# FGFOA School of Governmental Finance

The Mechanics of a Public Bond Offering

October 19, 2023



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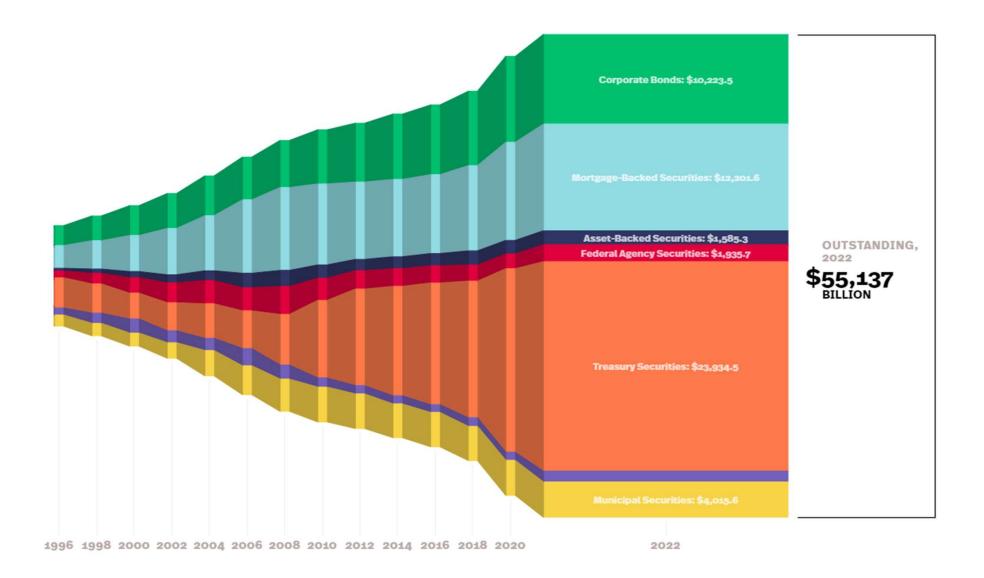


**Overview of the Municipal Bond Market** 



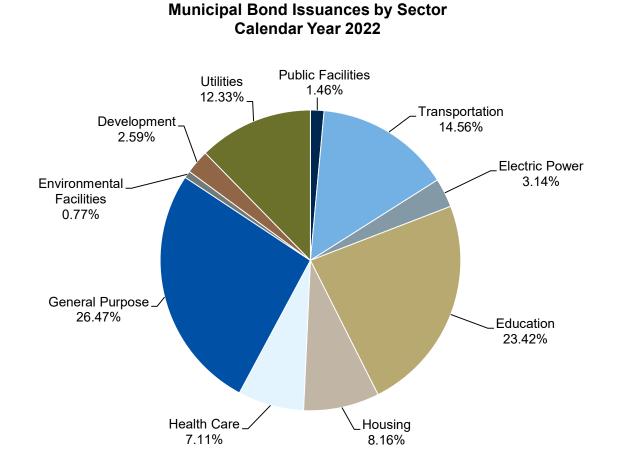
### What is a Municipal Bond?

- A municipal bond is a debt instrument issued by a state, local government, agency or special district (~ 80,000 issuers in the U.S.)
- Municipal bonds can be issued as tax-exempt, taxable, or subject to AMT (private activity bonds)
- Interest earned on tax-exempt municipal bonds is exempt from federal income tax and, in some cases, state and local income tax; hence, resulting in lower interest rates for state and local government borrowers
- Interest is traditionally paid semi-annually with annual principal payments
- Commonly issued municipal bonds in Florida:
  - General Obligation (property tax / ad valorem tax requires voter approval in Florida)
  - Revenue Bonds (utility revenues, sales tax, tolls, airport, seaport, hospital, university, etc.)
  - Certificates of Participation (leased backed subject to annual appropriation)
- Short-term municipal bonds are referred to as Notes (TANs, BANs, RANs)
- Municipal bonds can be issued as fixed rate or variable rate (VRDBs, VRDOs, FRNs, etc.)

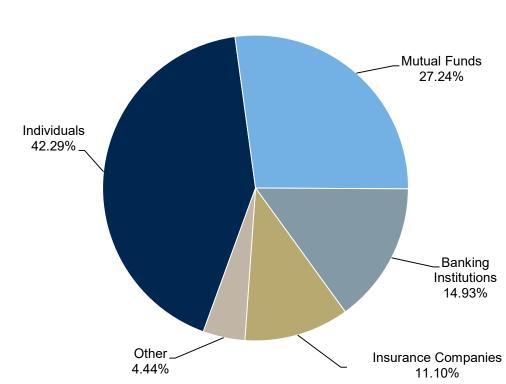


Source: SIFMA Issuance is long-term instruments only. ABS/MBS outstanding data lags by one quarter.

### Types of Projects Financed by Municipal Bonds



Source: Bond Buyer



Holders of Municipal Bonds (1Q23)

Source: SIFMA

**SECTION II:** 

The Math Behind Municipal Bonds



### Tax Advantage of Municipal Bonds (Example)

– Most municipal bonds issued are tax-exempt; meaning that investors don't pay federal income tax (state and local income tax in some cases) on the interest earned from holding the bonds

Taxable Equivalent<br/>Yield= Tax-Exempt Yield<br/>(1-Tax Bracket)

### **Corporate Investor**

4.25% Tax-Exempt Yield

21% Tax Bracket

TX Equivalent Yield =  $\frac{4.25\%}{[1-(0.21)]}$ 

TX Equivalent Yield = 5.38%

### Risk Profile

- As an investor or lender, the most important consideration before investing or lending is how likely are you to get your interest and principal back
- Municipal bonds have historically had a very low level of default

### Primary Components of Bond Pricing

- **Principal/Par Amount:** Face value or amount due at maturity (typically issued on \$1,000 basis)
- Coupon Rate: Fixed rate paid to the investor (Period) through final maturity based on face value
- -Yield: Current market interest rate of a bond (subject to market change)
- Maturity: Date in which principal payment is due
- Current Bond Price: Present value of future interest and principal payments discounted at the Yield (typically quoted on a per \$100 basis)

Par Bond Par/Principal Amount Issued:	\$1,000	Current Bond Price	$=\frac{C1}{(1+Y)^{n}}$	+ <u>C2</u> + (1+Y) ^n +	+ <u>C3</u> + (1+Y) ^n +	- <u>C4</u> + (1+Y) ^n +	C5 + Par (1+Y) ^n
Coupon Rate (Fixed Rate - Payable Semiannually): Yield (Current /Market Drive Rate of Return): Final Maturity:	4.25% <b>4.25%</b> 2028	Payment Periods \$1,000.00	1 = <u>\$42.50</u> 1.042500	2 + <u>\$42.50</u> 1.086806	3 + <u>\$42.50</u> 1.132996 +	4 - <u>\$42.50</u> - <u>1.181148</u> +	5 \$1,042.50 1.231347
<b>Discount Bond</b> Par/Principal Amount Issued: Coupon Rate (Fixed Rate - Payable Semiannually):	\$1,000 4.00%	Current Bond Price	$=\frac{C1}{(1+Y)^{n}}$	+ <u>C2</u> (1+Y) ^n +	+ <u>C3</u> + (1+Y) ^n +	- <u>C4</u> + (1+Y) ^n +	<u>C5 + Par</u> (1+Y) ^n
Yield (Current /Market Drive Rate of Return): Final Maturity:	<b>4.25%</b> 2028	Payment Periods <b>\$988.95</b>	= <u>\$40</u> 1.042500	2 + <u>\$40</u> <u>1.086806</u> +	3 + <u>\$40</u> + 1.132996 +	4 + <u>\$40</u> + 1.181148 +	5 \$1,040 1.231347
<b>Premium Bond</b> Par/Principal Amount Issued: Coupon Rate (Fixed Rate - Payable Semiannually):	\$1,000 5.00%	Current Bond Price	$=\frac{C1}{(1+Y)^{n}}$	+ <u>C2</u> (1+Y) ^n +	+ <u>C3</u> + (1+Y) ^n +	- <u>C4</u> + (1+Y) ^n +	C5 + Par (1+Y) ^n
Yield (Current /Market Drive Rate of Return): Final Maturity:	<b>4.25%</b> 2028	Payment Periods \$1,033.16	= <u>\$50</u> 1.042500	2 + <u>\$50</u> 1.086806	3 + <u>\$50</u> 1.132996 +	4 \$50 1.181148 +	5 \$1,050 1.231347

- Modified Duration Measures a bond's price sensitivity to changes in interest rates or yields or (linear measure or 1<sup>st</sup> derivative of how bond price changes with respect to changes in interest rates)
- Convexity Second derivative of a Price function (non-linear relationship)

Current Market	vs. Lower	Rates		Current Market vs. Higher Rates						
	Par Bond	<b>Discount Bond</b>	Premium Bond		Par Bond	<b>Discount Bond</b>	<b>Premium Bond</b>			
Par Amount	\$100.00	\$100.00	\$100.00	Par Amount	\$100.00	\$100.00	\$100.00			
Date Purchased	1/1/2024	1/1/2024	1/1/2024	Date Purchased	1/1/2024	1/1/2024	1/1/2024			
Coupon Rate	4.25%	4.00%	5.00%	Coupon Rate	4.25%	4.00%	5.00%			
Yield at Purchase	4.25%	4.25%	4.25%	Yield at Purchase	4.25%	4.25%	4.25%			
Maturity/Call Date	01/01/2054	01/01/2054	01/01/2054	Maturity/Call Date	01/01/2054	01/01/2054	01/01/2054			
Bond Price at Purchase	\$100.00	\$95.78	\$112.65	Bond Price at Purchase	\$100.00	\$95.78	\$112.65			
THREE MONTHS LATER - YIELDS	FALL BY 50 E	BASIS POINTS (0	.50%)	THREE MONTHS LATER - YIELDS	S RISE BY 50 E	BASIS POINTS (0	.50%)			
Yield at Current Market	3.75%	3.75%	3.75%	Yield at Current Market	4.75%	4.75%	4.75%			
Bond Price at Current Market	\$108.96	\$104.48	\$122.40	Bond Price at Current Market	\$92.05	\$88.07	\$103.98			
Percentage Change in Price	8.96%	9.08%	8.65%	Percentage Change in Price	-7.95%	-8.05%	-7.70%			
Municipal Bond Portfolio (\$ Billion) Portfolio Gain (Mark to Market - \$ Billions)	\$50.00 <b>\$4.48</b>	\$50.00 \$4.54	\$50.00 <b>\$4.33</b>	Municipal Bond Portfolio (\$ Billions) Portfolio Loss (Mark to Market - \$ Billions)	\$50.00 -\$3.98	\$50.00 - <b>\$4.03</b>	\$50.00 -\$3.85			

