Executive Summary, Explanation or Background:

President-Elect Frank DiPaolo

Attached are the proposed price changes for the 2023 Annual Conference

Secretary/Treasurer Rip Colvin Conference.

DI	R	Е	C	U	R	S

Melissa Burns

Bryan Cahen

Nicole Jovanovski

Missy Licourt

Olga Rabel

Rebecca Schnirman

William Spinelli

Kelly Strickland

	2022	2022	2023	2023
Registration Fees	Early	Late	Early	Late
FGFOA Government	-		•	
Member	\$350	\$390	\$375	\$415
FGFOA Associate Member	\$410	\$450	\$435	\$475
FGFOA Nonmember	\$470	\$510	\$495	\$535
Lifetime	•	, -	\$0	\$0
Pre-Conference				
Seminar				
FGFOA Government				
Member	\$135	\$175	\$150	\$190
FGFOA Associate Member	\$175	\$215	\$190	\$230
FGFOA Nonmember	\$210	\$250	\$225	\$265
Lifetime			\$150	\$150
Guest Registration				
Adult Guest	\$75	\$75	\$75	\$75
Child Guest (Ages 3-18)	\$50	\$50	\$50	\$50

Recommended Action:

For review and approval

Paul Shamoun

February 29, 2023

Date

Florida Government Finance Officers Association, Inc. 2022-2023 Board of Directors - Executive Director Agenda Item

2022-2023 BOARD OF DIRECTORS **Meeting Date:** March 31, 2023

OFFICERS
President
Jonathan McKinney

Showstoppers Event Cancellation Insurance Quote

President-Elect
Frank DiPaolo

Executive Summary, Explanation or Background:

Secretary/Treasurer Rip Colvin Attached is the Showstoppers Event Cancellation Insurance Quote for the 2023 Annual Conference and 2023 SOGF. The policy offers several options including Limited, Extended and Full Terrorism coverage. Premiums range from \$3,339 - \$4080.

DIRECTORS

Recommended Action:

Title of Item:

Melissa Burns

For review and approval

Bryan Cahen

Nicole Jovanovski

Missy Licourt

Olga Rabel

Rebecca Schnirman

William Spinelli

Kelly Strickland

Paul Shamoun February 29, 2023

Date



Affinity Nonprofits 2001 K Street, NW, Suite 625 North Washington, DC 20006 (800) 432-7465 asaeinsurance@affinitynonprofits.com

02/24/2023

Jill Walker

Florida Government Finance Officers Association Phone (850) 701-3688

Email jwalker@flcities.com 301 South Bronough Street, Suite 300

301 South Bronough Street, Suite 300 Tallahassee, FL 32301

Re: Showstoppers Insurance

Thank you for your interest in the Showstoppers Event Cancellation Insurance. We are pleased to present you with our comprehensive quotation providing protection for events that are cancelled, abandoned, curtailed or rescheduled due to reasons beyond your control.

Our Showstoppers policy provides coverage including, but not limited to the following: Adverse Weather • Labor Disputes • Reduced Attendance • Earthquakes • Non-Appearance of a Speaker • Adverse Weather Coverage for Golf Events and Hole-In-One • Venue Requisition • Future Marketing Expenses • Terrorism Options including Venue Damage Coverage up to 12 months prior to the Event • Personal Property and Door Registration Receipts

Please note that the precise coverage afforded is subject to the terms, conditions and exclusions of the policy form.

Insuring Company – Lloyd's of London

IMPORTANT: This policy is written on a non-admitted basis, the premium is subject to applicable state surplus lines taxes. See attached state required wording regarding non-admitted insurance carriers.

Premium is due upon binding, but no later than five business days from the inception of the policy. Please make the check payable to: <u>Affinity Nonprofits</u>. This quotation is valid through 03/13/2023. If you have any questions, please contact our office.

Sincerely, Seth Fleischer Underwriting Professional II (202) 429-8532 seth.fleischer@affinitynonprofits.com

Affinity Nonprofits is the brand name for the brokerage and program administration operations Affinity Insurance Services, Inc.; (AR 244489); in CA & MN, AIS Affinity Insurance Agency, Inc. (CA 0795465); in OK, AIS Affinity Insurance Services Inc.; in CA, Aon Affinity Insurance Services, Inc., (0G94493), Aon Direct Insurance Administrators and Berkely Insurance Agency and in NY, AIS Affinity Insurance Agency.



Schedule of Events

Named Insured: Florida Government Finance Officers Association

Premiums

Event(s)	Limited Terrorism	Extended Terrorism	Full Terrorism
2023 FGFOA Annual	\$3,339	\$3,932	\$4,080
Conference			
Orlando, FL			
06/24/2023 to 06/28/2023			
Limit: \$741,900			



Documentation Required to Bind Coverage

Subject to the completed, signed and dated Order Form.

Subjecto to a signed FL Surplus Lines Disclosure Form.

Informational Notes

Terms are subject to available capacity at time of binding coverage.

An alternate quote including Civil Commotion coverage is available upon request, subject to an additional premium charge.



Order Form

Named Insured: Florida Government Finance Officers Association

Premium Summary:	Surplus Lines	<u>Premium</u>	Select One
Option A: (Limited Terr	eorism)		
Surplus lines tax	\$166.68	\$3,339.00	
Surplus lines fees	\$2.02	1-7	
Other fees	\$0.00		
RPG fees	\$35.00		_
Total		\$3,542.70	
*Option B: (Extended To	errorism and TRIA)		
Surplus lines tax	\$195.97	\$3,932.00	
Surplus lines fees	\$2.38		
Other fees	\$0.00		
RPG fees	\$35.00		
Total		\$4,165.35	
*Option C: (Full Terror	ism)		
Surplus lines tax	\$203.28	\$4,080.00	
Surplus lines fees	\$2.47		
Other fees	\$0.00		
RPG fees	\$35.00		
Total		\$4,320.75	
Please note that commissing *A proportion of the above		e premium, not on the surplus lines ta ated towards TRIA.	ixes/fees.
	ication and additional i	hat coverage cannot be bound und nformation by the underwriter. Presention of the policy.	
The program is written t Liability Risk Retention		a risk purchasing group formed ar 001 et seq.).	nd operating pursuant to the
Printed Name Insured's	S Contact Name	Named Insured's Signature*	
Date		Title	

^{*}By signing this Order Form you acknowledge the premium for this policy is fully earned upon binding and nonrefundable under the terms of the Showstoppers policy wording.

Florida Surplus Lines Disclosure and Acknowledgement

at my direction, $\underline{}$	Affinity Insurance Services, Inc.	has placed my coverage in the surplus lines market
	name of modulate agency	lacement. I understand that superior coverage may be
vailable in the ad	mitted market and at a lesser cost and that	persons insured by surplus lines carriers are not protected by
he Florida Insurar	nce Guaranty Association with respect to any	right of recovery for the obligation of an insolvent unlicense
nsurer.		
	· · · · · · · · · · · · · · · · · · ·	and deductibles used by surplus lines insurers may be differen we been advised to carefully read the entire policy.
Named Insur	ed	
Ву:		
Signature of I	Named Insured	Date
Printed Name	e and Title of Person Signing	
Lloyd's of L	ondon	
Name of Exce	ess and Surplus Lines Carrier	
Event Canco	ellation Insurance	
Type of Insur	ance	
	e of Coverage	



List of Endorsements

Terrorism Endorsements listed below are subject to the option chosen on the order form.

Endorsement: Limited Terrorism with Threat Endorsement: Extended Terrorism with Threat Endorsement: Full Terrorism with Threat

Endorsement - Automatic Coverage Endorsement - Coronavirus Exclusion



Endorsement – Limited Terrorism with Threat

ENDORSEMENT NUMBER: Not Applicable

Attaching to and forming part of Lloyd's, London Certificate No.: Insured Name: Florida Government Finance Officers Association

Subject to all the terms, conditions, limitations and exclusions stated in this Insurance or of any attached Endorsement.

Notwithstanding Exclusions 3 and 4 of Section 7, this Insurance indemnifies You for Your Net Loss up to a maximum of USD 1,000,000 but not exceeding the Limit of Indemnity solely and directly in consequence of (1) the necessary Cancellation, Abandonment, Curtailment or Rescheduling of the Event (2) Non-appearance of a Principal Speaker (3) Your Failure to Vacate the Venue of the Event at the termination of its tenancy (4) Reduced Attendance, all due to:

- A) Terrorism, which occurs:
 - i) At the Venue during the period of Insurance, but not exceeding a maximum period of 12 months prior to the scheduled start date of the Event; or
 - ii) Within the radius of <u>250</u> miles of the Venue, within <u>100</u> days of the scheduled start date of the Event, or during the period of the Event.
- B) Threat of Terrorism which:
 - i) is directed at the Event or the Venue; or
 - ii) is directed at another location within a radius of <u>250</u> miles of the Venue, which solely and directly results in a denial of access to or the evacuation of the Venue.

providing always that the Threat of Terrorism occurs within <u>100</u> days of the scheduled start date of the Event.

Notwithstanding the foregoing it is understood and agreed that this Insurance does not cover any loss, cost or expense directly or indirectly arising out of, contributed to or caused by, or resulting from or in connection with:

- i) any fear of Terrorism;
- ii) any Terrorism or Threat of Terrorism which, directly or indirectly, relates to or arises from the use of any nuclear weapon or device or the emission, discharge, dispersal, release or escape of any chemical or biological agent;
- iii) any Terrorism or Threat of Terrorism which, directly or indirectly, relates to or arises from any Cyber Act.

If We allege that by reason of this exclusion any loss is not covered by this Insurance, the burden of proving the contrary shall be on You.

If any part of this Endorsement is found to be invalid or unenforceable, the remainder shall remain in full force and effect.

All other terms and conditions of this Insurance remain unchanged.

Additional Premium: N/A
Return Premium: N/A
Policy Effective Date: 00/00/0000
Date of Issue: 00/00/0000

Signature for Company

Affinity Insurance Services, Inc.

By Amy Doherty

Limited Terrorism with Threat Endorsement



Endorsement - Extended Terrorism with Threat

ENDORSEMENT NUMBER: Not Applicable

Attaching to and forming part of Lloyd's, London Certificate No.: Insured Name: Florida Government Finance Officers Association

Subject to all the terms, conditions, limitations and exclusions stated in this Insurance or of any attached Endorsement.

Notwithstanding Exclusions 3 and 4 of Section 7, this Insurance indemnifies You for Your Net Loss up to but not exceeding the Limit of Indemnity solely and directly in consequence of (1) the necessary Cancellation, Abandonment, Curtailment or Rescheduling of the Event (2) Non-appearance of a Principal Speaker (3) Your Failure to Vacate the Venue of the Event at the termination of its tenancy (4) Reduced Attendance, all due to:

A) Terrorism, which occurs:

- i) At the Venue during the period of Insurance, but not exceeding a maximum period of 12 months prior to the scheduled start date of the Event; or
- ii) Within the radius of <u>250</u> miles of the Venue, within <u>100</u> days of the scheduled start date of the Event, or during the period of the Event.
- B) Threat of Terrorism which:
 - i) is directed at the Event or the Venue; or
 - ii) is directed at another location within a radius of <u>250</u> miles of the Venue, which solely and directly results in a denial of access to or the evacuation of the Venue.

providing always that the Threat of Terrorism occurs within $\underline{100}$ days of the scheduled start date of the Event.

Notwithstanding the foregoing it is understood and agreed that this insurance does not cover any loss, cost or expense directly or indirectly arising out of, contributed to or caused by, or resulting from or in connection with:

- (i) any fear of Terrorism;
- (ii) any Terrorism or Threat of Terrorism which, directly or indirectly, relates to or arises from the use of any nuclear weapon or device or the emission, discharge, dispersal, release or escape of any chemical or biological agent;
- (iii) any Terrorism or Threat of Terrorism which, directly or indirectly, relates to or arises from any Cyber Act.

If We allege that by reason of this exclusion any loss is not covered by this insurance the burden of proving the contrary shall be You.

If any part of this endorsement is found to be invalid or unenforceable, the remainder shall remain in full force and effect.

All other terms and conditions of this Insurance remain unchanged.

Additional Premium: N/A
Return Premium: N/A
Policy Effective Date: 00/00/0000
Date of Issue: 00/00/0000

Signature for Company

Affinity Insurance Services, Inc.

By Amy Doherty

Extended Terrorism Endorsement



Endorsement – Full Terrorism with Threat

ENDORSEMENT NUMBER Not Applicable

Attaching to and forming part of Lloyd's, London Certificate No.: Insured Name: Florida Government Finance Officers Association

It is hereby noted and agreed that:

Exclusion 3 of Section 7 General Exclusions is deleted in its entirety.

Notwithstanding the foregoing it is understood and agreed that this insurance does not cover any loss, cost or expense directly or indirectly arising out of, contributed to or caused by, or resulting from or in connection with:

- (i) any fear of Terrorism.
- (ii) any Terrorism or Threat of Terrorism which, directly or indirectly, relates to or arises from the use of any nuclear weapon or device or the emission, discharge, dispersal, release or escape of any chemical or biological agent;
- (iii) any Terrorism or Threat of Terrorism which, directly or indirectly, relates to or arises from any Cyber Act.

If We allege that by reason of this exclusion any loss is not covered by this insurance the burden of proving the contrary shall be You.

If any part of this endorsement is found to be invalid or unenforceable, the remainder shall remain in full force and effect

All other terms and conditions of this Insurance remain unchanged.

Additional Premium: N/A
Return Premium: N/A

Policy Effective Date: 00/00/0000 Date of Issue: 00/00/0000

Signature for Company

Affinity Insurance Services, Inc.

ву <u>Аму Doherty</u>

Full Terrorism Endorsement

Endorsement – Automatic Coverage

ENDORSEMENT NUMBER: Not Applicable

Attaching to and forming part of Lloyd's, London Certificate No.: TBD

Insured Name: Florida Government Finance Officers Association

It is hereby noted and agreed that:

This insurance indemnifies You for Your Net Loss for all indoor Events organized by You within the United States of America and/or Canada during the period of this Insurance but only for Events where neither the total Expenses nor the total Gross Revenue exceeds USD 100,000, but not to exceed USD 300,000 in the aggregate within the policy period.

Coverage is limited to Cancellation, Abandonment or Rescheduling of the Event as a sole and direct result of fire causing physical damage at the Venue, flood, earthquake, adverse weather, volcanic eruption, hurricane, wildfire or tsunami.

All other terms and conditions remain unchanged.

Additional Premium: N/A

Return Premium: N/A

Policy Effective Date: 00/00/0000

Date of Issue: 00/00/0000

Signature for Company

Affinity Insurance Services, Inc.