	THREE MONTHS 50 BASIS	LATER - YIELD 8 POINTS (0.50		THREE MONTHS LATER - YIELDS RISE B 50 BASIS POINTS (0.50%)			
Yield at Current Market Bond Price at Current Market Percentage Change in Price	3.75% \$108.96 8.96%	3.75% \$104.48 9.08%	3.75% \$122.40 8.65%	4.75% \$92.05 -7.95%	4.75% \$88.07 -8.05%	4.75% \$103.98 -7.70%	
Municipal Bond Portfolio (\$ Billions)	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	
Portfolio Change (Mark to Market - \$ Billions)	\$4.48	\$4.54	\$4.33	-\$3.98	-\$4.03	-\$3.85	

### Yield to Maturity vs. Yield to Call (Example)

- Yield to Maturity (YTM): Total interest rate earned by an investor that buys and holds the bonds until maturity
- Yield to Call (YTC): Total interest rate earned by an investor that buys and holds the bonds until the call date
- Callable municipal bonds with a premium coupon structure must be priced to the worst (lowest) yield to the investor

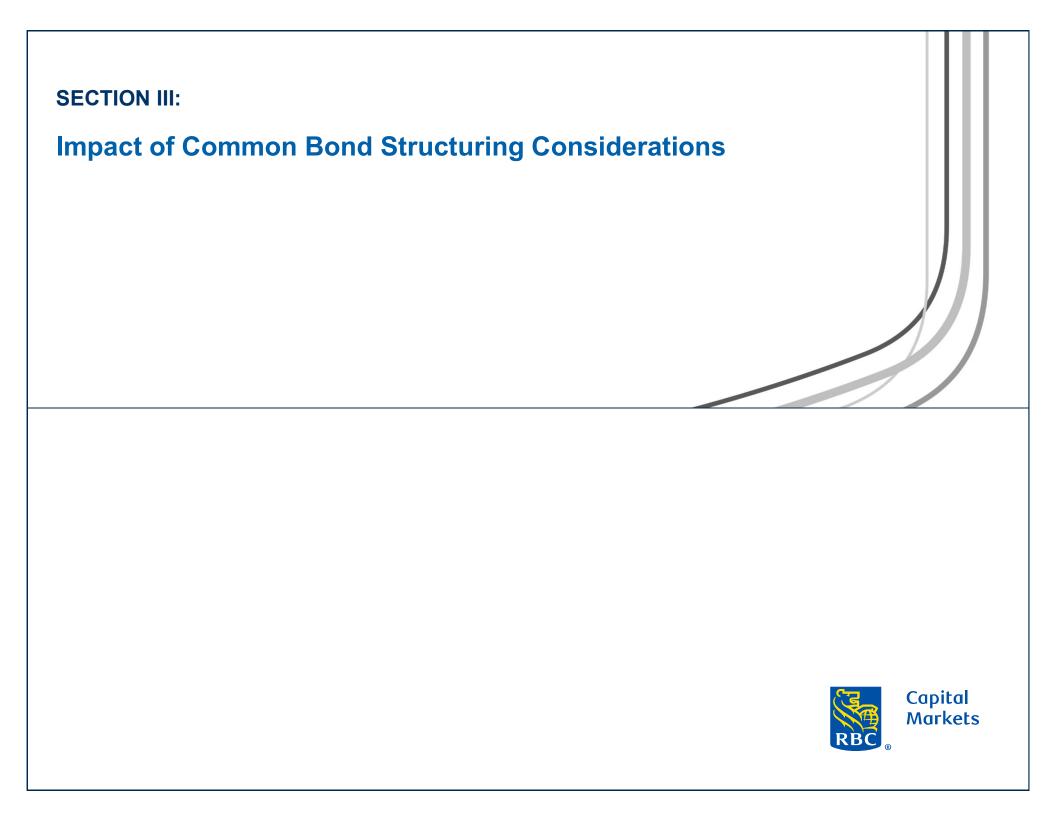
Bond Component	Maturity Date	Amount	Rate	Yield	Price	Yield to Maturity	Call Date	Call Price
Serial Bonds (Insured):	07/01/2034	5,220,000	5.000%	2.970%	117.315 C	3.116%	07/01/2033	100.000
	07/01/2035	5,480,000	5.000%	3.060%	116.475 C	3.314%	07/01/2033	100.000
	07/01/2036	5,755,000	5.000%	3.180%	115.365 C	3.509%	07/01/2033	100.000
	07/01/2037	6,040,000	5.000%	3.310%	114.177 C	3.688%	07/01/2033	100.000
	07/01/2038	6.345,000	5.000%	3.400%	113.364 C	3.816%	07/01/2033	100.000
	07/01/2039	6,660,000	5.000%	3.510%	112.378 C	3.945%	07/01/2033	100.000
	07/01/2040	6,995,000	5.000%	3.570%	111.845 C	4.027%	07/01/2033	100.000

- While the 7/1/2040 maturity as a non-callable premium bond may trade at a spread to the 17-year MMD of 3.15% (AAA Tax-Exempt Index) of +50 basis points (0.50%) or a YTM of 3.65%, the YTM resulting from a callable premium bond is instead ~4.03%
- The "Kick" or difference between 3.65% and 4.03% (+0.43%), means that if the 7/1/2040 maturity is never called by the issuer, the issuer will pay more interest through final maturity as compared to a non-callable premium bond

## Option Adjusted Yield Models (Example)

		Bo	nd		Total Value			Optio	n Adjusted	Yields		Benefit	
	Maturity	Coupon	Yield	Call Date	Bond	Option	Total	YTC	YTM	OAY	YTC	YTM	OAY
	1										12	13	14
	09/01/2034	5.000%	1.850%	09/01/2029	128.45	8.86	137.31	1.85%	2.68%	2.38%	0.30%		0.11%
Coupon, Yr Call	09/01/2035	5.000%	1.900%	09/01/2029	127.93	9.63	137.57	1.90%	2.81%	2.48%	0.30%		0.09%
ရှိပို	09/01/2036	5.000%	1.940%	09/01/2029	127.52	10.48	138.00	1.94%	2.93%	2.55%	0.30%		0.07%
<u>ج</u> ۲	09/01/2037	5.000%	1.980%	09/01/2029	127.10	12.34	139.44	1.98%	3.03%	2.58%	0.30%		0.07%
5% 10	09/01/2038	5.000%	2.020%	09/01/2029	126.69	13.17	139.86	2.02%	3.12%	2.64%	0.30%		0.05%
	09/01/2039	5.000%	2.060%	09/01/2029	126.28	13.94	140.22	2.06%	3.21%	2.70%	0.30%		0.04%
	09/01/2034	4.000%	2.150%	09/01/2029	116.46	6.14	122.60	2.15%	2.66%	2.49%		0.02%	4
Coupon, Yr Call	09/01/2035	4.000%	2.200%	09/01/2029	115.98	6.55	122.53	2.20%	2.75%	2.56%		0.06%	
ရှိပို	09/01/2036	4.000%	2.240%	09/01/2029	115.59	7.03	122.62	2.24%	2.83%	2.62%		0.09%	
<u>ک</u> 2	09/01/2037	4.000%	2.280%	09/01/2029	115.21	8.18	123.39	2.28%	2.91%	2.65%		0.12%	
10	09/01/2038	4.000%	2.320%	09/01/2029	114.82	8.64	123.47	2.32%	2.97%	2.69%		0.15%	
	09/01/2039	4.000%	2.360%	09/01/2029	114.44	9.04	123.49	2.36%	3.03%	2.74%		0.18%	