By Amy Doherty

Automatic Coverage

Endorsement – Coronavirus Exclusion

ENDORSEMENT NUMBER:

Attaching to and forming part of Lloyd's, London Certificate No.: TBD

Insured Name: Florida Government Finance Officers Association

It is hereby noted and agreed that:

This Insurance excludes any loss, damage, cost or expense directly or indirectly arising out of contributed to by or resulting from:

- (a) Coronavirus disease (COVID-19);
- (b) Severe acute respiratory syndrome coronavirus 2 (SARS-CoV-2);
- (c) any mutation or variation of SARS-CoV-2;
- (d) fear or threat of (a), (b) or (c) above (whether actual or perceived);
- (e) the non-appearance of any person or group(s) of persons or any reduction in attendance due to (a), (b), (c) or (d) above;
- (f) any travel advice or warning arising from (a),(b), or (c) above;
- (g) any action taken in controlling, preventing or suppressing any actual or threatened outbreak of (a), (b) or (c) above.

under the above reference Lloyds, London Certificate No: CR_____

All other terms, conditions and limitations remain unchanged.

Additional Premium: N/A Return Premium: N/A

Policy Effective Date: 00/00/0000 Date of Issue: 00/00/0000

Signature for Company

Affinity Insurance Services, Inc.

By <u>Amy Doherty</u> Coronavirus Exclusion

Terrorism Options

In addition to the basic event cancellation coverage provided for under this quotation like coverage for inclement weather (snow/ice storms, hurricanes, tornadoes), labor disputes, earthquakes, flooding, etc. our Showstoppers quotation also includes coverage for terrorism.

Here is a breakdown of our terrorism options:

Option A: Limited Terrorism with Threat - Includes coverage for your event's limit of indemnity up to a maximum of \$1,000,000 if an act of terrorism occurs within <u>250</u> miles of event's venue and within <u>100</u> days of the scheduled event. This option also includes Threat of Terrorism, which is directed at the event or venue or to another location within <u>250</u> miles of the venue, which results in denial of access or evacuation of the venue. Also includes both domestic and foreign venue damage coverage as a result of terrorism up to 12 months prior to the scheduled event. This coverage is offered at no additional cost.

Option B: Extended Terrorism with Threat and TRIA* – Includes coverage for your event's full limit of indemnity if an act of terrorism occurs within <u>250</u> miles of event's venue and within <u>100</u> days of the scheduled event. This option also includes Threat of Terrorism, which is directed at the event or venue or to another location within <u>250</u> miles of the venue, which results in denial of access or evacuation of the venue. Also includes both domestic and foreign venue damage coverage as a result of terrorism up to 12 months prior to the scheduled event.

*Enhanced to include **TRIA**, the Terrorism Risk Insurance Act – TRIA provides coverage for "certified" acts of terrorism as declared by the US Secretary of Treasury, Secretary of State and Attorney General. These "certified" acts of terrorism have to result in damage within the United States and to have been committed by a domestic or foreign individual or group of individuals.

Option C: Full Terrorism with Threat / Worldwide Terrorism Coverage - Includes coverage for your event's full limit of indemnity provided you can demonstrate that the decision to cancel, abandon, curtail or reschedule is necessary and justifiable.



Compensation and Other Disclosure Information

Affinity Insurance Services Inc. is an insurance producer licensed in your state. Insurance producers are authorized by their license to confer with insurance purchasers about the benefits, terms and conditions of insurance contracts; to offer advice concerning the substantive benefits of particular insurance contracts; to sell insurance; and to obtain insurance for purchasers. The role of the producer in any particular transaction involves one or more of these activities. Compensation will be paid to the producer, based on the insurance contract the producer sells. Depending on the insurer(s) and insurance contract(s) the purchaser selects, compensation will be paid by the insurer(s) selling the insurance contract or by another third party. Such compensation may vary depending on a number of factors, including the insurance contract(s) and the insurer(s) the purchaser selects. In addition, Affinity may charge a fee for administrative services. Your signature on your application, quote form, check, and/or other authorization for payment of your premium, will be deemed to signify your consent to and acceptance of the terms and conditions including the compensation, as disclosed above, that is to be received by Aon. The insurance purchaser may obtain information about compensation expected to be received by the producer based in whole or in part on the sale of insurance to the purchaser, and compensation expected to be received based in whole or in part on any alternative quotes presented to the purchaser by the producer, by contacting member services at info@asae-aon.com.

In addition, premiums paid by Clients to Affinity for remittance to insurers, Client refunds and claim payments paid to Affinity by insurance companies for remittance to Clients are deposited into fiduciary accounts in accordance with applicable insurance laws until they are due to be paid to the insurance company or Client. Subject to such laws and the applicable insurance company's consent, where required, Affinity will retain the interest or investment income earned while such funds are on deposit in such accounts.

In placing, renewing, consulting on or servicing your insurance coverages Affinity and its affiliates may participate in contingent commission arrangements with insurance companies that provide for additional contingent compensation, if, for example, certain underwriting, profitability, volume or retention goals are achieved. Such goals are typically based on the total amount of certain insurance coverages placed by Aon with the insurance company or the overall performance of the policies placed with that insurance company, not on an individual policy basis. As a result, Aon may be considered to have an incentive to place your insurance coverages with a particular insurance company.

Aon Corporation, our ultimate parent company, and its affiliates have from time to time sponsored and invested in insurance and reinsurance companies. While we generally undertake such activities with a view to creating an orderly flow of capacity for our clients, we also seek an appropriate return on our investment. These investments, for which Aon is generally at-risk for potential price loss, typically are small and range from fixed-income to common stock transactions. In such case, the gains or losses we make through your investments could potentially be linked, in part, to the results of treaties or policies transacted with you. Please visit the Aon website at http://www.aon.com/market_relationships for a current listing of insurance and reinsurance carriers in which Aon Corporate and its affiliates hold any ownership interest.

ASAE-Endorsed Event Cancellation Insurance

This important insurance coverage helps provide protection for the loss of revenue or the commitment of expenses due to cancellation. abandonment, curtailment, or rescheduling of an event. Showstoppers also pays for losses due to reduced attendance of 10% or more of participants at a continued event.

Physical Loss of Personal Property & Door Registration Receipts Up to \$500,000 in coverage for business personal property at the venue and while in transit to or from an event. Coverage for up to \$500,000 in door registration receipts at the event or while en route to the bank.

Emergency Travel Arrangements – Coverage up to \$100,000 in the aggregate for all events during the policy period for return of participants back to venue should they become stranded.

Automatic Coverage for Adverse Weather for Golf and Other Sporting Events & Hole-In-One Coverage – Up to \$125,000 for losses due to adverse weather conditions for golf tournaments and up to \$100,000 for other sporting events. Up to \$75,000 in coverage for holein-one prize indemnity.

Non-Appearance of a Speaker – Automatic coverage for up to \$75,000 for the non-appearance of a speaker due to covered causes of loss. Additional coverage (including coverage for Principle Speakers) is available upon request.

Automatic Coverage for Events \$100,000 or less - Coverage is extended to include unreported events where neither the total expenses or gross revenue exceeds \$100,000, not to exceed \$300,000 in the aggregate within the policy period. Coverage is limited to direct result of flood, earthquake, adverse weather, volcanic eruption, hurricane, wildfire, tsunami or fire causing physical damage at the venue.

Terrorism Coverage – Multiple terrorism options are available.

Multi-Year Policy Terms – A variety of policy term options are available up to 24 months.

Commitments – An additional 15% above the limit of indemnity for commitments under vendor contracts such as hotel room blocks but not to exceed \$500,000 in the aggregate for all events within the policy period.

Venue Damage – Coverage for losses due to terrorism at the venue up to 12 months prior to the scheduled start date of the event.

Requisition or Confiscation of the Venue - Coverage due to the requisition or confiscation of the venue by local, national or federal government as a sole and direct result of flood, earthquake, volcanic eruption, hurricane, tropical storm, tsunami, cyclone, winter weather, fire, wildfire or terrorism.

Adverse Weather – Coverage up to the full limit of indemnity for severe weather conditions such as, but not limited to snowstorms / ice storms, hurricanes, tornadoes and flooding. Adverse weather coverage for outdoor events can be included upon review and acceptance by underwriters.

Labor Disputes – Coverage up to full limit of indemnity for strikes by airline, hotel or transit workers.

Earthquake Coverage – Coverage up to the limit of indemnity for the hazards of earthquakes.

Remedial Action & Extra Expenses – Coverage for reasonable and necessary extra costs to avoid or diminish a loss.

Penalties for Failure to Vacate – Direct and necessary additional expenses incurred for failure to vacate venue facility on time.

Future Marketing Expenses – Up to 20% of the Limit of Indemnity for each Event, but not to exceed \$100,000 in the aggregate for all events within the policy period.

Please note that the precise coverage afforded is subject to the terms, conditions and exclusions of the policy as issued. Policy premium is due at inception and fully earned at inception therefore no cancellation or return premium is available.



Endorsed by:



Contact Information

Eileen Hoffman 202.862.5333, eileen.hoffman@affinitynonprofits.com Seth Fleischer 202.429.8532, seth.fleischer@affinitynonprofits.com

Aon Affinity Nonprofits

2001 K Street, NW, Suite 625 North, Washington, DC 20006 • 800.432.7465 • asaeinsurance@affinitynonprofits.com • asae-aon.com

Aon Affinity Nonprofits is the brand name for the brokerage and program administration operations of Affinity Insurance Services, Inc., a licensed producer in all states (TX 13695); (AR 100106022); in CA & MN, AIS Affinity Insurance Agency, Inc. (CA 0795465); in OK, AIS Affinity Insurance Services, Inc.; in CA, Aon Affinity Insurance Services, Inc. (CA 0G94493), Aon Direct Insurance Administrators and Berkely Insurance Agency and in NY, AIS Affinity Insurance Agency.

F-14007-0620 © 2020 Aon Affinity Nonprofits

THIS INSURANCE IS ISSUED PURSUANT TO THE FLORIDA SURPLUS LINES LAW. PERSONS INSURED BY SURPLUS LINES CARRIERS DO NOT HAVE THE PROTECTION OF THE FLORIDA INSURANCE GUARANTY ACT TO THE EXTENT OF ANY RIGHT OF RECOVERY FOR THE OBLIGATION OF AN INSOLVENT UNLICENSED INSURER.

SURPLUS LINES INSURERS' POLICY RATES AND FORMS ARE NOT APPROVED BY ANY FLORIDA REGULATORY AGENCY

Florida Government Finance Officers Association, Inc. 2022-2023 Board of Directors - Executive Director Agenda Item

2022-2023 BOARD OF DIRECTORS

Meeting Date: March 31, 2023

OFFICERS
President
Jonathan McKinney

Title of Item: Directors and Officers Insurance Quote

President-Elect

Executive Summary, Explanation or Background:

Frank DiPaolo

Attached is the Directors and Officers Insurance Quote for the 2023 – 2024 Board of Directors. Total premium is \$3,065.42.

Secretary/Treasurer Rip Colvin

Recommended Action:

DIRECTORS

For review and approval

Melissa Burns

.....

Bryan Cahen

Nicole Jovanovski

Missy Licourt

Olga Rabel

Rebecca Schnirman

William Spinelli

Kelly Strickland

Paul Shamoun February 29, 2023

Date



Affinity Nonprofits a division of Affinity Insurance Services Inc 2001 K Street, NW, Suite 625 North Washington, DC 20006

Send To: Florida Government Finance Officers

Jill Walker

301 South Bronough Street, Suite 300

Tallahassee, FL 32302

Florida Government Finance Officers Association Insured Name:

Type of Policy: Directors and Officers Insurance

Policy Number: NFP0124574-06 Policy Period: 06/06/2023 To 06/06/2024

Transactions: Policy

Comments: **Gross Premium** \$2,971.00

Surcharges \$59.42 Taxes \$0.00 Fees \$0.00 Policy Admin. Charges \$35.00 Total \$3,065.42

Invoice

101641123

03/22/2023

06/06/2023

1

Invoice No:

Invoice Date:

Due Date:

Control #:

Invoice Due \$3,065.42

For questions regarding your policy, please call us at 800-432-7465. We appreciate your business. For billing inquiries, please contact Customer Service at 800-432-7465.

FATCA Notice: Please go to Aon.com/FATCA to obtain the appropriate W-9.

		REMITTANCE		Plea	se remit this portion with your payment.
Chang	ge of AddressPlease mark box.	Write new address on reverse	e side.	Invoice #	101641123
Insured:	Florida Government Finance Offi	cers	Amount Paid:		
Policy No:	NFP0124574-06				
Amount Due:	\$3,065.42 USD				
Due Date:	06/06/2023				
T	. Fi	Ser	nd payment to:		
Florida Govern Jill Walker	ment Finance Officers	Aff	inity Nonprofits		

301 South Bronough Street, Suite 300

Tallahassee, FL 32302

P.O. Box 392077

Pittsburgh, PA 15251-9077

Do not write below this line.



March 22, 2023

Insurance Policy Enclosed

Jill Walker Florida Government Finance Officers Association 301 South Bronough Street, Suite 300 Tallahassee, FL 32302

Subject: Directors 8

Directors & Officers Insurance Policy Number: NFP0124574-06

Insurance Carrier: Arch Insurance Group Policy Period: 06/06/2023 to 06/06/2024

Dear Jill:

Your new insurance policy is enclosed. We have also enclosed our invoice.

This policy qualifies for automatic renewal because no claims or material changes to this risk have been reported during the expiring policy period. If there have been any claims or material changes to the insurable risk during the past year this renewal offer is void ab initio and you must contact our office to review available renewal terms.

The renewal policy enclosed may contain an increase in premium as well as other changes in terms and conditions. The premium is indicated on the renewal policy declarations page. This will serve as your only notice of any such changes.

Please remit payment in full, including a \$35 policy administrative charge, no later than the date provided on the invoice. Untimely payment may result in cancellation pursuant to the terms and conditions of the policy.

Please review and verify the information included. If any changes need to be made, please contact us prior to the inception of the Policy Period.

If you have any questions, or would like additional information, please feel free to call us at 800-432-7465 Monday through Friday from 8:00 a.m. to 5:00 p.m. Eastern Standard Time. You may also contact us at info@affinitynonprofits.com.

Thank you for your business. We look forward to serving you.

Sincerely,

Jason Tharpe

Vice President

Enclosures

The individual servicing this account will be:

Robert Gorman

Email: robert.gorman@aon.com

aeweb T56

U.S. TREASURY DEPARTMENT'S OFFICE OF FOREIGN ASSETS CONTROL ("OFAC") ADVISORY NOTICE TO POLICYHOLDERS

No coverage is provided by this Policyholder Notice nor can it be construed to replace any provisions of your policy. You should read your policy and review your Declarations page for complete information on the coverages you are provided.

This Notice provides information concerning possible impact on your insurance coverage due to directives issued by OFAC. **Please read this Notice carefully**.

The Office of Foreign Assets Control (OFAC) administers and enforces sanctions policy, based on Presidential declarations of "national emergency". OFAC has identified and listed numerous:

- Foreign agents;
- Front organizations;
- Terrorists;
- Terrorist organizations; and
- Narcotics traffickers:

as "Specially Designated Nationals and Blocked Persons". This list can be located on the United States Treasury's web site – http://www.treas.gov/ofac.

In accordance with OFAC regulations, if it is determined that you or any other insured, or any person or entity claiming the benefits of this insurance has violated U.S. sanctions law or is a Specially Designated National and Blocked Person, as identified by OFAC, this insurance will be considered a blocked or frozen contract and all provisions of this insurance are immediately subject to OFAC. When an insurance policy is considered to be such a blocked or frozen contract, no payments nor premium refunds may be made without authorization from OFAC. Other limitations on the premiums and payments also apply.

TERRORISM COVERAGE DISCLOSURE NOTICE

TERRORISM COVERAGE PROVIDED UNDER THIS POLICY

The Terrorism Risk Insurance Act of 2002 as amended and extended by the subsequent Terrorism Risk Insurance Program Reauthorization Acts (collectively referred to as the "Act") established a program within the Department of the Treasury, under which the federal government shares, with the insurance industry, the risk of loss from future terrorist attacks. An act of terrorism is defined as any act certified by the Secretary of the Treasury, in consultation with the Secretary of Homeland Security and the Attorney General of the United States, to be an act of terrorism; to be a violent act or an act that is dangerous to human life, property or infrastructure; to have resulted in damage within the United States, or outside the United States in the case of an air carrier or vessel or the premises of a United States Mission; and to have been committed by an individual or individuals as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.

In accordance with the Act, we are required to offer you coverage for losses resulting from an act of terrorism **that is certified under the federal program** as an act of terrorism. The policy's other provisions will still apply to such an act. Your decision is needed on this question: do you choose to pay the premium for terrorism coverage stated in this offer of coverage, or do you reject the offer of coverage and not pay the premium? You may accept or reject this offer.

If your policy provides commercial property coverage, in certain states, statutes or regulations may require coverage for fire following an act of terrorism. In those states, if terrorism results in fire, we will pay for the loss or damage caused by that fire, subject to all applicable policy provisions including the Limit of Insurance on the affected property. Such coverage for fire applies only to direct loss or damage by fire to Covered Property. Therefore, for example, the coverage does not apply to insurance provided under Business Income and/or Extra Expense coverage forms or endorsements that apply to those coverage forms, or to Legal Liability coverage forms or Leasehold Interest coverage forms.

Your premium <u>will</u> include the additional premium for terrorism as stated in the section of this Notice titled DISCLOSURE OF PREMIUM.

DISCLOSURE OF FEDERAL PARTICIPATION IN PAYMENT OF TERRORISM LOSSES

The United States Government, Department of the Treasury, will pay a share of terrorism losses insured under the federal program. The federal share equals 80% in years 2020 through 2027 of that portion of the amount of such insured losses that exceeds the applicable insurer deductible during Calendar Year 2020 and each Calendar Year thereafter through 2027.

DISCLOSURE OF CAP ON ANNUAL LIABILITY

If the aggregate insured terrorism losses of all insurers exceed \$100,000,000,000 during any Calendar Year provided in the Act, the Secretary of the Treasury shall not make any payments for any portion of the amount of such losses that exceed \$100,000,000,000, and if we have met our insurer deductible, we shall not be liable for the payment of any portion of such losses that exceeds \$100,000,000,000.

DISCLOSURE OF PREMIUM

Your premium for terrorism coverage is: \$0

(This charge/amount is applied to obtain the final premium.)

You may choose to reject the offer by signing the statement below and returning it to us. Your policy will be changed to exclude the described coverage. If you chose to accept this offer, this form does not have to be returned.

REJECTION STATEMENT

I hereby decline to purchase coverage for certified acts of terrorism.	I understand that an exclusion
of certain terrorism losses will be made part of this policy.	

	Florida Government Finance Officers Association
Policyholder/Legal Representative/Applicant's Signature	Named Insured
	Arch Insurance Company (AIC)
Print Name of Policyholder/Legal Representative/Applicant	Insurance Company
Date:	Policy Number: NFP0124574-06

00 MLT0027 00 12 19 Page 1 of 1



Employment Solutions

Arch Insurance Group is pleased to offer a comprehensive risk management service to help manage your workforce proactively and reduce your exposure to employment claims. Arch Insurance Group has developed this program in conjunction with Littler Mendelson, P.C. Littler is the largest employment and labor law firm in the world with more than 1,500 attorneys in over 75 offices. This comprehensive program includes:

Online Resources via Littler Edge® Website

Littler Edge is an online tool designed to help you with your employment and labor law compliance efforts. The site provides access to the best of Littler's collective knowledge and experience, all in one location at:

www.ArchEmploymentSolutions.com

To register, select 'Request an Account' and follow instructions.
Please have your Policy Number and Effective Date available.

The site includes:

- Key workplace legal developments, news, and updates;
- A comprehensive database of HR Policies, including template documents and checklists on hiring, performance management, anti-discrimination, sexual harassment, overtime, employee handbooks and other topics;
- A full catalog of federal and state legal forms and guides;
- In-depth coverage of the most pressing compliance issues facing employers today;
- Littler GPS 50-state surveys; and
- Fastcase legal research service the leading next-generation legal research website.

While on the website, you may also learn about and register for upcoming Littler webinars, podcasts, training programs and in-person seminars.

Hotline Services Provided by Littler

Littler provides a confidential call-in "Hotline" for Arch Insurance Group insureds to ask questions about workplace concerns and to obtain guidance from an experienced employment attorney at the nation's largest employment law firm. To access the hotline, dial the toll-free number at 1-833-437-5216 and provide the name of your company, the Arch policy number and your contact information. An attorney at Littler will promptly call to assist you regarding HR or employment law questions, such as handling a termination, discipline or harassment issue.





Cyber attacks and their associated costs are on the rise, and nonprofits are increasingly the target. Compromised personal data, system outages and ransom demands can cripple an organization's ability to function. Affinity Nonprofits and Arch Insurance Company have partnered to bring you a Cyber Insurance Policy, NetsSafe, to address the new exposures that spawn from an increasingly technology dependent society. Two levels of protection are available with premiums starting as low as \$335. As a Directors and Officers Insurance policyholder you know how important it is to protect your organization's assets. We encourage you to consider this additional protection.

BASIC FORM: Network Security and Privacy Liability plus Data Incident Response

Arch has partnered with some of the world's most well-regarded experts in the field of cyber security to provide risk management and breach response services. In the event of a covered claim, coverage includes expert legal counsel, computer forensic investigatory services, notification and credit monitoring costs, identity theft call center services, and the costs to restore or recreate electronic data that was damaged or destroyed.

ENHANCED FORM: also Includes Cyber Business Interruption & Cyber Extortion

An enhanced Form is also available for an extra cost. This form provides two coverages not provided in the basic form: Business interruption and Extortion. Business interruption coverage pays for the reasonable costs that would not have been incurred but for the breach, plus net income incurred after the breach that could have been earned or net loss that could have been avoided. The Extortion coverage pays the extortion/ransom payment to terminate or end a potential cyber security or privacy threat along with investigation services to determine the cause of the threat.

How to Bind a Cyber Insurance Policy for Your Nonprofit – No application needed!

Choose Either the "**Basic** Form" or "**Enhanced** Form" – Then in applicable chart below: Select Your Desired Limit, write-in the desired premium below, sign & return the form to: DNOCUSTOMERSERVICE@AFFINITYNONPROFITS.COM to receive your new Cyber policy & invoice.

Quotation provided for: Florida Government Finance Officers Association

Annual Policy Limit	Deductible (Each Claim)	Basic Form Premium	Enhanced Form Premium
\$50,000	\$1,000	\$335	\$537
\$100,000	\$1,000	\$380	\$608
\$250,000	\$2,500	\$460	\$736
\$500,000	\$5,000	\$615	\$984
\$1,000,000	\$10,000	\$850	\$1,360
Write in the Premium ap Policy Limit and Fo	olicable to the Annual orm you wish to Bind:	\$	

Coverage effective date will equal the D&O Insurance Policy effective date of 06/06/2023. Please contact us if you desire a different effective date. Payment is due within 30 days of binding.

With my signature below, I confirm the order of the Cyber policy at the limit above for Florida Government Finance Officers Association.

Please send me the policy and invoice.

Affinity Nonprofits

Contact Name:		Contact Signature:	Date:	
	Administered by:		Underwritten by:	

THIS DOCUMENT PROVIDES SUMMARY INFORMATION ONLY. INSURANCE COVERAGE IS SUBJECT TO SPECIFIC TERMS, LIMITATIONS AND EXCLUSIONS, AND MAY NOT BE AVAILABLE IN ALL STATES.

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Arch Insurance

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Nonprofit Trade & Professional Association Directors' & Officers' (D&O) Liability Insurance Program

Provided Exclusively by Affinity Nonprofits and Arch Insurance Company

Endorsed by the American Society of Association Executives (ASAE)

Cyber Liability Coverage Extension: Reimburses expenses resulting from network security breaches. Includes up to \$100,000 for notification and monitoring costs, as well as public relations firm to aid in image restoration.

Antitrust Allegation Protection: Provides affirmative coverage for any actual or alleged violations of the Sherman Act, the Clayton Act or any similar federal or state statute.

Fair Labor Standards Act (FLSA) Sublimit: Provides a defense cost sublimit for Wage and Hour claims. Insureds outside of California, with under 15 employees, are eligible for limits as high as \$500,000.

Duty-to-Defend Coverage: Arch will assign experienced defense counsel for covered claims, even if allegations are groundless, false, or fraudulent.

Broad Definition of Insured: Includes the Association and any Director, Officer, Trustee, Committee Member, Employee or Volunteer. Employee definition includes part-time, seasonal, temporary, and leased employees. Coverage may also be extended to cover an Association Management Company acting on your behalf.

Employment Practices Liability Coverage: Protects against employee related allegations of discrimination, wrongful termination and sexual harassment, as well as failure to hire or promote.

Third Party Coverage: Protects against third party allegations of discrimination and sexual harassment.

Expanded Claim Trigger: Includes broadened wording to include coverage for Insureds once a Wells notice, subpoena or target letters has been received by investigating authority.

Defense Costs Outside the Limit of Liability Options: Amount of limits varies by insured. Uncapped defense costs may be available. Helps to preserve policy limit for indemnity payments.

Personal Injury & Publishers Liability Coverage: Protects against allegations of libel, slander and copyright or trademark infringement. Broadened wording includes coverage for electronic media.

Workplace Violence Coverage: Provides \$250,000 for violence incidents by reimbursing business interruption expenses (lost income and extra expenses); employee expenses (lost wages, counseling and security); and public relations firm expenses to restore the nonprofit's public image.

Crisis Management Coverage: Provides up to \$250,000 for public relation firm and legal fees related to Regulatory matters, Management crisis, Sexual Abuse allegations, Donor Disputes, and misuse of the Nonprofit's name to solicit funds fraudulently.

Breach of Contract Coverage (Defense Costs): Provides defense for allegations of non-employment related breach of contract.

Free Fiduciary Liability Coverage Sublimit: Provides a \$250,000 sublimit defense AND settlement for allegations of mismanagement of employee benefit plans. This includes \$100,000 in Settlement Program Coverage and \$25,000 in HIPAA.

Punitive Damages Coverage: Automatically included where insurable by law.

Miscellaneous Penalties Coverage: Sublimits for payment of penalties assessed under:

- IRS Code section 6652(C)(1)(a) for a failure to file tax returns, provided it's a self-reported violation.
- Public Law 108-187 (CAN-Spam Act of 2003).
- 1976 Lobby Law or Lobbying Disclosure Act of 1995.

Optional Coverage Parts:

- Fiduciary Liability Protects against allegations of mismanagement of employee benefit plans.
- Crime Coverage Reimburses loss caused by theft, robbery, forgery or alteration, computer fraud, and currency fraud.
- Kidnap & Ransom Reimburses loss caused by kidnapping and extortion type incidents, including ransom payments, defense costs for negligent mishandling of incidents, and response costs to incidents (i.e., security consultant, public relations, negotiator, etc.)

Arch Insurance Company is rated A+ (Superior), XV (\$2 billion or more in capital and surplus and conditional reserves) by A.M. Best Co.

Contact us or have your agent call 1.800.432.7465 or email us at info@affinitynonprofits.com

Reinsured by:



Underwritten by:



Administered by:



2001 K Street, NW, Suite 625 North • Washington, DC 20006 • www.affinitynonprofits.com • 800.432.7465 • info@affinitynonprofits.com

Insurance coverage is underwritten by one or more member companies of Arch Insurance Group in North America, which consists of (1) Arch Insurance Company (a Missouri corporation, NAIC #11150) with admitted assets of \$3.74 billion, total liabilities of \$2.87 billion and surplus to policyholders of \$875.38 million, (2) Arch Specialty Insurance Company (a Missouri corporation, NAIC #21199) with admitted assets of \$512.72 million, total liabilities of \$215.26 million and surplus to policyholders of \$297.45 million, (3) Arch Excess & Surplus Insurance Company (a Missouri corporation, NAIC # 10946) with admitted assets of \$66.25 million, total liabilities of \$612,846 and surplus to policyholders of \$65.64 million and (4) Arch Indemnity Insurance Company (a Missouri corporation, NAIC# 30830) with admitted assets of \$76.19 million, total liabilities of \$48.43 million and surplus to policyholders of \$27.76 million. All figures are as shown in each entity's respective Quarterly Statement for the quarter ended September 30, 2016. Executive offices are located at One Liberty Plaza, New York, NY 10006. Not all insurance coverages or products are available in all jurisdictions. Coverage is subject to actual policy language. This information is intended for use by licensed insurance producers. The information contained in this document is for general information only. It is intended to provide a general overview of the services and products offered. Only the relevant policy can provide the actual terms, coverages, amounts, conditions and exclusions. All coverages are not available in all states. This document is not intended to be advertising or solicitation in states where the local regulations prohibit such usage.