		Bo	nd			<b>Total Value</b>		Optio	n Adjusted	Yields		Benefit	
	Maturity	Coupon	Yield	Call Date	Bond	Option	Total	YTC	YTM	OAY	YTC	YTM	OAY
	1										12	13	14
	09/01/2030	5.000%	1.620%	09/01/2029	130.89	5.80	136.69	1.62%	1.86%	1.78%		0.71%	0.11%
	09/01/2031	5.000%	1.690%	09/01/2029	130.14	6.15	136.29	1.69%	2.13%	1.99%		0.65%	0.15%
	09/01/2032	5.000%	1.750%	09/01/2029	129.51	6.94	136.45	1.75%	2.34%	2.16%		0.60%	0.15%
2	09/01/2033	5.000%	1.800%	09/01/2029	128.98	7.98	136.96	1.80%	2.52%	2.27%		0.56%	0.14%
al o,	09/01/2034	5.000%	1.850%	09/01/2029	128.45	8.86	137.31	1.85%	2.68%	2.38%		0.52%	0.13%
Coupon, -Yr Call	09/01/2035	5.000%	1.900%	09/01/2029	127.93	9.63	137.57	1.90%	2.81%	2.48%		0.49%	0.12%
5% Cou 10-Yr	09/01/2036	5.000%	1.940%	09/01/2029	127.52	10.48	138.00	1.94%	2.93%	2.55%		0.46%	0.11%
5%	09/01/2037	5.000%	1.980%	09/01/2029	127.10	12.34	139.44	1.98%	3.03%	2.58%		0.44%	0.08%
	09/01/2038	5.000%	2.020%	09/01/2029	126.69	13.17	139.86	2.02%	3.12%	2.64%		0.42%	0.07%
	09/01/2039	5.000%	2.060%	09/01/2029	126.28	13.94	140.22	2.06%	3.21%	2.70%		0.40%	0.07%
	09/01/2044	5.000%	2.200%	09/01/2029	124.85	17.24	142.10	2.20%	3.50%	2.90%		0.34%	0.06%
	09/01/2049	5.000%	2.250%	09/01/2029	124.35	20.98	145.33	2.25%	3.66%	2.96%		0.32%	0.07%
	09/01/2030	5.000%	1.500%	09/01/2026	122.96	15.40	138.35	1.50%	2.58%	1.89%	0.12%		
	09/01/2031	5.000%	1.570%	09/01/2026	122.44	14.75	137.18	1.57%	2.78%	2.15%	0.12%		
	09/01/2032	5.000%	1.630%	09/01/2026	122.00	15.30	137.30	1.63%	2.94%	2.30%	0.12%		
	09/01/2033	5.000%	1.680%	09/01/2026	121.63	16.15	137.78	1.68%	3.08%	2.41%	0.12%		
coupon, Yr Call	09/01/2034	5.000%	1.730%	09/01/2026	121.27	16.91	138.18	1.73%	3.20%	2.51%	0.12%		
Call	09/01/2035	5.000%	1.780%	09/01/2026	120.91	17.57	138.48	1.78%	3.30%	2.60%	0.12%		
S -Y	09/01/2036	5.000%	1.820%	09/01/2026	120.62	18.32	138.94	1.82%	3.39%	2.66%	0.12%		
5%	09/01/2037	5.000%	1.860%	09/01/2026	120.33	20.80	141.12	1.86%	3.47%	2.66%	0.12%		
	09/01/2038	5.000%	1.900%	09/01/2026	120.04	21.56	141.60	1.90%	3.54%	2.72%	0.12%		
	09/01/2039	5.000%	1.940%	09/01/2026	119.75	22.25	142.00	1.94%	3.60%	2.77%	0.12%		
	09/01/2044	5.000%	2.100%	09/01/2026	118.61	25.25	143.87	2.10%	3.83%	2.95%	0.10%		
	09/01/2049	5.000%	2.200%	09/01/2026	117.91	28.82	146.73	2.20%	3.97%	3.02%	0.05%		



## Tax Status (Example)

Maturity				Maturity			
(10/1)	Principal	Interest	<b>Debt Service</b>	(10/1)	Principal	Interest	Debt Service
2024	\$665,000	\$2,207,250	\$2,872,250	2024	\$790,000	\$2,501,869	\$3,291,869
2025	700,000	2,174,000	2,874,000	2025	820,000	2,469,321	3,289,32 <sup>2</sup>
2026	735,000	2,139,000	2,874,000	2026	855,000	2,435,127	3,290,12
2027	770,000	2,102,250	2,872,250	2027	890,000	2,399,473	3,289,473
2028	810,000	2,063,750	2,873,750	2028	930,000	2,361,292	3,291,29
2029	850,000	2,023,250	2,873,250	2029	970,000	2,320,465	3,290,46
2030	890,000	1,980,750	2,870,750	2030	1,015,000	2,276,815	3,291,81
2031	935,000	1,936,250	2,871,250	2031	1,060,000	2,230,633	3,290,63
2032	980,000	1,889,500	2,869,500	2032	1,110,000	2,180,919	3,290,91
2033	1,030,000	1,840,500	2,870,500	2033	1,160,000	2,128,305	3,288,30
2034	1,080,000	1,789,000	2,869,000	2034	1,215,000	2,072,741	3,287,74
2035	1,135,000	1,735,000	2,870,000	2035	1,275,000	2,013,935	3,288,93
2036	1,195,000	1,678,250	2,873,250	2036	1,340,000	1,951,587	3,291,58
2037	1,255,000	1,618,500	2,873,500	2037	1,405,000	1,885,391	3,290,39
2038	1,315,000	1,555,750	2,870,750	2038	1,475,000	1,815,282	3,290,28
2039	1,380,000	1,490,000	2,870,000	2039	1,545,000	1,742,417	3,287,41
2040	1,450,000	1,421,000	2,871,000	2040	1,625,000	1,664,240	3,289,24
2041	1,520,000	1,348,500	2,868,500	2041	1,705,000	1,582,015	3,287,01
2042	1,600,000	1,272,500	2,872,500	2042	1,795,000	1,495,742	3,290,74
2043	1,680,000	1,192,500	2,872,500	2043	1,885,000	1,404,915	3,289,91
2044	1,765,000	1,108,500	2,873,500	2044	1,980,000	1,309,534	3,289,53
2045	1,850,000	1,020,250	2,870,250	2045	2,080,000	1,206,376	3,286,37
2046	1,945,000	927,750	2,872,750	2046	2,190,000	1,098,008	3,288,00
2047	2,040,000	830,500	2,870,500	2047	2,305,000	983,909	3,288,90
2048	2,140,000	728,500	2,868,500	2048	2,425,000	863,818	3,288,81
2049	2,250,000	621,500	2,871,500	2049	2,550,000	737,476	3,287,47
2050	2,360,000	509,000	2,869,000	2050	2,685,000	604,621	3,289,62
2051	2,480,000	391,000	2,871,000	2051	2,825,000	464,732	3,289,73
2052	2,605,000	267,000	2,872,000	2052	2,970,000	317,550	3,287,55
2053	2,735,000	136,750	2,871,750	2053	3,125,000	162,813	3,287,81
Total	\$44,145,000	\$41,998,250	\$86,143,250	Total	\$50,000,000	\$48,681,310	\$98,681,31

Tax-Exempt Financing Summary Statistics		Taxable Financing Summary Statistics
Par Amount	44,145,000	Par Amount
Original Issue Premium (Discount)	5,857,285	Original Issue Premium (Discount)
Project Fund Deposit	50,000,000	Project Fund Deposit
Arbitrage Yield	3.308%	Arbitrage Yield
All-In True Interest Cost	3.949%	All-In True Interest Cost
Average Life (Years)	19.027	Average Life (Years)
Maximum Annual Debt Service	2,874,000	Maximum Annual Debt Service
Total Debt Service	86,143,250	Total Debt Service

Source: RBCCM

50,000,000

50,000,000

5.100% 5.100%

19.007

3,291,869 98,681,310

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## Final Maturity (Example)

20-Year Term				25-Year Term				30-Year Term			
Maturity				Maturity				Maturity			
(10/1)	Principal	Interest	Debt Service	(10/1)	Principal	Interest	Debt Service	(10/1)	Principal	Interest	Debt Service
2024	\$1,310,000	\$2,170,000	\$3,480,000	2024	\$915,000	\$2,189,750	\$3,104,750	2024	\$665,000	\$2,207,250	\$2,872,250
2025	1,380,000	2,104,500	3,484,500	2025	965,000	2,144,000	3,109,000	2025	700,000	2,174,000	2,874,000
2026	1,445,000	2,035,500	3,480,500	2026	1,010,000	2,095,750	3,105,750	2026	735,000	2,139,000	2,874,000
2027	1,520,000	1,963,250	3,483,250	2027	1,060,000	2,045,250	3,105,250	2027	770,000	2,102,250	2,872,250
2028	1,595,000	1,887,250	3,482,250	2028	1,115,000	1,992,250	3,107,250	2028	810,000	2,063,750	2,873,750
2029	1,675,000	1,807,500	3,482,500	2029	1,170,000	1,936,500	3,106,500	2029	850,000	2,023,250	2,873,250
2030	1,760,000	1,723,750	3,483,750	2030	1,230,000	1,878,000	3,108,000	2030	890,000	1,980,750	2,870,750
2031	1,845,000	1,635,750	3,480,750	2031	1,290,000	1,816,500	3,106,500	2031	935,000	1,936,250	2,871,250
2032	1,940,000	1,543,500	3,483,500	2032	1,355,000	1,752,000	3,107,000	2032	980,000	1,889,500	2,869,500
2033	2,035,000	1,446,500	3,481,500	2033	1,425,000	1,684,250	3,109,250	2033	1,030,000	1,840,500	2,870,500
2034	2,140,000	1,344,750	3,484,750	2034	1,495,000	1,613,000	3,108,000	2034	1,080,000	1,789,000	2,869,000
2035	2,245,000	1,237,750	3,482,750	2035	1,570,000	1,538,250	3,108,250	2035	1,135,000	1,735,000	2,870,000
2036	2,355,000	1,125,500	3,480,500	2036	1,650,000	1,459,750	3,109,750	2036	1,195,000	1,678,250	2,873,250
2037	2,475,000	1,007,750	3,482,750	2037	1,730,000	1,377,250	3,107,250	2037	1,255,000	1,618,500	2,873,500
2038	2,600,000	884,000	3,484,000	2038	1,815,000	1,290,750	3,105,750	2038	1,315,000	1,555,750	2,870,750
2039	2,730,000	754,000	3,484,000	2039	1,905,000	1,200,000	3,105,000	2039	1,380,000	1,490,000	2,870,000
2040	2,865,000	617,500	3,482,500	2040	2,005,000	1,104,750	3,109,750	2040	1,450,000	1,421,000	2,871,000
2041	3,010,000	474,250	3,484,250	2041	2,105,000	1,004,500	3,109,500	2041	1,520,000	1,348,500	2,868,500
2042	3,160,000	323,750	3,483,750	2042	2,210,000	899,250	3,109,250	2042	1,600,000	1,272,500	2,872,500
2043	3,315,000	165,750	3,480,750	2043	2,320,000	788,750	3,108,750	2043	1,680,000	1,192,500	2,872,500
Total	\$43,400,000	\$26,252,500	\$69,652,500	2044	2,435,000	672,750	3,107,750	2044	1,765,000	1,108,500	2,873,500
				2045	2,555,000	551,000	3,106,000	2045	1,850,000	1,020,250	2,870,250
				2046	2,685,000	423,250	3,108,250	2046	1,945,000	927,750	2,872,750
				2047	2,820,000	289,000	3,109,000	2047	2,040,000	830,500	2,870,500
				2048	2,960,000	148,000	3,108,000	2048	2,140,000	728,500	2,868,500
				Total	\$43,795,000	\$33,894,500	\$77,689,500	2049	2,250,000	621,500	2,871,500
								2050	2,360,000	509,000	2,869,000
								2051	2,480,000	391,000	2,871,000
								2052	2,605,000	267,000	2,872,000
									, <del>.</del>	. ,	,, = =, = = =