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Arch Strength Endorsement

Directors' & Officers' Liability Insurance

Affinity Nonprofits has been providing insurance to the nonprofit community for over 35 years. Together with Arch Insurance Company, rated A+ (Superior) by A.M. Best Company, we are dedicated to providing comprehensive, affordable solutions to the nonprofit organizations that are the cornerstone of our communities.

In keeping with that mission, we are excited to introduce the Arch Strength Endorsement to our Directors' & Officers' Liability Insurance policy crafted for nonprofit organizations. The first party coverage items available under the Strength Endorsement combine with the broad coverage available under the Arch D&O to form one of the most robust policy offerings available in the market today.

> Arch Strength Endorsement	➤ Limit	▶ Description
Business Travel Accident	\$50,000	Reimbursement of travel accident costs if the insured person suffers injury while traveling on insured business.
Conference Cancellation	\$25,000	Reimbursement of business related expenses when an employee is scheduled to attend a conference that is cancelled due to a natural catastrophe or communicable disease outbreak.
Destroyed Records	\$25,000	Reimbursement of expenses required to reconstruct paper or electronic business records which are lost during a natural catastrophe or terrorism related event.
Death Benefit	\$50,000	Payment to the insured for terrorism related death of an executive.
Donation Failure	\$50,000	Reimbursement for any donation pledged by and not received due to bankruptcy, unemployment or incapacitation of the donor which prevents them from honoring the pledge.
Emergency Real Estate Fees	\$50,000	Reimbursement for real estate consulting fees resulting from the relocation of the insured's office due to the unforeseeable destruction of the office.
Immigration	\$25,000	Reimbursement of civil fines or penalties incurred for non-willful violations of the U.S. Immigration and Nationality Act.
Fundraising Event Power Outage	\$25,000	Reimbursement of costs incurred when a fundraising event is cancelled due to a power outage.
Identity Theft	\$50,000	Reimbursement of notarization costs and loan application fees required by financial institutions, as well as mailing costs to law enforcement or credit agencies, due to an act of identity theft.
Executive Replacement	\$50,000	Reimbursement of costs associated with finding a replacement if an executive suffers an accidental injury that results in their death.
Kidnapping	\$50,000	Reimbursement of response costs if an executive, their spouse, domestic partner, parent or child is kidnapped.
Repatriation	\$10,000 per employee / \$50,000 aggregate	Reimbursement of travel expenses, lodging and compensation of an employee from a country they reside in to the nearest place of safety or to a country in which the insured person is a legal resident.
Temporary Meeting Space	\$25,000	Reimbursement for the costs of renting meeting space due to the temporary unavailability of the insured's office due to terrorism, natural catastrophe, or failure of a climate control system.
Terrorism Travel	\$50,000	Reimbursement of an executive's hotel and travel costs if stranded due to a terrorism related event.
Trip Cancellation	\$2,500	Reimbursement of meals, lodging and alternate transportation costs resulting from the cancellation of a regularly scheduled business trip.

Call us or have your agent call 1.800.432.7465 or email us at info@affinitynonprofits.com





Affinity Nonprofits • 2001 K Street, NW, Suite 625 North • Washington, DC 20006 • www.affinitynonprofits.com

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Home Office Address: 3100 Broadway, Suite 511 Kansas City, MO 64111 Administrative Address: One Liberty Plaza, 53rd Floor New York, NY 10006 Tel: (800) 817-3252

\$0

ARCH CANOPY POLICY FOR NONPROFIT ORGANIZATIONSSM

NOTICE: THE LIABILITY COVERAGE PARTS OF THIS POLICY PROVIDE CLAIMS MADE COVERAGE. EXCEPT AS OTHERWISE PROVIDED, SUCH COVERAGE APPLIES ONLY TO CLAIMS FIRST MADE AGAINST THE INSUREDS DURING THE POLICY PERIOD AND REPORTED TO THE INSURER NO LATER THAN 60 DAYS AFTER THE END OF THE POLICY PERIOD. EACH APPLICABLE LIMIT OF LIABILITY SHALL BE REDUCED, AND MAY BE EXHAUSTED, BY DEFENSE COSTS PAYMENTS. IF ANY LIMIT OF LIABILITY IS EXHAUSTED, THE INSURER SHALL HAVE NO FURTHER LIABILITY FOR THE COVERAGE TO WHICH SUCH LIMIT APPLIES, INCLUDING LIABILITY FOR DEFENSE COSTS. ALL LOSS PAYMENTS, INCLUDING DEFENSE COSTS PAYMENTS, SHALL APPLY TO THE DEDUCTIBLE.

NOTICE: A DEFINITION OF CLAIM IS OUTLINED IN EACH COVERAGE PART AND IS CRITICAL TO COVERAGE AFFORDED. PLEASE READ THIS POLICY CAREFULLY.

DECLARATIONS

Policy No.: NFP0124574-06

Item 1. Named Organization & Address:

Florida Government Finance Officers Association 301 South Bronough Street, Suite 300

Tallahassee, FL 32301

Item 2. Policy Period:

From: 06/06/2023 To: 06/06/2024

12:01 a.m. local time at the address stated in Item 1

Item 3. Policy Premium: \$2,971.00

Taxes, Surcharges and other Assessments, if applicable

FL Insurance Guaranty Association \$59.42

Premium Attributable to Terrorism Risk Insurance:

Included in Policy Premium

In Addition to Policy Premium

Item 4. Extended Reporting Period (Liability Coverage Parts only):

Additional Period: 1 year

Additional Premium: 50% of annual premium

05 PCD0303 00 07 10 Page 1 of 4

Item 5. Notices to Insurer:

Claims or Potential Claims:

Arch Insurance Company Executive Assurance Claims 10909 Mill Valley Road, Suite 210 P.O. Box 542033 Omaha, NE 68154 Phone: 877 688-ARCH (2724) Fax: 866 266-3630

E-mail: Claims@ArchInsurance.com

All Other Notices:

Affinity Nonprofits Program Administrator 2001 K Street, NW, Suite 625 North Washington, DC 20006 Phone: 800-432-7465

Fax: 800-701-1982 Email: info@affinitynonprofits.com

Item 6. Coverage Elections:

Only those Coverage Parts, Insuring Agreements, and Options designated with an X are included under this policy.

Liability Coverage Parts Aggregate Limit of Liability Option:	N/A - Separate Limits
X Defense Costs Outside the Aggregate Limit of Liability Option:	Unlimited

X Nonprofit Organization Liability Coverage Part:			
Limit of Liability: \$2,000,000			
Insuring Agreement	Sublimit of Liability	Deductible Each Claim	Pending and Prior Litigation Date
A. Insured Person Liability	\$2,000,000	None	06/06/2003
B. Organization Reimburseme	\$2,000,000	\$5,000	06/06/2003
C. Organization Liability	\$2,000,000	\$5,000	06/06/2003
D. Derivative Demands	\$250,000	None	06/06/2003
E. Crisis Management Costs a Network Security Breach Privacy Violation		None	06/06/2003

Extension	Sublimit of Liability	
Excess Benefit Transaction Excise Tax	\$100,000	
Defense Costs Outside the Limit of Liability Option	Unlimited	

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X Employment Practices Liability	ty Coverage Par	t: 		
Limit of Liability: \$2,000,000				
Insuring Agreement	Sublimit of Liability	Deductible Each Claim	Pending and Prior Litigation Date	
A. Employment Practices Liability	\$2,000,000	\$5,000	06/06/2003	
B. Third Party Liability	\$2,000,000	\$5,000	06/06/2003	
X Defense Costs Outside the Limit of Liability Option Unlimited				
X Fiduciary Liability Coverage Part:				
Limit of Liability Deductible Each Claim Pending and Prior Lit			d Prior Litigation Date	
\$250,000	\$0		06/06/2003	
Defense Costs Outside the Limit of Liability Option				
Crime Coverage Part:				
Insuring Agreement	Limit of Liability	Deductible	Options	
A. Employee Theft			Loss Sustained or	
B. Customer Property			Loss Discovered	
C. Inside the Premises			(If neither box above is designated with an X, this Policy shall be issued on a Loss Sustained basis)	
D. Outside the Premises				
E. Forgery or Alteration				
F. Computer Fraud or Fraudulent Transfer			Investigation Costs Coverage –	
Instructions			Sublimit of Liability:	

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Kidnap, Ransom & Extortion Coverage Part:				
Insuring Agreement	Limit of Liability	Deductible	Options	
A. Kidnap, Ransom & Extortion			F. Repatriation Costs	
B. Custody			Coverage – Limit of Liability: Deductible:	
C. Claims Costs				
D. Response Costs 1. R&R Sublimit			G. Recall Costs	
E. Personal Injury Benefits 1. Death: 2. Mutilation: 3. Other Injury:			Coverage – Limit of Liability: Deductible:	

Item 7. Endorsements: See attached schedule of endorsements and notices.

05 PCD0303 00 07 10 Page 4 of 4



Florida Signature Page

IN WITNESS WHEREOF, Arch Insurance Company has caused this policy to be executed and attested.

Brian D First President Regan Shulman Secretary

05 ML0002 10 09 12 Page 1 of 1

Florida Government Finance Officers Association, Inc. 2022-2023 Board of Directors - Executive Director Agenda Item

2022-2023 BOARD OF DIRECTORS

Meeting Date: March 31, 2023

OFFICERS President Title of Item: Membership Report

Jonathan McKinney

Executive Summary, Explanation or Background:

President-Elect Frank DiPaolo

Secretary/Treasurer Rip Colvin

 Membership Paid
 03/02/2023
 01/11/2022
 06/30/2022

 Government:
 2,239
 2,041
 2,359

 Associate:
 230
 198
 291

22

22

DIRECTORS

Melissa Burns

Lifetime/Retiree: 34

Student: 10 0 10

Bryan Cahen

Total: 2,513 2,261 2,682

Nicole Jovanovski

Missy Licourt Recommended Action:

Olga Rabel For review

Rebecca Schnirman

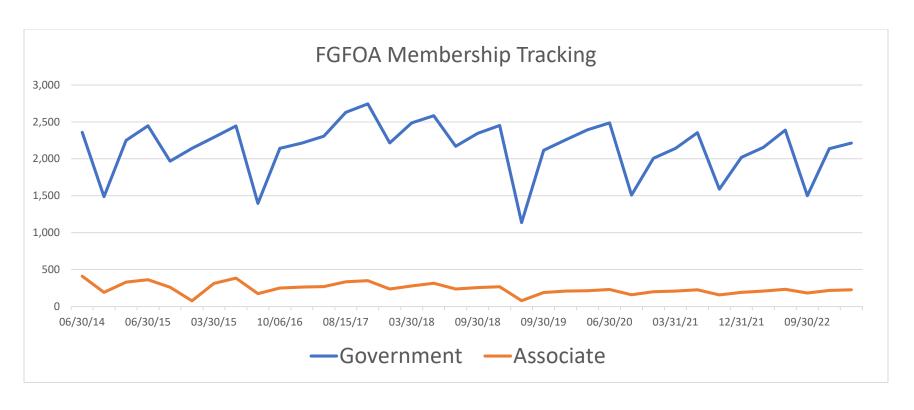
William Spinelli

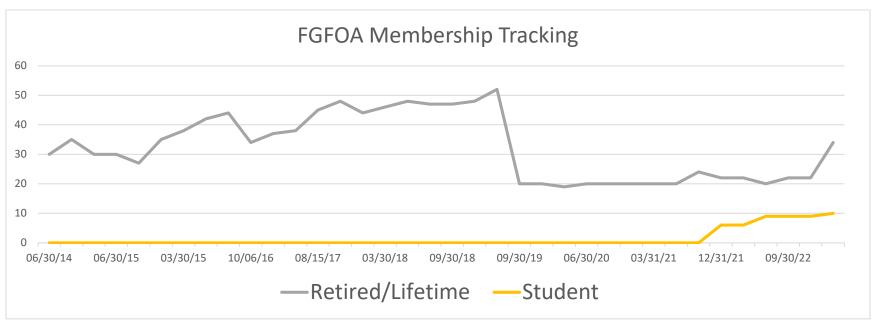
Kelly Strickland

Paul Shamoun

March 2, 2023

Date





Florida Government Finance Officers Association, Inc. 2022-2023 Board of Directors - Executive Director Agenda Item

2022-2023 BOARD OF DIRECTORS

Meeting Date: March 31, 2023

OFFICERS
President
Jonathan McKinney

Title of Item: Investment Report

President-Elect

Executive Summary, Explanation or Background:

Frank DiPaolo

Certificates of Deposit

Secretary/Treasurer Rip Colvin

DIRECTORS

Kelly Strickland

The FGFOA held Certificates of Deposit at two financial institutions. Due to the very low renewal offer, both CDs were redeemed, and a new CD was purchased in the amount of \$250,000 thru the CEDARS program with Capital City Bank.

•

Melissa Burns	<u>Purchased</u>	<u>Bank</u>	<u>Amount</u>	<u>APY</u>	<u>Term</u>	<u>Maturity</u> <u>Date</u>
Bryan Cahen						Closed
Nicole Jovanovski	09/04/22	Synchrony Bank	\$0.00	0.03%	12 months	11/05/2022
Missy Licourt	03/14/22	American Commerce	\$0.00	0.40%	12 months	03/14/23
•	02/23/23	Capital City Bank	\$250,000.00	3.32	12 months	02/23/24
Olga Rabel		Money Market Account				
Rebecca Schnirman		Vanguard	\$16,924.06			
William Spinelli						

Recommended Action:

For review

Paul Shamoun

February 29, 2023

Date

Florida Government Finance Officers Association, Inc. 2022-2023 Certification Committee Agenda Item

2022-2023

CHAIRPERSON Jeremy Baker, CGFO

Director of Finance South Florida Regional Transportation Authority (Tri-Rail) 801 NW 33rd Street Pompano Beach, FL 33064 (954) 788-7881 Office (305) 546-3334 Cell bakerj@sfrta.fl.gov

BOARD LIAISON
Kelly Strickland

STAFF LIAISON Karen Pastula

COMMITTEE MEMBERS

Dee Dee Beaver Kelly Bennett Rebecca Bowman Kathleen Campbell Sarah Graber **Dathan Griffiths** Carlisha Jenkins Shernette Lee Karin Lu Robert Miller Carmen Mosley Susan Nabors Anna Otiniano Michael Perry Mary-Lou Pickles Liliya Sablukova Scott Simpson Todd Taylor Vien Tran Allen Weekes **Denese Williams**

Meeting Date: March 31, 2023

Title of Item: Certification Committee Update

Executive Summary, Explanation or Background:

There are currently 561 active CGFOs. 85 have accepted an extension of the time to report their continuing education as approved previously by the Board. There are currently 293 CGFO candidates which includes new candidates added since the report in January. 4 of these candidates accepted an extension of their time to complete their requirements as approved previously by the Board.

Web -based reviews were conducted in February and March. There were 12 attendees for the AFR Review, 10 for Budgeting, 12 for Financial Administration, 9 for Treasury, and 10 for Debt. The exams were administered on March 24th. There are 53 candidates registered for a total of 124 exams at 9 locations (Miami, Pompano Beach, Royal Palm Beach, Winter Haven, Palatka, Plantation, Sarasota, Tampa, and Milton. The exams will be offered again at the Annual Conference in June. Inperson Reviews and the Exams will be offered at the School of Government.

Recommended Action:

No recommended actions from this agenda item.

Jeremy Baker Name

<u> March 31, 2023</u>

Date

Florida Government Finance Officers Association, Inc. 2022-2023 Certification Committee Agenda Item

2022-2023

CHAIRPERSON
Jeremy Baker, CGFO

Director of Finance South Florida Regional Transportation Authority (Tri-Rail) 801 NW 33rd Street Pompano Beach, FL 33064 (954) 788-7881 Office (305) 546-3334 Cell bakeri@sfrta.fl.gov

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Meeting Date: March 31, 2023

Title of Item: CGFO Testing Options

Executive Summary, Explanation or Background:

The Certification Committee met on March 3rd with the President and President-Elect and Secretary/Treasurer to discuss Board Direction for CGFO Testing Options. The President, President-Elect, FGFOA Executive Director and Committee Chair were going to seek additional information for Board and Committee consideration.

Attached is a proposal from Florida International University to provide a comprehensive solution including test bank development and management as well as development of review collateral materials and administration of online exams (excluding the provision of proctors). This proposal is draft and subject to negotiation for terms, conditions and price.

Recommended Action:

The Certification Committee seeks direction from the Board as to the preferred method of testing so efforts can be deployed efficiently into developing the necessary changes for implementation.

Jeremy Baker Name

March 31, 2023

Date



March 23, 2023

Draft Scope of Services Florida Government Finance Officers Association Certified Government Finance Officer Certificate (CGFO) Supervision and Administration (2023-24)

Jorge M. Perez FIU Metropolitan Center – Who We Are

The Jorge M. Perez Metropolitan Center at Florida International University (JPMC) is the leading urban "think tank" in South Florida established in 1997 as an applied research unit under the School of International and Public Affairs (SIPA). The JPMC has a solid record of providing technical services to communities and organizations in the areas of economic development, housing, strategic planning, and program evaluation. Ours approach to providing technical services is to consider the unique needs of individual communities and organizations, while adhering to recognized methodologies for data analysis and reporting. The JPMC houses the ongoing South Florida Regional Database Project, which includes asset mapping, best practice research, and full in-house Remote Sensing and Geographic Information Systems (GIS) capabilities. Moreover, we are a Census Information Center (CIS), which allows for early access to release data and data with restricted use.

Since 1997, the JPMC has accumulated an impressive track record of local, regional, and statewide public opinion and other types of survey research. Statewide public opinion polls and business surveys include the 2006-2010 Women-led Businesses Leadership Study, 2008 legislative issues poll, and the Hurricane Mitigation Study. The JPMC has also conducted regional and local surveys and focus groups for various organizations including Miami-Dade County, Univision, Miami Dade Expressway Authority, Broward County Department of Elections, the Greater Miami Chamber of Commerce, and the Florida Department of Transportation.

The JPMC's overarching goal is to assist organizations in improving their internal processes, governance, and relationships with customers. To that end, we strive to develop research practices that will result in practical, usable data and analysis. In the context of local government organization and services, citizens and businesses can be viewed as customers of local government services. Thus, customer feedback may help local governments and organizations be more efficient in their delivery of services through process improvements or targeting of resources to specific areas. The JPMC's unique expertise is our ability to formulate comprehensive solutions to complex public policy issues. Our senior leadership has over 100 years of experience in strategic analysis, economic development, affordable housing, and survey and public opinion analysis.

Our multi-disciplinary team of experts has the capacity to deliver high quality plans with strong community and organizational support, with an established record of successful implementation. In addition, the JPMC has the unique capacity to draw on the expertise of FIU's talented academic community. The JPMC serves as a "portal" for its clients to enable easy access to key FIU departments and research centers. The JPMC works closely with School of Architecture, College of Business, Lehman Center for Transportation Research and Department of Public Administration. Lastly, the Center has a history of providing on-going support to its municipal clients above and beyond the negotiated scope of services. Clients know they can call on the JPMC for follow-up technical assistance and cutting-edge best practice research at little or no additional costs.

Proposal

Florida Government Officers Association Certified Government Finance Officer Exams.

Background

The following draft "Statement of Work" summarizes the Jorge M. Perez FIU Metropolitan Center's approach and tasks for designing, hosting, and administering the Florida Government Officers Association Certified Government Finance Officer Exams.

1. Question Bank Supervision, Follow-up, and Subject-Matter Recommendations: The JMPC will assume supervision of the question data bank for each of the five-subject matter components. Professor Howard Frank of the JPMC, and Professor David Guo of the Kansas Public Finance Center, will be the principals for this activity. Ms. Fola Orindare of the JPMC will manage the budget and personnel associated with the project. They will be assisted by a part-time graduate student. We mutually agree that the FGOA remains the lead subject matter provider and by providing test questions. However, maintaining content requires follow-up on specifics such as dates, figures, and stipulations related to state statute and local ordinances. This follow-up is in the purview of the JPMC.

The JPMC's supervision is for three semesters (i.e., the calendar year). While exam administration may be restricted to two semesters, content and exam revision is likely ongoing. This also allows time for the principals to consider timely subject matter recommendations to the FGOA oversight committee and provide sufficient lead time for introduction to the next testing cycle.

2. **Examination Administration**: The JPMC will work in close conjunction with FIU Online to produce appropriately formatted examinations that can be given to students onsite at locations of the FGOA's choosing. In establishing the price and examination parameters, FIU assumes a five-examination format with approximately 400 annual attempts.

FIU Online's design will treat the Certificate as five separate examinations, rather than one examination with five components. The separate-examination approach confers two advantages. First, it allows takers and the FGOA greater flexibility in administration, with no assumptions made in testing sequence. Second, consistent with best practice, the results for each examination are self-contained, leaving no doubt in test takers' minds where they stand in the overall completion of the Certificate. Linking components could lead takers with the mistaken impression they have failed an examination when it has been passed while other components remain untaken. Implementing five separate examinations precludes this possibility.

There are some limitations within the scope, subject to further discussion between the parties. First, the JPMC will not provide proctoring for the examination. While we will be available to assist with potential glitches, this proposal does not include labor and travel costs for assisting with test administration in person. Second, this proposal assumes the JPMC will provide test results to the FGOA, with that organization disseminating results to its member-takers. An important corollary is that pricing includes one retake, but this is at the discretion of the FGOA. This scope assumes the FGOA will provide the JPMC with the names and e-mail addresses of the test takers. A corollary is that the FGOA serves as fiscal agent for the examination process. FIU could provide online payments for the examinations with additional set-up and transaction fees.

3. Six Month Review After Initial Start Date: The JPMC and FGOA agree to a review of operations no later than six months into entering the agreement. This review will allow both parties time to consider service, cost, and effort. It is expected that the six-month window will provide for an initial review of questions and one examination administration from FIU Online.

4. Project Cost

The Jorge M. Perez Center (JPMC) at FIU is pleased to house the CFGO Certificate for the coming year for the price of \$75,157.84. In arriving at this price, the Center's scope of work encompasses the following.

Project Tasks	Cost
FIU Online Design & Maintenance Fees	\$1,250.00
Instructional Design Fees	\$1,600.00
External Participant	\$2,760.00
Course Hosting	\$750.00
Personnel	\$66,517.84
Other Operating Expenses	\$2,280.00
Total Cost	\$75,157.84

Any additional training support requested by the Florida Government Officers Association would be at additional cost to be determined by FIU Metropolitan Center.

JORGE M. PÉREZ METROPOLITAN CENTER

Florida Government Finance Officers Association, Inc. 2022-2023 Conference Program Committee Agenda Item

2022-2023

CHAIRPERSON

Lorrie A. Brinson, MBA/PA, MSA, CGFO Affordable Housing Business Manager Hillsborough County 601 E Kennedy Blvd Tampa, FL 33602-4932 (813) 274-6660 BrinsonLA@hillsboroughcounty.org

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Rene O'Day

Angie Oxley

Annette Payne

Kadem Ramirez

Tracy Ramsey

Alice Rimer

James Rizzo

Sarah Simpson

Eugene Sherman

Caroline Sturgis

Jonathan Tapp

Christine Tenney

Allison Teslie

Tori Unseth

Meeting Date: March 31, 2023

Title of Item: Annual Conference Program

Executive Summary, Explanation or Background:

Please see attached 2023 Annual Conference Program Master Draft Schedule of Classes

Recommended Action:

That the Board review current schedule and provide any suggestions or guidance regarding programming.

 Lorrie A. Brinson
 03/20/2023

 Name
 Date

2023 FGFOA Conference Program

June 24-28, 2023 | Rosen Shingle Creek | Orlando, FL

Date & Time	Accounting, Auditing, and Financial Reporting	Budget, Economics, and Financial Planning		Policy, Leadership, Strategic Planning, and Personnel		ment, Risk, Treasury Management, ad Debt Management	Technology
3:00 PM to 4:40 PM			Title: Date: Time: Topic:	Saturday June 24, 2023 3:00-4:40 pm		Pension Assets and Liabilities Saturday June 24, 2023 3:00-4:40 pm How to make the most of your pension investments	
			CPE: Speaker:	Nicole Gasparri, Director Strategic Management and Professional Development Palm Beach Cleark of Courts	CPE: Speaker:	2 hours (TB) Jim Rizzo Gabriel, Roeder, Smith & Company	
			Moderator:	Lewis Chazan, JD MBA City of St Petersburg	Moderator:	Linda S. Howard,CFO FMPA	

Sunday June 25, 2023

First Time Attendees 11:00am - 11:45am

				FGFOA Chapter	r Presiden	t's Roundtable 12:00 - '	12:45pm	
	Title: Date: Time: Topic:	GASB Update Sunday June 25, 2023 1:00-2:40 pm This session will include the latest news from the Covernmental Accounting Standard Board (GASB) and provide answers to address public confusion about current pronouncements.	Title: Date: Time: Topic:	1:00-2:40 pm	Title: Date: Time: Topic:	People, Places, and Purpose Sunday June 25, 2023 1:00-2:40 pm Work life balance It talks about how we approach mental health from our biases and pre select without knowing the mental issues of others, sigms social acceptance, arrisely, and take people as individuals, places of where this happened and social groups. Helping people repurposing the person help people		
1:00 PM to 2:40 PM	CPE:	2 Hours (AA)	CPE:	2 Haura (TD)	CPE:	2 Hours (BEH)		
	Speaker:	Alan Skelton, CPA Director, Research and Technical Activities Governmental Accounting Standards Board	Speaker:	2 Hours (TB) Sheryl Trent Certified Master Facilitators Sbrand Solutions	Speaker:	2 Hours (BETH) Judge An Porth, Circuit Court Judge, 17th Circuit Criminal Division Felony Mental Health Court Aisha McDonald, LMHC, Director of Training at the United Way Broward		
	Moderator:		Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support	Moderator:	Lewis Chazan, JD MBA City of St Petersburg		
	Title:	GASB Hot Topics	Title:	Svcs Strategic Planning Part 1	Title:	Building and Sustaining High		
3:00 PM to 4:40 PM	Date: Date: Topic:	Sunday June 25, 2023 3:00-4:40 pm This session will cover the major accounting and financial reporting issues associated with implementing GASB 87.	Date: Time: Topic:	Sunday June 25, 2023 3:00-4:40 pm The Strategic Plan is a useful tool to ensure resources are properly allocated based on the top priorities of a community. For any Strategic Plan to be effective, collaboration and stakeholders, a rignous process of goal setting, a data-driven evaluation of priorities, finance collaboration to address baseline budget assessments, and a budget that communicates the financial steps are necessary. This session will walk through a typical local government strategic planning process from beginning to end.	Date: Time: Topic:	Functioning Teams Sunday June 25, 2023 3:00-4:40 pm This session will discuss building and sustaining effective teams by developing a culture and skills that promote cross-collaboration/collaboration, effectiveness and efficiency.		
	CPE:	2 Hour (AA)	CPE:	2 Hours (TB)	CPE:	2 Hours (BEH)		
	Speaker:	Alan Skelton, CPA Director, Research and Technical Activities Governmental Accounting Standards Board	Speaker:	Dr. Dale E. Hartz Assistant Professor of Management Barry University Bernadette Hughes Assistant to the City Manager City of Coconut Creek Kisha Holland	Speaker:	Dr. Elvins Epps Elvis Epps Speaks Leadership Solutions		
	Moderator:		Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs	Moderator:	Melissa Burns, MPA City of Atlantic Beach		

Monday June 26, 2023

8:00 AM to 9:40 AM		Opening General Session -	Opening General Session -	o	Opening General Session -				Opening General Session -	
	Title:	Auditor General and Department of Financial Services Update		Title:	Embracing Change In Uncertain Times	Title:	Investment 101	Title:	To Cloud or Not to Cloud; Discussion On ERP (Panel)	
	Date:	Monday June 26, 2023		Date:	Monday June 26, 2023	Date:	Monday June 26, 2023	Date:	Monday June 26, 2023	
	Time:	10:00 am-11:40 am		Time:	10:00 am-11:40 am	Time:	10:00 am-11:40 am	Time:	10:00 am-11:40 am	