20-Year Term Financing Summary Statistic	s
Par Amount	

Par Amount	43,400,000
Original Issue Premium (Discount)	6,600,326
Project Fund Deposit	50,000,000
Arbitrage Yield	2.930%
All-In True Interest Cost	3.398%
Average Life (Years)	12.098
Maximum Annual Debt Service	3,484,750
Total Debt Service	69,652,500

#### 25-Year Term Financing Summary Statistics

Par Amount	43,795,000
Original Issue Premium (Discount)	6,208,575
Project Fund Deposit	50,000,000
Arbitrage Yield	3.149%
All-In True Interest Cost	3.729%
Average Life (Years)	15.479
Maximum Annual Debt Service	3,109,750
Total Debt Service	77,689,500

#### **30-Year Term Financing Summary Statistics**

2,735,000

\$44,145,000

136,750

\$41,998,250

2053

Total

) Par Amount	44,145,000
5 Original Issue Premium (Discount)	5,857,285
Project Fund Deposit	50,000,000
Arbitrage Yield	3.308%
All-In True Interest Cost	3.949%
Average Life (Years)	19.027
Maximum Annual Debt Service	2,874,000
) Total Debt Service	86,143,250

Source: RBCCM

2,871,750

\$86,143,250

## Principal Amortization (Example)

30-Year Level						30-Year Wra	pped				
Maturity	Outstanding				Aggregate	Maturity	Outstanding				Aggregate
(10/1)	Parity Debt	Principal	Interest	Debt Service	Debt Service	(10/1)	Parity Debt	Principal	Interest	Debt Service	Debt Service
2024	\$2,750,000	\$665,000	\$2,207,250	\$2,872,250	\$5,622,250	2024	\$2,750,000		\$2,225,500	\$2,225,500	\$4,975,500
2025	2,750,000	700,000	2,174,000	2,874,000	5,624,000	2025	2,750,000		2,225,500	2,225,500	4,975,500
2026	2,750,000	735,000	2,139,000	2,874,000	5,624,000	2026	2,750,000		2,225,500	2,225,500	4,975,500
2027	2,750,000	770,000	2,102,250	2,872,250	5,622,250	2027	2,750,000		2,225,500	2,225,500	4,975,500
2028	2,750,000	810,000	2,063,750	2,873,750	5,623,750	2028	2,750,000		2,225,500	2,225,500	4,975,500
2029	2,750,000	850,000	2,023,250	2,873,250	5,623,250	2029	2,750,000		2,225,500	2,225,500	4,975,500
2030	2,750,000	890,000	1,980,750	2,870,750	5,620,750	2030	2,750,000		2,225,500	2,225,500	4,975,500
2031	2,750,000	935,000	1,936,250	2,871,250	5,621,250	2031	2,750,000		2,225,500	2,225,500	4,975,500
2032	2,750,000	980,000	1,889,500	2,869,500	5,619,500	2032	2,750,000		2,225,500	2,225,500	4,975,500
2033	2,750,000	1,030,000	1,840,500	2,870,500	5,620,500	2033	2,750,000		2,225,500	2,225,500	4,975,500
2034	1,500,000	1,080,000	1,789,000	2,869,000	4,369,000	2034	1,500,000	365,000	2,225,500	2,590,500	4,090,500
2035	1,500,000	1,135,000	1,735,000	2,870,000	4,370,000	2035	1,500,000	385,000	2,207,250	2,592,250	4,092,250
2036	1,500,000	1,195,000	1,678,250	2,873,250	4,373,250	2036	1,500,000	405,000	2,188,000	2,593,000	4,093,000
2037	1,500,000	1,255,000	1,618,500	2,873,500	4,373,500	2037	1,500,000	425,000	2,167,750	2,592,750	4,092,750
2038	1,500,000	1,315,000	1,555,750	2,870,750	4,370,750	2038	1,500,000	445,000	2,146,500	2,591,500	4,091,500
2039		1,380,000	1,490,000	2,870,000	2,870,000	2039		1,970,000	2,124,250	4,094,250	4,094,250
2040		1,450,000	1,421,000	2,871,000	2,871,000	2040		2,065,000	2,025,750	4,090,750	4,090,750
2041		1,520,000	1,348,500	2,868,500	2,868,500	2041		2,170,000	1,922,500	4,092,500	4,092,500
2042		1,600,000	1,272,500	2,872,500	2,872,500	2042		2,280,000	1,814,000	4,094,000	4,094,000
2043		1,680,000	1,192,500	2,872,500	2,872,500	2043		2,395,000	1,700,000	4,095,000	4,095,000
2044		1,765,000	1,108,500	2,873,500	2,873,500	2044		2,515,000	1,580,250	4,095,250	4,095,250
2045		1,850,000	1,020,250	2,870,250	2,870,250	2045		2,640,000	1,454,500	4,094,500	4,094,500
2046		1,945,000	927,750	2,872,750	2,872,750	2046		2,770,000	1,322,500	4,092,500	4,092,500
2047		2,040,000	830,500	2,870,500	2,870,500	2047		2,910,000	1,184,000	4,094,000	4,094,000
2048		2,140,000	728,500	2,868,500	2,868,500	2048		3,055,000	1,038,500	4,093,500	4,093,500
2049		2,250,000	621,500	2,871,500	2,871,500	2049		3,205,000	885,750	4,090,750	4,090,750
2050		2,360,000	509,000	2,869,000	2,869,000	2050		3,365,000	725,500	4,090,500	4,090,500
2051		2,480,000	391,000	2,871,000	2,871,000	2051		3,535,000	557,250	4,092,250	4,092,250
2052		2,605,000	267,000	2,872,000	2,872,000	2052		3,710,000	380,500	4,090,500	4,090,500
2053		2,735,000	136,750	2,871,750	2,871,750	2053		3,900,000	195,000	4,095,000	4,095,000
Total	\$35,000,000	\$44,145,000	\$41,998,250	\$86,143,250	\$121,143,250	Total	\$35,000,000	\$44,510,000	\$52,100,250	\$96,610,250	\$131,610,250

30-Year Level: Financing Summary Stati	stics
Par Amount	44,145,000
Original Issue Premium (Discount)	5,857,285
Project Fund Deposit	50,000,000
Arbitrage Yield	3.308%
All-In True Interest Cost	3.949%
Average Life (Years)	19.027
Maximum Annual Debt Service	2,874,000
Total Debt Service	86,143,250
Aggregate Debt Service	121,143,250

#### 30-Year Wrap: Financing Summary Statistics

Par Amount	44,510,000
Original Issue Premium (Discount)	5,494,924
Project Fund Deposit	50,000,000
Arbitrage Yield	3.524%
All-In True Interest Cost	4.160%
Average Life (Years)	23.411
Maximum Annual Debt Service	4,095,250
Total Debt Service	96,610,250
Aggregate Debt Service	131,610,250

### **Optional Redemption / Call Provision (Example)**

Maturity				Maturity			
(10/1)	Principal	Interest	Debt Service	(10/1)	Principal	Interest	Debt Service
2024	\$695,000	\$2,307,500	\$3,002,500	2024	\$665,000	\$2,207,250	\$2,872,25
2025	730,000	2,272,750	3,002,750	2025	700,000	2,174,000	2,874,00
2026	765,000	2,236,250	3,001,250	2026	735,000	2,139,000	2,874,00
2027	805,000	2,198,000	3,003,000	2027	770,000	2,102,250	2,872,25
2028	845,000	2,157,750	3,002,750	2028	810,000	2,063,750	2,873,75
2029	885,000	2,115,500	3,000,500	2029	850,000	2,023,250	2,873,25
2030	930,000	2,071,250	3,001,250	2030	890,000	1,980,750	2,870,75
2031	980,000	2,024,750	3,004,750	2031	935,000	1,936,250	2,871,25
2032	1,025,000	1,975,750	3,000,750	2032	980,000	1,889,500	2,869,50
2033	1,080,000	1,924,500	3,004,500	2033	1,030,000	1,840,500	2,870,50
2034	1,130,000	1,870,500	3,000,500	2034	1,080,000	1,789,000	2,869,00
2035	1,190,000	1,814,000	3,004,000	2035	1,135,000	1,735,000	2,870,00
2036	1,245,000	1,754,500	2,999,500	2036	1,195,000	1,678,250	2,873,25
2037	1,310,000	1,692,250	3,002,250	2037	1,255,000	1,618,500	2,873,50
2038	1,375,000	1,626,750	3,001,750	2038	1,315,000	1,555,750	2,870,75
2039	1,445,000	1,558,000	3,003,000	2039	1,380,000	1,490,000	2,870,00
2040	1,515,000	1,485,750	3,000,750	2040	1,450,000	1,421,000	2,871,00
2041	1,590,000	1,410,000	3,000,000	2041	1,520,000	1,348,500	2,868,50
2042	1,670,000	1,330,500	3,000,500	2042	1,600,000	1,272,500	2,872,50
2043	1,755,000	1,247,000	3,002,000	2043	1,680,000	1,192,500	2,872,50
2044	1,845,000	1,159,250	3,004,250	2044	1,765,000	1,108,500	2,873,50
2045	1,935,000	1,067,000	3,002,000	2045	1,850,000	1,020,250	2,870,25
2046	2,030,000	970,250	3,000,250	2046	1,945,000	927,750	2,872,75
2047	2,135,000	868,750	3,003,750	2047	2,040,000	830,500	2,870,50
2048	2,240,000	762,000	3,002,000	2048	2,140,000	728,500	2,868,50
2049	2,350,000	650,000	3,000,000	2049	2,250,000	621,500	2,871,50
2050	2,470,000	532,500	3,002,500	2050	2,360,000	509,000	2,869,00
2051	2,595,000	409,000	3,004,000	2051	2,480,000	391,000	2,871,00
2052	2,725,000	279,250	3,004,250	2052	2,605,000	267,000	2,872,00
2053	2,860,000	143,000	3,003,000	2053	2,735,000	136,750	2,871,75
Total	\$46,150,000	\$43,914,250	\$90,064,250	Total	\$44,145,000	\$41,998,250	\$86,143,25