2023 FGFOA Conference Program June 24-28, 2023 | Rosen Shingle Creek | Orlando, FL Banking, Investment, Risk, Treasury Management, and Debt Management opic: Market update, Key aspects of Date & Time Accounting, Auditing, and Financial Reporting Budget, Economics, and Financial Planning Policy, Leadership, Strategic Planning, and Personnel Technology This session will equip you with the right framework to deal with unprecedented challenges and circumstances including change in upper management. This session will break down change management in effective, actionable tasks, how to maintain orgarizational/department culture and a solid communication plan. Update from the Florida Auditor This panel discussion will include a developing and implementing an Investment Policy and approach, including cash flow analysis, investment choices. host of panelist discussing the benefits of going to the cloud as well as the challenges local governments have faced and solutions when transferring their software to the Cloud. General's Office and Department of Financial Services on current issues pertaining to local governments. 10:00 AM to 11:40 AM 2 Hours (TB) Linda Benoit, Pinellas County Frank DiPaolo, CFO City of Dania Beach Darryl McFarlane IT Division Director City of Dania Beach John McKinney Finance Director City of Port Orange 2 Hours (TB) Zachary Falconer, Coordinator Sales & Marketing PMA Financial Network Bryan Hextell, Institutional Portofilo Manager, PMA Asset Management 2 Hours (BEH) Ronald Clare, HR Director City of Hollywood 2 Hours (AA) **Derek H. Noonan, CPA** Audit Supervisor Florida Auditor General CPE: Speakers: CPE: Speaker: Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs Anna Otiniano, CGFO Financial Services Director City of Plantation Melissa Burns, MPA City of Atlantic Beach Standing Committee Meetings 11:50am - 12:50 pm Benefits of Moving to the Cloud RPA and Single Audit Update Developing a Capital Plan Monday June 26, 2023 1:00-1:50 pm This session will provide a brief review of the Final Rule and compliance requirements for the CSLFRF and then drived the service of the CSLFRF and the service of the CSLFRF and the service of the Monday June 26, 2023 1:00-1:50 pm Budgeting for Capital Expenditures -how capital expenditures link to the strategic plan to attain Future Goals. Discussion includes Monday June 26, 2023 1:00-1:50 pm Are your tax dollars stretched too thin Monday June 26, 2023 1:00-1:50 pm Cloud computing has been around for 1:00-150 pm Cloud computing has been around for approximately two decades. Despite the data pointing to the organizational efficiencies, cost-benefits, and competitive advantages it holds, a large portino of the business community continues to operate without it. According to a study by the International Data Group, 69% of businesses are already using cloud technology in one capacity or another, and 15% say they plan to implement cloud-computing solutions at some point. As this data shows, an increasing number of lech-sarvy leaders recognize the many benefits of the cloud-computing trend but more than that, they are usely a few control of the cloud-computing trend but more than that, they are usely as the control of the cloud-computing trend but more than that, they are usely as the control of the cloud-computing trend but more than that, they are usely as the control of the cloud-computing trend but more than that, they are usely as the control of the cloud-computing trend but more than that, they are usely as the control of the cloud of the Are your tax dollars stretched too thin and are you seeking additional revenue sources to help fund competing priorities? This session discusses several alternative revenue sources to help fund captal projects and government services, including special assessments, impact fees, utility taxes, and other less frequently used revenue sources that are authorized in the State of Florida. incorporating debt, uncertainties, ROI and fiscal policies into the program. Diane Riechard, CPA - CFO, City of Plant City Greg Miller, PhD Senior Manager,SaaS Migrations Tyler Technologies Joel Knopp, CPA, MSL CPAs & Advisors Daniel Risola Assistant Budget Director Pasco County Rebecca Schnirman Moderator Palm Beach County Director of Parks Financial & Support Svcs Internal Controls and Fraud in the Remote Environment Monday June 26, 2023 2:00-3:20 pm. Even in traditional work environments. Even in traditional work environments. Even in traditional work environment, and with the shift to a remote work environment, if has added another layer of controls that need to be evaluated. This session will provide guidance in designing and implementing internal controls to safeguard your organization. Latest Buzz on Drones Monday June 26, 2023 2:00-3:20 pm Manatee County, Utilities Records is responsible for the recording, mapping, and locating of underground public infrastructure. As technology is at the core of our operations, we have developed cost saving procedures through GIS technology & drones. In this presentation, we will show how Geographic information Systems & Ummanued Aerial Systems (Crones) have proven their effectiveness for everything from inspections of difficult facilities, to information galhering on fort claims. Monday June 26, 2023 2:00-3:20 pm This session will help the audience to understand what motivates public service employees and how community leaders recruit, train, retain, and inspire staff to elevate performance, retention and morate, and what really motivates by thinking about what's important to the employee and organization and embracing the meaning in their work. Monday June 26, 2023 2:00-3:20 pm Given market and interest ra-changes, hear how to review and adjust, as needed, your Investment Approach, and remember Investments Best Practices. 10:00:00 AM to 4:40 PM CPE: 1.5 Hour (AA) CPE: 1.5 Hours (BEH) CPE: 1.5 Hours (TB) CPE: 1.5 Hours (TB) Mark C. Mason, CPA Ryan Beggy, GISP Utilities Mapping Superintendent Manatee County Marc Grace, CPA Dale Pazdra, Deputy City Manager City Partner Keefe and McCullough CPAs and Stephen Emery Partner Director of Financial Services, City of Cape Coral Jeffrey T. Larson, President Larson Consulting Services Keefe and McCullough CPAs Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs Moderator Moderator Anna Otiniano, CGFO Financial Services Director City of Plantation Moderator Financial Reporting Complexities in Local Governments Securing and Handling Gra First time leaders and challenges faced T Monday June 26, 2023 3:30-4:50 pm Economic conditions affect budgeting and financial planning functions in all governmental entities. This session will discuss the current state of the economy and provide national, state and regional trends. Monday June 26, 2023 3:30-4-50 pm This session will discuss the fundamentals of management, key skills, leadership tools, best practices and building a support hetwork. This session will equip first time leaders with how to have a successful start. Monday June 26, 2023 3:30-4:50 pm Come learn about the process for securing various grants for Florida local governments, and accessing the State Revolving Loan (SRF) program. Session to cover application process, and how to record and account for any awarded grants or SRF Loans. Monday June 26, 2023 3:30-4:50 pm This session will provide answers to a series of hypothetical questions that present complex accounting and financial reporting and technology issue facing many Florida governments of varying sizes and structures. Date: Time: Topic:

CPE:

1.5 Hours (BEH)

Page 3

1.5 Hours (AA)

CPE:

1.5 Hours (TB)

1.5 Hours (AA)

2023 FGFOA Conference Program June 24-28, 2023 | Rosen Shingle Creek | Orlando, FL

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Date & Time	Accounting	g, Auditing, and Financial Reporting	Budget, Ed	conomics, and Financial Planning	Policy, Leader	ship, Strategic Planning, and Personnel		t, Risk, Treasury Management, ebt Management	Technology
	Speaker:	Andrew Laffin Aclarian	Speaker:	David Witthohn CFA, CIPM Senice Portfolio Specialist Insight Investment	Speaker:	Miami Shores, Tanya Wilson Assistant Village Manager Miami Shores Laurette Jean, Budget Director City of Hollywood	Speaker:	Linda Senne, Finance Director, CPA, CGFM, CGMA Brendalee Westlake Grants Administrator City of Venice	
	Moderator:	Lorrie Brinson, CGFO Business Manager Affordable Housing Services Hillsborough County	Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs	Moderator:	Sarah Simpson, CPA CGFO Budget Manager City of Aventura	Moderator:		Moderator:

Networking and Social Event 5:00pm - 6:30pm

Tuesday June 27, 2023

						June 27, 2023				
- 1	Title:	Changes to the Financial Reporting Model and to Revenue and Expense Recognition	Title:	Budget Best Practices	Title:	Legislative Updates	Title:	Thinking with Probabilities in Mind		
1	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023		
	Time: Topic:	8:00 - 9:40 am This session highlights GASB's two most potentially impactful in-process projects. The Financial Reporting Model project will update the guidance initially established by GASB 34. The Revenue and Expense Recognition project will provide conceptually based,	Time: Topic:	8:00 -9:40 am Looking for new and creative way to approach the budget process? We will walk through a local government budget process and learn some best practices that have proven to be effective. The session will cover best practices on all aspects of the budget process, including	Time: Topic:	8:00 -9:40 am This session will review the 2023 legislative session, review the bills that passed and failed and discuss their implications for local governments	Time: Topic:	8:00 -9:40 am "Pension liabilities on our balance sheets are measured using an expected rate of future investment return. Investment forecasters and actuaries have thoughts about how likely your pension fund will achieve your		
		comprehensive guidance for recognition of revenues and expenses.		establishing a vision and priorities, engaging with the public, developing the annual budget, maintaining relationships and monitoring the budget throughout the year.				pension return assumption. We will expire our cognitive tendencies in how we think about the probabilities of success and failure. With examples from everyday life, we will refine how we use probabilities to come to conclusions and make decisions. If this is too long or too short, let me know and we can make adjustments.		
	CPE:	2 Hours (AA)	CPE:	2 Hours (TB)	CPE:	2 Hours (TB)	CPE:	2 Hours (TB)		
	Speaker:	Racquel McIntosh, CPA Partner	Speaker:	Carline Sturgis Director, Office of Management &	Speaker:	Julie F Klahr, PA Goren, Cherof, Doody & Ezrol PA, Attorneys At	Speaker:	Jim J. Rizzo, ASA MAA Senior Consultant and		
		Grau and Associates		Budget City of Port. St. Lucie lvy Ladyko Budget Manager City of Port St. Lucie		Law		Actuary Israel Bichachi Gabriel, Roeder, Smith & Company		
	Moderator:		Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support	Moderator:	Anna Otiniano, CGFO Financial Services Director City of Plantation	Moderator:		Moderator:	
				Svcs						
	Title:	Broadband and Infrastructure Programs: Compliance Hot Topics	Title:	Truth In Millage: What it Is and Why Is it Important?	Title:	Public Records Request & Sunshine Law	Title:	Update on the Latest Banking Technologies, Cost Savings		
	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023		
ı	Time:	10:00-11:40 am	Time:	10:00-11:40 am	Time:	10:00-11:40 am	Time:	10:00-11:40 am		
	Topic:	The objective of this session is to provide a high level ownerse of the various Broadhand and Infrastructure programs funded by the multiple post-pandemic federal economic stimulus. Acts, with a focus on the differences between them, and compliance matters that need to be monitored as a result. Single Audit and communities of the comm	Topic:	Chances are, if you work in government you have heard the term "FRM." But what is it really and how do we ensure compliance? "This sessions discusses the Truth in Millage (TRIM) process and the compliance requirements for government agencies, as well as common errors to avoid.		This session will focus on the Ethics, public records act, electronic records/records management, and how to comply with the Sunshine Law	Topic:	This session will focus on some of the latest banking technology and cost savings options		
	CPE:	2 Hours (AA)	CPE:	2 Hours (TB)	CPE:	2 Hours (TB)	CPE:	2 Hours (TB)		
	Speaker:	Jill Reyes, CPA RSM US LLP	Speaker:	Breauna Hines Tax Specialist II Property Tax Oversight Program Florida Department of Revenue	Speaker:	Dan O'Hagan, Assistant General Counsel and Regulatory Compliance Counsel Florida Municpal Power	Speaker:	Brian S Anderson, Executive Director Senior Product Manager, JPMorgan		
	Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs	Moderator:	Anna Otiniano, CGFO Financial Services Director City of Plantation	Moderator:	Rip Colvin, Executive Director Justice Administrative Commission	Moderator:		Moderator:	
				Innovation Award	s Lunched	on & Past Presidents Re	ecognition			
	CPE:	ACFR 101: Where to Start if you Want to Prepare your ACFR	CPE:	Strategic Planning Part 2			Title:	Putting Your Best Foot Forward - How to Prepare for a Bond insurer, Rating Agency Presentation or Annual Surveillance Call	CPE:	Financial Transparency "Sp in the Sunshine"
	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023			CPE:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023
	Time:	1:00pm - 2:40 pm	Time:	1:00pm - 2:40 pm			Time:	1:00pm - 2:40 pm	Time:	1:00pm - 2:40 pm
	Topic:	This session will cover the basics of what goes into preparing the ACFR, including	Topic:	So you just completed the Strategic Plan. Congratulations! Now what?			Topic:	This session will address key questions like, what is the	Topic:	This session models a state-of financial transparency website
		goes into preparing the Arth, including discussion on required sectors, what discussion on required sectors, what where you can gel it, and common findings in first year ACFRs.		real: Congratuations in wow what developing your Stratege Plan; it is now lime to roll it out and ensure. It is now lime to roll it out and ensure accountability for the public. But how do you do that? How do you translate those strategic initiatives into actionable and measure objectives, and most importantly, how do you tie it all into the budget process? This parent discussion didessess flow in make that shift where didessess flow in make that shift where didessess flow in make that shift where the budget, how to determine overall measurable objectives; how to engage				quesions like, what is the actual financial need, what financing method is best in this case, what is the size of the need, when do I need the funds, and what is the best structure for this transaction. Then, focus on how to present all of this to a rating agency in the best light for a positive rating.		Inancia transparetry wooste "Spending in be Sunshine." County will highlight the legal, and technology concerns whe developing a transparency wet See how this user-friendly site how government funds are sp Transparency provides citzens window into government spend

2023 FGFOA Conference Program June 24-28, 2023 | Rosen Shingle Creek | Orlando, FL

Accounti	ng, Auditing, and Financial Reporting	Budget, E	conomics, and Financial Planning	Policy, Leade	rship, Strategic Planning, and Personnel	Banking, Inves	tment, Risk, Treasury Management, and Debt Management		Technology
CPE:	2.0 Hour (AA)	CPE:	2.0 Hours (TB)			CPE:	2.0 Hours (TB)	CPE:	2 Hours (TB)
Speaker:	Julie Davis, CPA Shareholder Rivero, Gordimer & Company, PA	Speaker:	Dr. Date E. Hartz Assistant Professor of Management Barry University Bernadette Hughes Assistant to the City Manager City of Coconut Creek Kisha Holland Budget & Grants Manager City of Coconut Creek Sharyl Trent Sbrand Solutions			Speaker:	Jim Cooke IV, City Treasurer Clerk, City of Tallahassee	Speaker:	Ken Burke, Pinellas Co the Circuit Court & Cor Daniel Coughenour, Mi Financial Accounting F Clerk's Office Amanda Managing Assistant Cc Attorney, Pinellas Cou Chandra Peddu, Manag Enterprise Business & Pinellas Cierk's Office
Moderator:		Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs	Moderator:		Moderator:		Moderator:	
Title:	Common Audit Findings 2022	Title:	Collective Bargaining in the 2020s: Managing Employee Expectations and Transition Without Breaking the Budget	Title:	RFP, RFI, and RFQ Panel	Title:	Capital Financing Options		
Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023	Date:	Tuesday June 27, 2023		
Time:	3:00 pm - 4:40 pm	Time:	3:00 pm - 4:40 pm	Time:	3:00 pm - 4:40 pm	Time:	3:00 pm - 4:40 pm		
Торіс:	common audit findings at various local government entities related to financial reporting, internal controls and compliance as well as best practices for addressing them.	Topic:	What are the current trends in public sector collective bargaining and consideration of the public sector collective bargaining and one conditions and coming out of pandemic-indused constraints, local governments are facing a myraid of employment issues involving demands for wage and henefil increases, greater work-life balance, and retirement, transition and succession challenges. The panel will address recent developments in accession challenges. The panel will address recent developments in one of the control of the contro		This would be a panel discussion with procurement and an attorney on the procurement and an attorney on the procurement and an attorney on the procure of the promotion and request for quotation and maintaining compliance	Topic:	How to formulate a Capital Improvement Plan, and Look at the control of the control of the options where external financing is needed.		
CPE:	2 Hours (AA)	CPE:	2 Hours (TB)	CPE:	2 Hours (AA)	CPE:	2 Hours (TB)		
Speaker:	Lorrie Brinson, MBA/PA, MSA, CGFO Business Manager Affordable Housing Services Roderick Harvey, CPA, CVA HCT Certified Public Accountants & Consultants, LLC	Speaker:	Jim Linn and Janice Rustin Lewis, Longman & Walker, P.A. Brett J. Schneider Weiss Serotal Heffman Cole & Bierman Susan Grant, C.P.A. Assistant City Manager City of Fort Lauderdale	Speaker:	Steven Hall, Chief of General Services Office of State Court Administrator	Speaker:	Molly Clark, PRAG Advisors		
Moderator:		Moderator:		Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs	Moderator:		Moderator:	