#### 5-Year Par Call Financing Summary Statistics

Par Amount	46,150,000
Call Date	10/01/2028
Original Issue Premium (Discount)	3,853,986
Project Fund Deposit	50,000,000
Arbitrage Yield	3.125%
All-In True Interest Cost	4.316%
Average Life (Years)	19.031
Maximum Annual Debt Service	3,004,750
Total Debt Service	90,064,250

#### **10-Year Par Call Financing Summary Statistics**

44,145,000
10/01/2033
5,857,285
50,000,000
3.308%
3.949%
19.027
2,874,000
86,143,250

### Coupon Structure on Project Fund and Debt Service

Maturity				Maturity			
(10/1)	Principal	Interest	Debt Service	(10/1)	Principal	Interest	Debt Service
2024	\$665,000	\$2,207,250	\$2,872,250	2024	\$745,000	\$2,038,800	\$2,783,800
2025	700,000	2,174,000	2,874,000	2025	780,000	2,001,550	2,781,550
2026	735,000	2,139,000	2,874,000	2026	820,000	1,962,550	2,782,550
2027	770,000	2,102,250	2,872,250	2027	860,000	1,921,550	2,781,550
2028	810,000	2,063,750	2,873,750	2028	905,000	1,878,550	2,783,550
2029	850,000	2,023,250	2,873,250	2029	950,000	1,833,300	2,783,300
2030	890,000	1,980,750	2,870,750	2030	995,000	1,785,800	2,780,800
2031	935,000	1,936,250	2,871,250	2031	1,045,000	1,736,050	2,781,050
2032	980,000	1,889,500	2,869,500	2032	1,100,000	1,683,800	2,783,800
2033	1,030,000	1,840,500	2,870,500	2033	1,155,000	1,628,800	2,783,800
2034	1,080,000	1,789,000	2,869,000	2034	1,210,000	1,571,050	2,781,050
2035	1,135,000	1,735,000	2,870,000	2035	1,270,000	1,510,550	2,780,550
2036	1,195,000	1,678,250	2,873,250	2036	1,335,000	1,447,050	2,782,05
2037	1,255,000	1,618,500	2,873,500	2037	1,400,000	1,380,300	2,780,300
2038	1,315,000	1,555,750	2,870,750	2038	1,470,000	1,310,300	2,780,30
2039	1,380,000	1,490,000	2,870,000	2039	1,545,000	1,236,800	2,781,80
2040	1,450,000	1,421,000	2,871,000	2040	1,605,000	1,175,000	2,780,00
2041	1,520,000	1,348,500	2,868,500	2041	1,670,000	1,110,800	2,780,80
2042	1,600,000	1,272,500	2,872,500	2042	1,735,000	1,044,000	2,779,00
2043	1,680,000	1,192,500	2,872,500	2043	1,805,000	974,600	2,779,60
2044	1,765,000	1,108,500	2,873,500	2044	1,880,000	902,400	2,782,40
2045	1,850,000	1,020,250	2,870,250	2045	1,955,000	827,200	2,782,20
2046	1,945,000	927,750	2,872,750	2046	2,030,000	749,000	2,779,00
2047	2,040,000	830,500	2,870,500	2047	2,115,000	667,800	2,782,80
2048	2,140,000	728,500	2,868,500	2048	2,200,000	583,200	2,783,20
2049	2,250,000	621,500	2,871,500	2049	2,285,000	495,200	2,780,20
2050	2,360,000	509,000	2,869,000	2050	2,375,000	403,800	2,778,80
2051	2,480,000	391,000	2,871,000	2051	2,475,000	308,800	2,783,80
2052	2,605,000	267,000	2,872,000	2052	2,570,000	209,800	2,779,80
2053	2,735,000	136,750	2,871,750	2053	2,675,000	107,000	2,782,00
Total	\$44,145,000	\$41,998,250	\$86,143,250	Total	\$46,960,000	\$36,485,400	\$83,445,40

#### 5% Coupon Financing Summary Statistics

#### 4-5% Coupon Financing Summary Statistics

Par Amount	44,145,000	Par Amount
Original Issue Premium (Discount)	5,857,285	Original Issue Premium (Di
Project Fund Deposit	50,000,000	Project Fund Deposit
Arbitrage Yield	3.308%	Arbitrage Yield
All-In True Interest Cost	3.949%	All-In True Interest Cost
Average Life (Years)	19.027	Average Life (Years)
Maximum Annual Debt Service	2,874,000	Maximum Annual Debt Serv
Total Debt Service	86,143,250	Total Debt Service

Par Amount	46,960,000
Driginal Issue Premium (Discount)	3,040,162
Project Fund Deposit	50,000,000
vrbitrage Yield	3.635%
NI-In True Interest Cost	3.687%
verage Life (Years)	18.664
Aaximum Annual Debt Service	2,783,800
otal Debt Service	83,445,400

### Insurance Breakeven Analysis (Example)

 Municipal bond insurance is quoted in basis points (1 bp = 0.01%) as a percentage of total debt service (i.e. total debt service of \$100 million with an insurance bid of 20 bps represents a premium of \$200,000)

							Bond P	ricing						Benefit (Cost) of Insurance				В	reakeven	s		Insuran	ce Cost	
				Uninsured			Insured			Insu	red			Cost of Ben		Present Val	ue Benefit	Spread	Premiu Spr		Yield Eq Premiu			um Cost bp Yield
Maturity										Insurance	Net	Adjusted	Adjusted			D/S To	D/S	Given						
Date	Par Amount	Coupon	Yield	Price	YTM	УТС	Coupon	Yield	Price	Cost	Proceeds	YTM	YTC	YTM	YTC	Maturity	To Call	Premium	YTM	YTC	YTM	YTC	YTM	YTC
07/01/2024	\$5,235,000	5.000%	3.320%	101.493%	3.320%	-	5.000%	3.270%	101.538%	0.106%	101.432%	3.387%	-	-6.7 bp	-	(3,168)	-	11.7 bp	4.3 bp	-	11.7 bp	-	0.9 bp	-
07/01/2025	5,620,000	5.000%	3.250%	103.214%	3.250%	-	5.000%	3.200%	103.308%	0.111%	103.198%	3.259%	-	-0.9 bp	-	(940)	-	5.9 bp	8.6 bp	-	5.9 bp	-	1.7 bp	-
07/01/2026	5,665,000	5.000%	3.190%	104.991%	3.190%	-	5.000%	3.120%	105.190%	0.116%	105.075%	3.161%	-	2.9 bp	-	4,731	-	4.1 bp	17.4 bp	-	4.1 bp	-	2.5 bp	-
07/01/2027	10,285,000	5.000%	3.100%	106.945%	3.100%	-	5.000%	3.030%	107.212%	0.121%	107.091%	3.062%	-	3.8 bp	-	15,022	-	3.2 bp	22.3 bp	-	3.2 bp	-	3.2 bp	-
07/01/2028	12,040,000	5.000%	3.080%	108.686%	3.080%	-	5.000%	3.010%	109.020%	0.126%	108.894%	3.036%	-	4.4 bp	-	24,982	-	2.6 bp	26.8 bp	-	2.6 bp	-	3.8 bp	-
07/01/2029	12,645,000	5.000%	3.120%	110.074%	3.120%	-	5.000%	3.020%	110.643%	0.131%	110.512%	3.043%	-	7.7 bp	-	55,370	-	2.3 bp	43.9 bp	-	2.3 bp	-	4.4 bp	-
07/01/2030	13,275,000	5.000%	3.100%	111.736%	3.100%	-	5.000%	3.000%	112.397%	0.136%	112.261%	3.020%	-	8.0 bp	-	69,789	-	2.1 bp	49.2 bp	-	2.0 bp	-	4.9 bp	-
07/01/2031	2,845,000	5.000%	3.090%	113.312%	3.090%	-	5.000%	2.990%	114.065%	0.141%	113.924%	3.009%	-	8.1 bp	-	17,418	-	1.9 bp	54.0 bp	-	1.9 bp	-	5.4 bp	-
07/01/2032	2,990,000	5.000%	3.110%	114.609%	3.110%	-	5.000%	3.010%	115.450%	0.146%	115.304%	3.027%	-	8.3 bp	-	20,798	-	1.7 bp	58.2 bp	-	1.7 bp	-	5.8 bp	-
07/01/2033	3,140,000	5.000%	3.170%	115.458%	3.170%	-	5.000%	3.070%	116.382%	0.151%	116.231%	3.086%	-	8.4 bp	-	24,291	-	1.6 bp	61.8 bp	-	1.6 bp	-	6.2 bp	-
07/01/2034	3,295,000	5.000%	3.240%	114.816%	3.366%	3.240%	5.000%	3.140%	115.734%	0.156%	115.578%	3.289%	3.157%	7.7 bp	8.3 bp	25,121	25,121	1.7 bp	59.4 bp	59.4 bp	1.6 bp	1.7 bp	6.4 bp	6.0 bp
07/01/2035	3,460,000	5.000%	3.330%	113.996%	3.549%	3.330%	5.000%	3.230%	114.907%	0.161%	114.746%	3.477%	3.248%	7.1 bp	8.2 bp	25,933	25,933	1.8 bp	57.1 bp	57.1 bp	1.5 bp	1.8 bp	6.6 bp	5.7 bp
07/01/2036	3,630,000	5.000%	3.470%	112.736%	3.746%	3.470%	5.000%	3.370%	113.634%	0.166%	113.468%	3.680%	3.388%	6.7 bp	8.2 bp	26,587	26,587	1.9 bp	54.6 bp	54.6 bp	1.5 bp	1.8 bp	6.7 bp	5.5 bp
07/01/2037	3,815,000	5.000%	3.640%	111.228%	3.943%	3.640%	5.000%	3.520%	112.290%	0.171%	112.118%	3.865%	3.539%	7.8 bp	10.1 bp	33,986	33,986	1.9 bp	62.6 bp	62.6 bp	1.5 bp	1.9 bp	6.8 bp	5.2 bp
07/01/2038	4,005,000	5.000%	3.740%	110.352%	4.067%	3.740%	5.000%	3.620%	111.404%	0.176%	111.227%	3.993%	3.640%	7.4 bp	10.0 bp	35,075	35,075	2.0 bp	60.3 bp	60.3 bp	1.5 bp	2.0 bp	6.8 bp	5.0 bp
07/01/2039	4,205,000	5.000%	3.800%	109.830%	4.149%	3.800%	5.000%	3.670%	110.964%	0.181%	110.783%	4.072%	3.691%	7.7 bp	10.9 bp	40,052	40,052	2.1 bp	63.1 bp	63.1 bp	1.5 bp	2.1 bp	6.9 bp	4.9 bp
07/01/2040	4,415,000	5.000%	3.870%	109.225%	4.230%	3.870%	5.000%	3.720%	110.526%	0.186%	110.340%	4.143%	3.741%	8.7 bp	12.9 bp	49,204	49,204	2.2 bp	70.5 bp	70.5 bp	1.4 bp	2.1 bp	7.0 bp	4.7 bp
07/01/2041	4,635,000		3.950%	108.539%	4.311%	3.950%	5.000%	3.800%	109.830%	0.191%	109.639%	4.227%	3.822%	8.4 bp	12.8 bp	50,967	50,967	2.2 bp	68.1 bp	68.1 bp	1.4 bp	2.2 bp	7.0 bp	4.6 bp
07/01/2042	4,865,000		4.000%	108.113%	4.365%	4.000%	5.000%	3.850%	109.398%	0.197%	109.201%	4.285%	3.873%	8.0 bp	12.7 bp	52,954	52,954	2.3 bp	66.0 bp	66.0 bp	1.4 bp	2.3 bp	7.0 bp	4.4 bp
07/01/2043	5,110,000	5.000%	4.040%	107.773%	4.409%	4.040%	5.000%	3.890%	109.053%	0.202%	108.852%	4.332%	3.913%	7.7 bp	12.7 bp	55,115	55,115	2.4 bp	64.1 bp		1.4 bp	2.3 bp	7.0 bp	4.3 bp
07/01/2048	29,060,000	5.000%	4.260%	105.928%	4.598%	4.260%	5.000%	4.110%	107.182%	0.227%	106.955%	4.531%	4.137%	6.6 bp	12.3 bp	298,442	298,442	2.7 bp	55.8 bp	55.8 bp	1.5 bp	2.7 bp	6.9 bp	3.7 bp
07/01/2053	36,250,000	5.250%	4.360%	107.096%	4.800%	4.360%	5.250%	4.210%	108.353%	0.260%	108.093%	4.741%	4.241%	6.0 bp	11.9 bp	361,306	361,306	3.1 bp	48.9 bp	48.9 bp	1.5 bp	3.1 bp	6.6 bp	3.3 bp
	\$180,485,000															1,283,036	1,054,743							

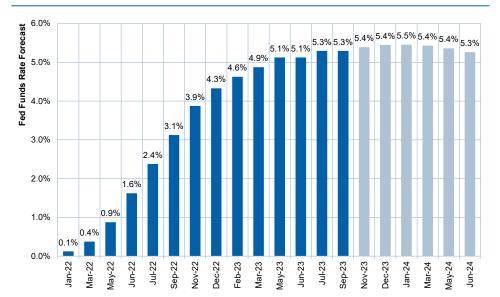
**SECTION IV:** 

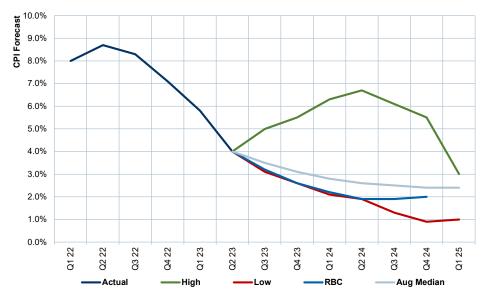
# **Factors Affecting Pricing**



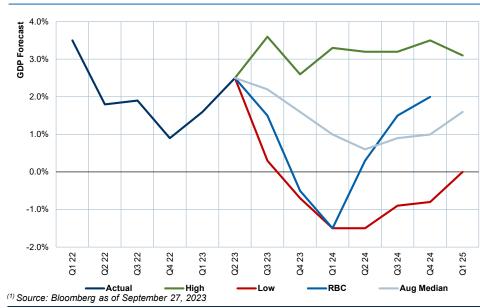
### Inflationary Concerns Linger as Consumer Spending Remains Healthy

The Fed left target rate unchanged for September but signaled another potential hike in 2023 and removed two cuts from 2024 forecast **Fed Funds Rate Forecast**<sup>(1)</sup> **CPI Forecast**<sup>(1)</sup>

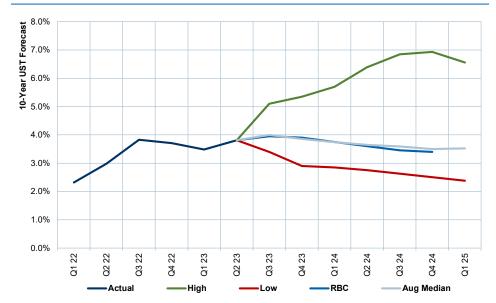




#### GDP Forecast <sup>(1)</sup>

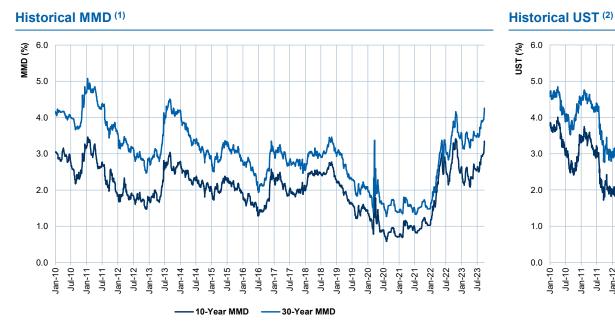


#### 10-Year UST Forecast <sup>(1)</sup>



### Interest Rate Movements and Ratios

### Interest rates have risen for much of 2023 absent a pause in March and April



UST (%) 6.0 5.0 4.0 3.0 2.0 1.0 0.0 Jan-10 Jul-10 Jan-12 Jul-12 Jan-19 Jul-19 Jul-19 Jan-20 Jan-21 Jan-21 Jul-21 Jan-22 Jul-22 Jan-23 Jan-11 Jul-11 Jan-13 Jul-13 Jan-14 Jul-14 Jan-15 Jul-15 Jan-16 Jul-16 Jan-17 Jul-17 Jan-18 Jul-18

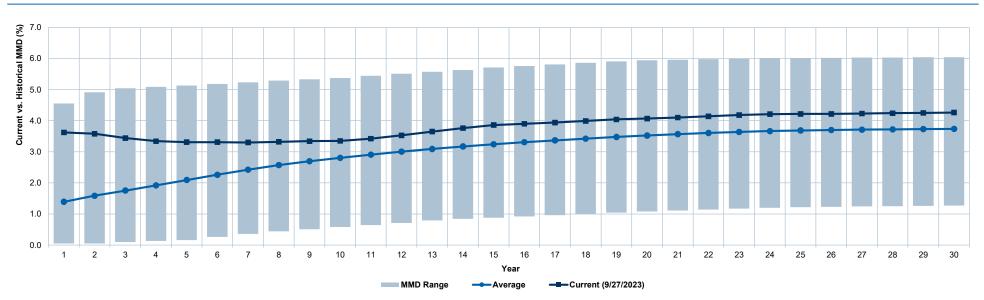
— 10-Year UST —— 30-Year UST

#### Historical MMD to UST Ratios <sup>(3)</sup>



### A Closer Look at Tax-Exempt Interest Rates

While short-term tax-exempt rates remain elevated, mid-to-long term tax-exempt rates are on top of their historical averages since 2000



### Current vs. Historical MMD (since 2000) (1)

#### MMD Statistics <sup>(1)</sup>

	1-Year	2-Year	3-Year	4-Year	5-Year	7-Year	10-Year	15-Year	20-Year	25-Year	30-Year
Current (9/27/2023)	3.62	3.58	3.44	3.34	3.31	3.30	3.35	3.86	4.07	4.22	4.26
Average (since 2000)	1.39	1.59	1.75	1.92	2.09	2.42	2.80	3.24	3.52	3.69	3.74
Spread to Average	2.23	1.99	1.69	1.42	1.22	0.88	0.55	0.62	0.55	0.53	0.52
Minimum	0.05	0.05	0.10	0.13	0.16	0.36	0.58	0.88	1.08	1.22	1.27
Maximum	4.55	4.91	5.04	5.09	5.13	5.23	5.37	5.71	5.94	6.01	6.04
% of Time Lower than Current	94.15%	91.96%	87.53%	84.48%	81.16%	73.98%	63.10%	63.04%	60.63%	59.53%	59.08%
Average (since 2010)	0.75	0.88	1.01	1.16	1.31	1.65	2.04	2.47	2.75	2.93	2.98
Spread to Average	2.87	2.70	2.43	2.18	2.00	1.65	1.31	1.39	1.32	1.29	1.28
Minimum	0.05	0.05	0.10	0.13	0.16	0.36	0.58	0.88	1.08	1.22	1.27
Maximum	3.62	3.58	3.44	3.34	3.31	3.30	3.46	4.32	4.89	5.05	5.08
% of Time Lower than Current	99.94%	99.97%	99.97%	99.97%	99.97%	99.80%	99.30%	98.02%	96.33%	94.55%	<b>94.18%</b>