Association Night

Wednesday June 28, 2023

				Annual Business	Meeting		
Title:	How to Pass Your Single Audit	Title:	Free but Not Easy; How to Compete for and Manage Grants			Title:	Cyber Security in the Remote Environment Best Practices
Date:	Wednesday June 28, 2023	Date:	Wednesday June 28, 2023			Date:	Wednesday June 28, 2023
Time:	9:00-10:40 am	Time:	9:00-10:40 am			Time:	9:00-10:40 am
Topic:	Federal and State grants are critical funding sources for many governments and special districts but also come with many different compliance requirements. This session will give a single audit specialist's best tips on what finance officers and grant managers can do to prepare in advance for their required annual single audits over federal and state grants. Learn what your auditors will be looking for so you can pass your single audit easily and efficiently.	Topic:	Local governments often turn to grant opportunities to help fund new initiatives, provide for new capital projects, or support important initiatives hat otherwise would be unaffordable. However, the effort required to find, manage, and report on grants can be significant, especially for a small government. Attendees will learn how to distinguish between types of grants, write a better, more competitive grant proposal, and learn how to implement and comply with complex grant requirements.			Topic:	Best practices for employers and employees; when it cones to employees working remote or on hy work schedules.
CPE:	2 Hours (AA)	CPE:	2.0 Hours (TB)			CPE:	2 Hours (TB)
Speaker:	April Shuping Partner Carr, Riggs & Ingram	Speaker:	Stephen Brice President Carlisle Thompson Amanda Hamer Financial Grants Manager Seminole County			Speaker:	Paul Jones, CIP WPB
Moderator:		Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs	Moderator:	Moderator:	Moderator:	Lorrie Brinson, CGFO Business Manager Affordable Housing Services Hillsborough County
		Title:	Capital Planning for the Future What Happens When the Money Runs Out?			Title:	Tips and Tricks in Excel
		Date:	Wednesday June 28, 2023			Date:	Wednesday June 28, 2023

2023 FGFOA Conference Program June 24-28, 2023 | Rosen Shingle Creek | Orlando, FL Banking, Investment, Risk, Treasury Management,

te & Time	Accounting, Auditing, and Financial Reporting	Budget, Economics, and Financial Planning	Policy, Leadership, Strategic Planning, and Personnel	Banking, Investment, Risk, Treasury Management, and Debt Management		Technology
		Topic: The American Rescue Plan Act (ARPA) and various other fedoral and state funding opportunities have injected load governments with much needed funding to pay for capital infrastructure. However, when the money runs out, many communities will be faced with example of the capital projects and ongoing maintenance. Altendess will earn how to plan for long-term capital costs, budget sustainably, and enact smart financial policies to ensure governments are using one-time funds responsibly.			Topic:	With the proliferation of data availability from all sorts of various sources with CSV files coming at you from all directions, takes some time to learn some useful bods, tips, and tricks in Exole to help you sibic and dick, analyze, and report on this data. In this cotten did the control to the control to the control data sources, combining workbooks, formatting tools to make reporting easier, and got of remulas to get the most out of the data. See how easy it is to bur net uniformation into a data powerhouse in just a few clicks.
		CPE: 1.0 Hours (TB)			CPE:	1 Hours (TB)
		Speaker: Sage Kamiya Superintendent of Public Works/City Engineer City of Holmes Beach Marcela Millett Senior Planning & Performance Analyst, Palm Beach County			Speaker:	Louis "Joly" Boglioli, III, CGFO Director of Finance City of Stuart
i	Moderator:	Moderator:	Moderator:	Moderator:	Moderator:	Rebecca Schnirman Palm Beach County Director of Parks Financial & Support Svcs

Florida Government Finance Officers Association, Inc. 2022-2023 Educational Programs Committee Agenda Item

2022-2023

CHAIRPERSON Annette Otiniano, CGFO

Director of Finance Plantation 400 NW 73rd Ave Plantation, FL 33317-1609 (954) 797-2163 aotiniano@plantation.org

BOARD LIAISON Melissa Burns

STAFF LIAISON Karen Pastula

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Cindy Emshoff
Dathan Griffiths

David Jang

Crystal Kinzel

Debra Martin

Richard Pengelly

Jose Regueiro

Katie Roundtree

William Seiter

Linda Short

Dennise Suarez

Jonathan Tapp

Andrew Thompson

Angela Votaw

Denese Williams

Meeting Date: Date 3/31/2023

Title of Item: Committee Status Update

Executive Summary, Explanation or Background:

Since the last board meeting in January the Committee held 5 Webinars from January – March, 2 in January, 2 in February and 1 in March. All webinars were attended well and had a lot of positive feedback. The webinar topics and number of registrants were as follows:

- The Impact of Higher Interest Rates on the Economy & Budget - 402 attended the live session & 74 registered for the recording.
- Funding Considerations for Pensions & OPEBs 311 attended the live session and 82 registered for the recoding.
- ➤ Understanding your Financial Statements: How to know when your organization is doing well and when it is not 495 attended the live session and 151 registered for the recording
- External Auditor Solicitation & Selection Committee Best Practices - 381 attended the live session & 167 registered for the recording.
- ➤ ERP Implementation 287 attendees and 229 registered for the recording.

The Committee has 4 additional webinars scheduled from April to May. Feedback and update on attendance will be provided at the next FGFOA Board meeting in June.

Recommended Action:

No action required at this time.

Annette Otiniano 3/17/2023
Name Date

Florida Government Finance Officers Association, Inc. 2022-2023 Event Host Committee Agenda Item

2022-2023

CHAIRPERSON

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STAFF LIAISON Jill Walker

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Ryan Bernal

Marcia Carty

Ginger Coulter

Cecilia Guerrero Jeanette Haynes

Shane Herman

Abigail Herrera

Penny Hill

Vanna Lawitzke

Kathleen Lee

Lisa Lynch

Marcia Mack

Natasha Mazzie

Everlyne Okoduwa

Angie Oxley

Bobbie Todd

Rebecca Tew

Tori Unseth

Natalee Wallace

Meeting Date: March 31, 2023

Title of Item: Annual Conference Update

Executive Summary, Explanation or Background:

The committee has been working diligently on securing the individuals for the Opening Ceremony. We have secured the following:

Invocation – Pastor David Thomas, El Bethel Temple of Orlando

National Anthem – Arielle Mitchell, Nassau Clerk's Office Welcome Speech – Mayor Demings of Orange County

We are still working on the Color Guard and Bag Pipes.

We have also chosen a canvas tote bag as the welcome gift (similar to the one below).



Recommended Action:

Information Only.

Sharon Almeida	<u>3/17/2023</u>
Name	Date

Florida Government Finance Officers Association, Inc. 2022-2023 Professional Development Committee Agenda Item

2022-2023

CHAIRPERSON

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Rebecca Schnirman

STAFF LIAISON Karen Pastula

COMMITTEE MEMBERS

Kylie Chiavuzzi
Michael Gauci
Sheila Goldman
Jeanette Little-Haynes

Tanra-Lee Milson Carmen Mosley Annette Payne

Linda Short Sarah Simpson

Dennise Suarez

Allison Teslia

Daniel Petraroia

William Bowers

Meeting Date: March 31, 2023

Title of Item: Professional Development Committee Update

Executive Summary, Explanation or Background:

Mentor Mentee Sub-Committee update: the Mentor/Mentee program has been off to a great start under the leadership of sub-committee chair Bill Bowers. We are working on the program for next year (most likely will have quarterly educational sessions) and hope to be able to do some recruitment for mentors at Conference. Additionally, we are discussing having a mentor training session before the start of the program to ensure the quality of the program.

Leadership FGFOA Sub-Committee update: Selections were made and we are looking forward to hearing feedback from the attendees. We are working to update the scoring criteria and application for next year's program.

Outreach Sub-Committee update: We have not had an opportunity to focus on outreach; however, we are planning a meeting in the near future to discuss.

Recommended Action:

None

<u>Lewis Chazan</u>
Name

3/13/2023
Date

Florida Government Finance Officers Association, Inc. 2023 School of Governmental Finance Committee Agenda Item

2023

CHAIRPERSON

Elizabeth Anne Walter, MBA, CGFO, CPFIM Budget & Grants Manager

Budget & Grants Manager
South Florida Regional Transportation
Authority
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BOARD LIAISON

Melissa Licourt

STAFF LIAISON
Karen Pastula

SUB-COMMITTEE MEMBERS

COMMITTEE MEMBERS

Meeting Date: March 31, 2023

Title of Item: SOGF Sub-Committee Chair Meeting

Executive Summary, Explanation or Background:

The 2023 sub-committee chair meeting was held March 2, 2023. Sub-committee chairs have been confirmed and are as follows:

Jennifer Desrosiers – Financial Management and Leadership

Tanya Quickel – Treasury and Debt

Christine Tenney – Budget

Kathrine Woodruff – Accounting and Financial Report

Committees are actively working on topics and descriptions for

the 2023 SOGF. Sub-committee chairs will provide an

updated list of active members.

Recommended Action:

Information only. No action required

Elizabeth Walter March 17, 2023

Name Date



Florida Government Finance Officers Association, Inc. 2022-2023 Technical and Legislative Resources Committee Agenda Item

2022-2023

CO-CHAIRPERSON

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Audit Supervisor
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Stephen Timberlake Special Projects Manager City of Boca Raton 201 W Palmetto Park Rd Boca Raton, FL 33432-3730 (561) 393-7729 stimberlake@myboca.us

BOARD LIAISON Olga Rabel

STAFF LIAISON Jill Walker

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Linda Benoit

Ryan Bernal

Barbara Boyd

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Yvonne Clayborne

Robyn Dearth

Shanique Dimonnay

Ajay Gajjar

Dathan Griffiths

Cecelia Guerrero

James Halleran

Sheron Harding

Natalie Hinger

Casey Howard

Derek Johnssen

Crystal Kinzel

Ken Lee

Michael Middleman

Jean-Michel Neault

James Rizzo

Linda Short

Andrea Simon

Robert Villar

Anthony Walsh

Meeting Date: March 31, 2023

Title of Item: March Board Meeting Update

Executive Summary, Explanation or Background:

The Committee met on February 21, 2022, to review and discuss the GASB Exposure Draft – *Additional Proposal for Implementation Guidance Update—2023.* Our proposed response was submitted to the Board for consideration on the same day, and the signed response was sent to GASB for consideration on 3/1/2023. The signed response is attached to this update.

The legislative session officially kicked off March 7th. They are many bills that have an impact on local government. The committee has been asked to provide feedback on two bills as of 3/20/23. Copies of the response sent for HB3 are attached to the agenda.

Key 2023 Legislative Session Dates

- April 22, 2023, Motion to reconsider made and considered the same day
- All bills are immediately certified April 25, 2023, 50th day last day for regularly scheduled committee meetings.
- May 5, 2023, 60th day last day of Regular Session

Recommended Action:

No Action needed. For informational purposes

Derek Noonan & Stephen 7imberlake3/20/2023NameDate

Jill Walker

From: Timberlake, Stephen <STimberlake@ci.boca-raton.fl.us>

Sent: Monday, March 20, 2023 8:46 AM

To: Jill Walker

Subject: FW: HB3 Feedback

Attachments: HB3 Comments JMN.docx

Can you put the email and attachment in the agenda package for the March board meeting?

Thanks

ST

Stephen Timberlake | Special Projects Manager

P 561-367-7084 | stimberlake@myboca.us

From: Timberlake, Stephen

Sent: Thursday, February 23, 2023 1:03 PM **To:** Paul Shamoun <PTShamoun@flcities.com>

Subject: HB3 Feedback

Paul,

I was able to get a variety of responses around HB 3.

The overall concern is the requirement to add another report for each entity. Other concerns called out included voting on Proxys and the impact to bond ratings based on the criteria listed in the bond section.

The attached word document is a good overview provided by committee member Jean-Michel Neault.

In addition, over comments received are below.

From Committee Members:

- Responding from the standpoint of the auditor, there's not much (anything) that will create additional burden
 on the financial statement audit aside from the evaluation of whether pension investments are in compliance
 with state statutes. It looks like the additional attestation requirements will be outside of the annual financial
 reporting package.
- The proposed legislation is designed to oppose the enforcement of this new financial measurement model controlling which investments state agencies such as the Florida Retirement System should or should not invest in. Information submitted by organizations required to determinate of an ESG score has currently increased the reporting work load. A low or non-existent ESG score can have a direct impact on whether organizations can obtain funding for operations. Non-compliance with ESG measurements can too easily become subjective based on the opinion of those issuing ESG scores. While ESG goals are admirable the tool has become politically charged as the best way or the only way to guarantee the granting of human rights to the organizational stakeholders.
- A significant portion of investment activity of the Florida State Board of Administration (and probably by local
 government pension plans and investment portfolios) is handled by investment companies. As a result, the law
 should focus any regulatory burden on external investment companies to get the most benefit at the least cost.
 Keep the reporting requirements on investment companies and public depositories since they may be less likely
 to be transparent and this would be a tool for ensuring compliance. Remove reporting requirements on state
 agencies and local governments since there is already transparency on their investments and practices.
- Regarding Shareholder Rights (proxy voting for corporate directors and resolutions), state agencies and local
 governments should be exempt from the proposed reporting requirements. If the reporting requirements are

too burdensome, state agencies, local governments and investment companies may choose not to do proxy voting. They could have a policy to not vote for anything. This in turn, would be counterproductive to what the proposed legislation is attempting to do. If a significant proportion of proxy voting is not done then, "fringe" proxy voters would have "more" (not less) influence as a result of this proposed legislation. See Section 112.662 on pages 9 and 10. The best thing would be to remove the additions to Section 112.662, i.e. the specific requirements related to "shareholder rights" since other parts of this proposed legislation would cover the general principles to be followed.

From Professionals outside of the Committee:

- After a quick review, including the proposed amendments, .the new law would also require all investment management agreements "entered or renewed" after 7/1/23 to include certain requisite "disclaimer" language as well as heightened proxy voting restrictions by local law pension plans. We are watching for impacts closely
- The bond related provisions appear to prohibit the issuance of "Green/ESG Bonds" which in and of itself should not have an impact on an issuer's borrowing cost in the current market. The reason I say this is because there is not clear data that shows Green Bonds price more aggressively than traditional bonds. This could change in the future if investors are willing to pay a premium (lower interest rate) for Green Bonds.
- The perhaps more troubling issue relates to the prohibition on using a rating from a rating agency whose ESG factors negatively impact a rating. Again all of the rating agencies have stated that while they are analyzing ESG factors, they will not lead to a rating downgrade. So again in the current market this doesn't seem to limit the ability to use any of the rating agencies. The issue that could come about in the future is if one or all of the rating agencies do start taking rating action related to ESG factors. If issuers are not able to get credit ratings in the future this could have a material impact on the pricing of bonds.

I am in pension meeting this afternoon and if I hear anymore I will share.

Hope this helps. Let me know if you need more. ST

Stephen Timberlake | Special Projects Manager City of Boca Raton, Financial Services Division 201 W. Palmetto Park Road • Boca Raton, FL 33432 P 561-367-7084 | stimberlake@myboca.us

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HB 3: Impact on Pension Plans, Bond Issuance and Procurement

I. Pension Plans

1. Investing

a. Must make decisions based solely on pecuniary factors and may not subordinate the interests of the people of this state to other objectives, including sacrificing investment return or undertaking additional investment risk to promote any non-pecuniary factor. The term "pecuniary" does not include the consideration or furtherance of any social, political, or ideological interests.

2. Reporting

- a. By December 15, 2023, and by December 15 of each odd-numbered year thereafter, each retirement system or plan shall file a **comprehensive report** detailing and reviewing the governance policies concerning decision making in vote decisions and adherence to the fiduciary standards required of such retirement system or plan under this section, including the exercise of shareholder rights.
- b. Certification and disclosure requirements for investment advisers and managers. (1) An investment adviser or manager who has discretionary investment authority for direct holdings and who is retained as provided in s. 215.44(2)(b) shall agree pursuant to contract to annually certify in writing to the board that: All investment decisions made on behalf of the trust funds and the board are made based solely on pecuniary factors.

Notes:

- **No specific mention not to invest in ESG** funds or in entities who have ESG related accreditations or pursue missions that are in-line with what would be considered "ESG".
- **ESG related factors should not have a weight in the investment decisions.** Those decisions should be based on a consideration of risks, financial metrics, and to maximize return for the plan and its members.
- ESG funds are not prohibited but we will probably need to go above and beyond to prove and document how they represent the best investment option for the plan's funds. This may result in plans avoiding ESG investments even if potential returns are greater than comparable non-ESG investments. If ESG related investment returns are favorable in the future due to demand for those investments and large amount of capital being invested into these funds/projects, pension funds may relinquish potential earning opportunities just because they avoided those funds in fear of scrutiny and/or having to document and explain their ESG investment decisions.
- Comprehensive report: How much/what information is required? Is a comprehensive report really needed or
 is this more of a certification that we follow the policies implemented because of this bill? We would need to
 know more about the requirements to determine the impact on plans and the resources needed to prepare
 the reports.
- Investment advisor/manager certification: Any additional service from third-party advisors / managers result in additional costs to the plan.

II. Bonds

- 1. ESG bonds issuance prohibition:
 - a. ESG bonds" means any bonds that have been designated or labeled as bonds that will be used to finance a project with an ESG purpose, including, but not limited to, green bonds, Certified Climate Bonds, GreenStar designated bonds, and other environmental bonds marketed as promoting an environmental objective; social bonds marketed as promoting a social objective; and sustainability bonds and sustainable development goal bonds marketed as promoting both environmental and social objectives.
- 2. Third party verifier prohibition:
 - a. Prohibited to expend public funds or use moneys derived from the issuance of bonds to pay for the services of a third-party verifier, including, but not limited to, certifying or verifying that bonds may be designated or labeled as ESG bonds.
- 3. Rating Agencies:
 - a. Prohibition to enter into a contract with any rating agency whose ESG scores for such issuer will have a direct, negative impact on the issuer's bond ratings.
- 4. Reporting
 - a. Correspondence between government and investment manager must include a disclaimer: if such communication discusses social, political, or ideological interests; subordinates the interests of the company's shareholders to the interest of another entity; or advocates for the interest of an entity other than the company's shareholders: The views and opinions expressed in this communication are those of the sender and do not reflect the views and opinions of the people of the State of Florida.

Notes:

- Issuers will not be allowed to issue ESG bonds. But this may not mean that an entity cannot issue a bond to finance a project such as wind turbine or solar project that was determined to be the most beneficial and better investment for the residents/taxpayers. The project just cannot be **marketed** as promoting an environmental objective. It should be marketed as the most financially sound project.
- What if issuing ESG certified bonds is a **requirement to obtain Federal Government grants** or subsidies for a project? This could impact municipalities and other local government negatively.
- What if all major rating agencies begin to look at issuers' ESG scores? Having a lower ESG score may result in a higher cost of borrowing for issuers (municipalities). Obtaining a rating from a non-major rating agency who does not account for the issuer's ESG score may also result in a higher cost of borrowing.
- Reporting: Another disclaimer.

III. Procurement

- 1. Prohibition against considering social, political, or ideological interests in government contracting.
 - a. Awarding body may not request documentation of or consider a vendor's social, political, or ideological interests when determining if the vendor is a responsible vendor. An awarding body may not give preference to a vendor based on the vendor's social, political, or ideological interests.

Notes:

- What about awarding a contract to a minority owned, women owned, etc. business? **Are these considered** "social interests? Revisions to procurement codes may be needed.



Florida Government Finance Officers Association, Inc. 2022-2023 Technical and Legislative Resources Committee Agenda Item

2022-2023

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James Halleran

Sheron Harding

Natalie Hinger

Casey Howard

Derek Johnssen

Crystal Kinzel

Ken Lee

Michael Middleman

Jean-Michel Neault

James Rizzo

Linda Short

Andrea Simon

Robert Villar

Anthony Walsh

Meeting Date: March 31, 2023

Title of Item: Technical and Legislative Resources

Committee Policies and Procedures Manual

Executive Summary, Explanation or Background:

The Co-Chairs and Board Liaison have reviewed, combined, and updated the Technical and Legislative Resources Committee Policies and Procedures Manual.

Recommended Action:

Approve the Technical and Legislative Resources Committee Policies and Procedures Manual

Derek Noonan & Stephen 7imberlake 3/20/2023

Name Date



Florida Government Finance Officers Association Technical and Legislative Resources Committee Policies and Procedures Manual

I. Membership Structure

- A. The committee should be composed of at least 10 active members, not including the chairperson(s).
- B. Members should include a cross-section of the FGFOA to include state, county, city, special purpose governments, public schools, and other FGFOA representation.
- C. The Co-Chairpersons are appointed by the President and serves as overall Committee coordinator. The President may appoint two Co-Chairpersons if the committee's workload is expected to be high.
- D. The Co-Chairpersons appoint Vice-Chairperson for subcommittees for each major area of responsibility, if needed.

II. Purpose, Goals and Action Plan

- A. Purpose: The Committee operates as a technical and informative resource for all FGFOA members on issues related to legislative updates, governmental finance and accounting, and responds to the membership, where possible, in these areas.
- B. Long Range Goal: Improve the quality of GASB pronouncements and legislatively driven issues.

C. Short Range Goals:

- 1. Stay alert to changes, problems and innovations in government finance, both nationally and within the State.
- 2. Identify, analyze and solicit feedback from the membership on Florida State legislative issues of importance to FGFOA members.
- 3. Provide timely financial impact feedback related to the proposed legislative actions requested by the legislative administrators (or associated Lobbyists).
- 4. Bring governmental financial matters to FGFOA members' attention.
- 5. Respond to technical inquiries and requests of financial information from standards or rulemaking agencies.
- 6. Provide technical articles on governmental financial matters to the members.
- Partner with other professional organizations to ensure that information regarding legislative proposals that have financial implications to Florida governments is effectively and timely communicated.

D. Action Plan:

- Prepare draft responses to discussion memoranda, preliminary views and/or exposure drafts issued by the Government Accounting Standards Board (GASB) and other standard or rulemaking bodies concerning governmental finance, accounting, and reporting.
- 2. Submit Technical and Legislative articles for the FGFOA newsletter.
- 3. Provide technical assistance to the membership on new and/or changing State or federal laws and regulations, or governmental accounting standards.
- 4. Maintain and update the Basic Government Resource Manual.
- 5. As State and federal legislative proposals are identified for analysis, the Co-Chairpersons may appoint subcommittee members, including a Vice- Chairperson, as appropriate for the legislative issue and subject area to be reviewed.
- Develop and provide Legislative Impact Papers to the FGFOA Board of Directors and provide additional analysis/support should the Board wish to take a position on any issue.

III. Member Responsibilities

A. Chairperson or Co-Chairpersons:

- Coordinating all major aspects of the Committee including establishing meeting times, chairing Committee meetings, assisting Vice-Chairpersons with coordination of duties and assignments, reporting activities and results to Committee members and providing quarterly reports to the FGFOA President and Board of Directors.
- 2. Reviewing and recommending changes to the Committee's purpose, goals, and plan of action as listed in the Committee Manual.
- 3. Attending FGFOA Board meetings and is responsible for preparing and presenting a report of Committee activities at all Board meetings. If the Chairperson or Co-Chairpersons are unable to attend, the Committee's Board liaison should be notified and arrangements made for the report to be presented at the Board's meeting.
- 4. For the Board's meeting following the first Committee meeting at the annual conference submitting, a timeline of activities for the year that includes deadline dates.
- 5. Maintaining continuous communication with the Board's liaison on all committee activities, conference calls, and meetings.
- 6. Coordinating the preparation of quarterly committee update articles for the FGFOA newsletter.

- 7. Coordinating Committee's annual review and updating of the Committee's Policies and Procedures Manual.
- 8. Meeting with the incoming Chairperson, or Co-chairpersons, Board liaison, and President to communicate any incomplete projects including upcoming pronouncements by GASB, Legislative Issues, and any other standard or rulemaking bodies or concerns to facilitate an orderly transition. This meeting should occur either before or during the Annual Conference. The new Chairperson or Co-Chairpersons should receive electronic versions of prior year GASB responses and Legislative Impact Papers.
- 9. Inform Committee members of key dates/deadlines
- 10. Coordinate with FLC administrative staff to secure Board approval and publishing memos and papers, and other administrative assistance as needed.
- 11. Coordinating all major aspects of the Committee meetings
 - a. Establishing times and places:
 - b. Meetings can be in person or by conference call, Teams, Zoom, Go-To-Meeting, or any other agreed upon method.
 - In person meetings can be coordinated by The Florida League of Cities (FLC) staff in Orlando
 - ii. The FLC staff arranges conference calls and Go-To-Meeting and sends the invites to the Committee's members, if requested.
 - c. Preparing meeting agenda.
 - d. Ensuring meeting minutes are taken.

B. Member Responsibilities:

- Vice-Chairperson Responsibilities: Each Subcommittee Chairperson is responsible for preparing and presenting reports to the Chairperson on the progress of the respective subcommittee. Any meetings or conference calls necessary to accomplish the duties of the subcommittee are the responsibility of the respective Subcommittee Chairperson.
- 2. Members Responsibilities:
 - Assist the Chairperson, or Co-Chairpersons and/or Subcommittee Chairperson in determining relevant topics and authors for newsletter articles.
 - b. Develop responses to various GASB exposure drafts, preliminary views, and discussion memoranda (or other standards setting or rulemaking bodies, as appropriate).
 - c. Develop responses to various Legislative Bills, State agency implementing rules and other guidance that impacts FGFOA members.
 - d. Monitor and respond to questions and inquiries posted to the List Serve. List Serve topics shall be monitored to verify they are posted to the proper category.

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IV. Budget:

- A. The annual budget provides for expenses associated with committee meetings, such as meals during in person meeting at the annual conference, virtual meetings and conference calls.
- B. Presenters are volunteers and do not receive compensation or expenses for their services, with the possible exception of national speakers from GASB and GFOA. Any presenter that requests compensation must be approved by the Board prior to selection.

V. Timeline:

- A. Hold organizational meeting at the Annual Conference.
- B. Timely respond to requests for comment on GASB projects and other governmental accounting requests for response.
- C. Draft responses to legislative bills as requested by Legislative Administration or FGFOA affiliated lobbyist requests

VI. Transition Plan:

- A. Outgoing chair(s) and board liaison will meet with the new chair(s) and board liaison in order to provide a smooth transition from one year to the next.
- B. The Committee will collectively update the Committee manual prior to conference in order to provide members with an updated manual.

VII. Meetings and Attendance:

The Committee holds an organizational meeting at the Annual Conference to discuss goals and objectives for the year. Additional meetings are scheduled, if necessary, to develop a list of activities for the year and to discuss the progress on the tasks assigned to each subcommittee and member. The use of conference calls and e-mail to conduct the business of the Committee is strongly encouraged. A note taker should take minutes of each meeting. Minutes should be kept by the Chairperson or Co-Chairperson and distributed to the committee members after the meeting to reinforce decisions made. Notes should be reviewed, corrected if needed, and filed for future reference and use by the next Chairperson and Committee.

OTHER BUSINESS:	

NEXT MEETING:

2023-2024 Board and Committee Chairs will meet for Strategic
Planning on Thursday, May 11 and Friday, May 12 at the
Marriott Fort Lauderdale Airport, 166 N Compass Way, Dania
Beach, FL 33004
2022-2023 Board and Committee Chairs will meet for the Cirque du Soleil event on Friday, June 23, 2023 in Orlando
2023-2024 Board and Committee Chairs will meet on Friday, June 29, 2023, Rosen Shingle Creek, Orlando in conjunction with the Annual Conference