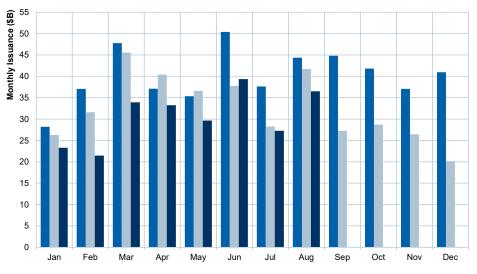
<sup>(1)</sup> Source: Refinitiv as of September 27, 2023

## **Municipal Supply**

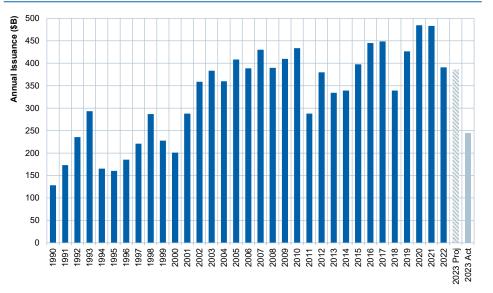
Primary market supply remains significantly below highs seen in 2020/2021; secondary market supply continues to be elevated

### 2021 vs. 2022 vs. 2023 Primary Market Supply <sup>(1)</sup>

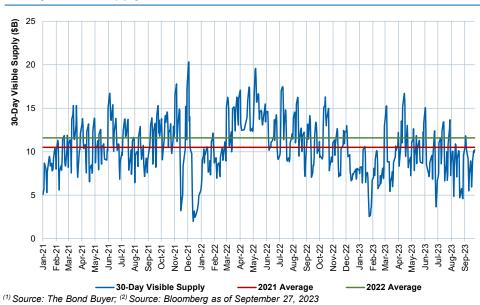




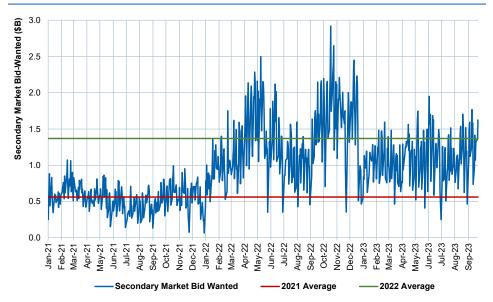
■ 2021 Supply ■ 2022 Supply ■ 2023 Supply



#### 30-Day Visible Supply (2)

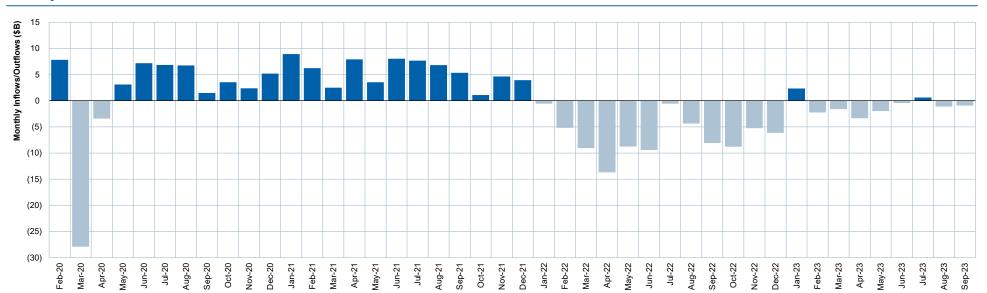


### Secondary Market Bid-Wanted Volume (2)



## Municipal Bond Fund Flows

Municipal bond funds reported net outflows of \$80.8B in 2022 and continue to experience outflows with \$8.5B thus far in 2023 **Monthly Inflows/Outflows**<sup>(1)</sup>



### 4-Week Moving Average (1)



### Credit Rating(s) - Scale & Common Rating Criteria

- Size and location as well as demographic statistics of local government and/or service area
- Financial position including fund balance, liquidity, debt service coverage (DSC), revenue raising flexibility, size and composition of debt portfolio, anticipated borrowing needs (CIP)
- Strength and stability of pledged revenues (security pledge)
- Covenants such as DSC requirements, additional bonds test (ABT), debt service reserve fund (DSRF), etc.
- Quality and strength of management including budgetary practices, policies in place (fund balance, debt, investment, etc.), capital planning, management stability

Moody's	S&P	Fitch
Aaa	AAA	AAA
Aa1	AA+	AA+
Aa2	AA	AA
Aa3	AA-	AA-
A1	A+	A+
A2	А	А
A3	A-	A-
Baa1	BBB+	BBB+
Baa2	BBB	BBB
Baa3	BBB-	BBB-

### Credit Rating(s) – Preliminary Utility Credit Scorecard (Example)

Rating agency scorecards can be used to predict credit ratings prior to approaching rating agencies

### Moody's US Municipal Utility Debt

		Rating	Aaa	Aa	Α	Baa	Ba	SG
City of Happyville, Florida		Value	0.5 to 1.5	1.5 to 2.5	2.5 to 3.5	3.5 to 4.5	4.5 to 5.5	5.5 to 6.5
System Characteristics		30%						
Asset Condition (Remaining Useful Life)	75 ≥ n > 25 years	10%		✓				
Service Area Wealth (Median Family Income)	75.1%	12.5%			✓			
System Size (O&M)	\$16 million	7.5%			✓			
Subtotal		0.80	0.00	0.20	0.60	0.00	0.00	0.00
Financial Strength		40%						
Annual Debt Service Coverage	1.63x	15%			✓			
Days Cash on Hand	1,062 days	15%	✓					
Debt to Operating Revenue	4.54x	10%			✓			
Subtotal		0.90	0.15	0.00	0.75	0.00	0.00	0.00
Management		20%						
Rate Management		10%		✓				
Regulatory Compliance and Capital Planning		10%			✓			
Subtotal		0.50	0.00	0.20	0.30	0.00	0.00	0.00
Legal Provisions		10%						
Rate Covenant	1.20x	5%			✓			
Debt Service Requirement	No DSRF	5%				✓		
Subtotal		0.35	0.00	0.00	0.15	0.20	0.00	0.00
Total		2.55	0.15	0.40	1.80	0.20	0.00	0.00
Notoh Footowa								

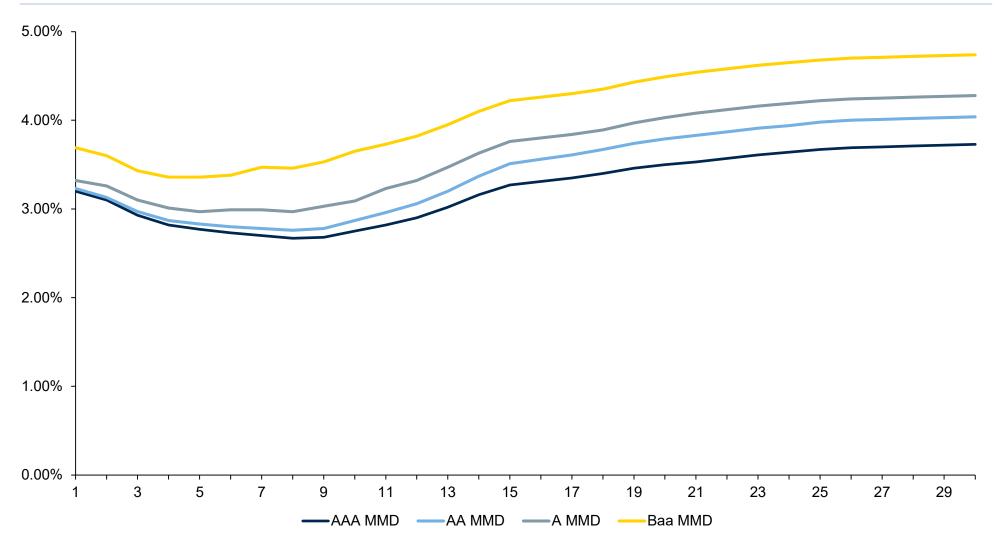
 Notch Factors
 A1

**Composite Rating** Aaa 0.50 to 1.50 Aa1 1.50 to 1.83 Aa2 1.83 to 2.17 Aa3 2.17 to 2.50 2.50 to 2.83 A2 2.83 to 3.17 A3 3.17 to 3.50 Baa1 3.50 to 3.83 Baa2 3.83 to 4.17 Baa3 4.17 to 4.50

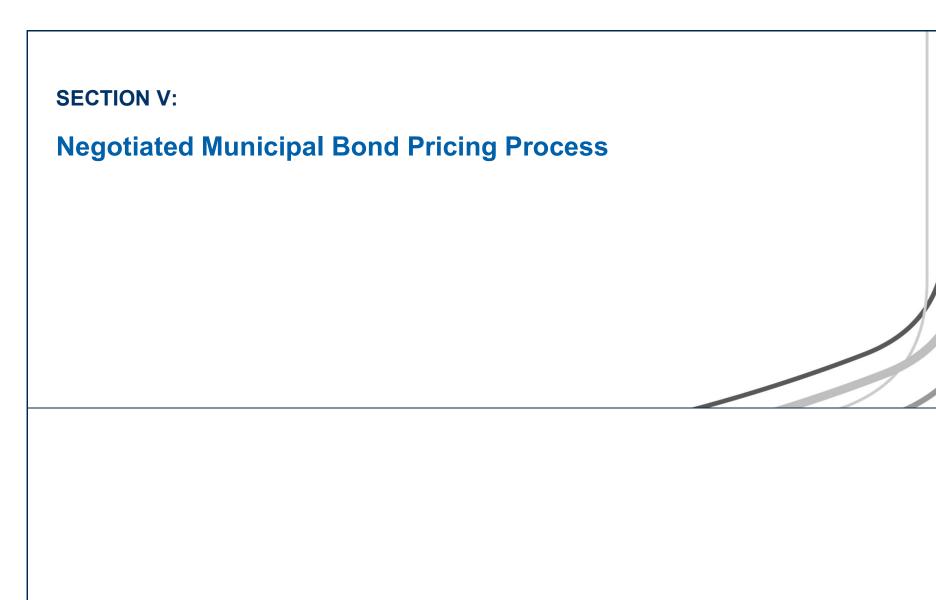
### Credit Rating(s) – Impact on Interest Rates

While the higher the credit rating the lower the interest rate on the bonds, there's a "happy medium" between rating and cost

### Municipal GO MMD Index Yield Curves



Source: Refinitiv





## Overview of Municipal Bond Issuance Process (Example)

In	itial Steps (1-2 Wee	ks)	Document Preparation & Authorization (5-6 Week					
Team Integration	Plan of Finance	Team Coordination	Develop Draft Legal Documents	Rating(s), Bond Insurance, Agenda	Council / Board Approval			
<ul> <li>Staff</li> <li>Legal Counsel</li> </ul>	CIP     Bond Structure	<ul> <li>Timetable</li> <li>Assignment of Responsibilities</li> </ul>	<ul> <li>Resolution/ Indenture</li> <li>BPA</li> </ul>	<ul> <li>Approach and Secure Rating(s)</li> </ul>	<ul> <li>Resolution / Authorization Approval</li> </ul>			
<ul> <li>Financial Advisor</li> <li>Underwriter</li> </ul>	<ul> <li>Method of Sale</li> <li>Bond Validation</li> </ul>	•	• POS • CDA	<ul> <li>Obtain Insurance Bids</li> <li>Prepare Agenda</li> </ul>	<ul> <li>Underwriting Due Diligence Call</li> <li>Distribute POS</li> </ul>			

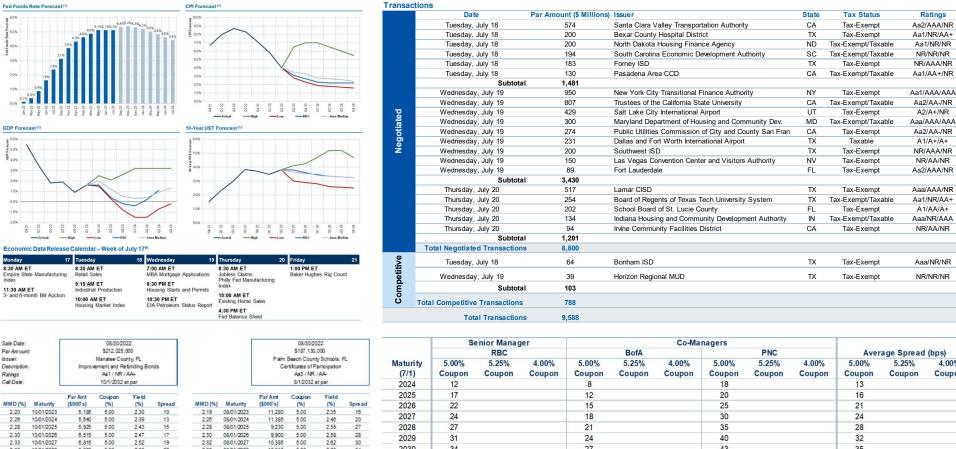
Marketing and Bond Pricing Process (3-4 Weeks)												
Marketing	Sale	Closing										
<ul><li>Bond Structure</li><li>Price Views</li></ul>	<ul> <li>Initial Pricing Wire</li> <li>Order Period</li> </ul>	<ul> <li>Prepare Final Documents</li> <li>Pre-Closing /</li> </ul>										
<ul> <li>Investor</li> <li>Feedback</li> </ul>	Verbal Award / Allocation	Signatures • Wire Transfers										

### Determine Preliminary Structure (Example)

- Preferred principal amortization structure
- Required project/construction proceeds
- Capitalized interest (if any)
- Debt service reserve fund (if any)
- Cost of insurance and/or surety policy (if any)
- Other sources of funds
- Other uses of funds

Year	Series 2023A	Series 2023B	Total
2024	1,890,000	3,350,000	5,240,000
2025	2,125,000	3,495,000	5,620,000
2026	2,230,000	3,435,000	5,665,000
2027	2,340,000	7,945,000	10,285,000
2028	2,460,000	9,580,000	12,040,000
2029	2,580,000	10,060,000	12,640,000
2030	2,710,000	10,565,000	13,275,000
2031	2,845,000		2,845,000
2032	2,990,000		2,990,000
2033	3,140,000		3,140,000
2034	3,295,000		3,295,000
2035	3,460,000		3,460,000
2036	3,630,000		3,630,000
2037	3,815,000		3,815,000
2038	4,005,000		4,005,000
2039	4,205,000		4,205,000
2040	4,415,000		4,415,000
2041	4,635,000		4,635,000
2042	4,870,000		4,870,000
2043	5,110,000		5,110,000
2044	5,365,000		5,365,000
2045	5,580,000		5,580,000
2046	5,805,000		5,805,000
2047	6,035,000		6,035,000
2048	6,280,000		6,280,000
2049	6,530,000		6,530,000
2050	6,870,000		6,870,000
2051	7,230,000		7,230,000
2052	7,610,000		7,610,000
2053	8,010,000		8,010,000

### Pre-Pricing Call (Example)



Sale Date: Par Am ount: Issuer: Description: Ratings: Call Date:			08/30/20 \$212,025, Manatee Cou ement and Re Aa1 / NR / 10/1/2032 ;	000 unty, FL efunding Bo	nds				08/30/20 \$187,130, Beach Count rtificates of P Aa3 / NR 8/1/2032 a	000 ySchools, i articipation (AA-	R.
MMD (%)	Maturity	Par Amt (\$000's)	Coupon (%)	Yield (%)	Spread	MMD (%)	Maturity	Par Amt (\$000's)	Coupon (%)	Yield (%)	Spre ad
2.20	10/01/2023	5,185	5.00	2.30	10	2.19	08/01/2023	11,280	5.00	2.35	16
2.28	10/01/2024	5,640	5.00	2.39	13	2.28	08/01/2024	11,385	5.00	2.48	20
2.28	10/01/2025	5,925	5.00	2.43	15	2.28	08/01/2025	9,230	5.00	2.55	27
2.30	10/01/2026	6,515	5.00	2.47	17	2.30	08/01/2026	9,900	5.00	2.58	28
2.33	10/01/2027	6,815	5.00	2.52	19	2.32	08/01/2027	10,385	5.00	2.62	30
2.38	10/01/2028	6,860	5.00	2.60	22	2.38	08/01/2028	10,910	5.00	2.70	34
2.41	10/01/2029	7,325	5.00	2.68	25	2.40	08/01/2029	11,390	5.00	2.78	38
2.47	10/01/2030	9,695	5.00	2.74	27	2.48	08/01/2030				
2.55	10/01/2031	10,090	5.00	2.85	30	2.54	08/01/2031				
2.60	10/01/2032	6,195	5.00	2.93	33	2.59	08/01/2032				
2.69	10/01/2033	3,010	5.25	3.08	37	2.68	08/01/2033				
2.79	10/01/2034	4,265	5.25	3.20	41	2.78	08/01/2034				
2.85	10/01/2035	4,480	5.25	3.30	45	2.84	08/01/2035	16,560	5.25	3.46	62
2.88	10/01/2038	4,705	5.25	3.38	50	2.88	08/01/2038	17,390	5.25	3.55	67
2.91	10/01/2037	4,940	5.25	3.44	53	2.91	08/01/2037	18,260	5.25	3.61	70
2.95	10/01/2038	5,185	5.00	3.61	66	2.95	08/01/2038	19,170	5.25	3.70	75
2.99	10/01/2039	5,445	5.00	3.68	69	2.99	08/01/2039	20,130	5.25	3.74	75
3.03	10/01/2040	5,720	5.00	3.74	71	3.03	08/01/2040	21,140	5.25	3.78	75
3.08	10/01/2041	6,005	5.25	3.73	65	3.08					
3.12	10/01/2042	6,305	4.00	4.20	108	3.12					
3.16	10/01/2043		5.00	424	108	3.16					
3.18						3.18					
3.20						3.20					
3.22						3.22					
3.22	10/01/2047	38,585	5.25	4.00	78	3.22					
3.22						3.22					
3.23						3.23					
3.24						3.24					
3.25						3.25					
3.26	10/01/2052	55,135	4.00	4.46	120	3.26					

		Se	enior Manag	ler				1					
			RBC			BofA			PNC		Aver	age Spread	(bps)
	Maturity (7/1)	5.00% Coupon	5.25% Coupon	4.00% Coupon	5.00% Coupon	5.25% Coupon	4.00% Coupon	5.00% Coupon	5.25% Coupon	4.00% Coupon	5.00% Coupon	5.25% Coupon	4.00% Coupor
	2024	12			8			18			13		
_	2025	17			12			20			16		
d	2026	22			15			25			21		
_	2027	24			18			30			24		
	2028	27			21			35			28		
	2029	31			24			40			32		
-	2030	34			27			43			35		
	2031	36			30			45			37		
_	2032	38			33			48			40		
	2033	40			35			48			41		
_	2034	42			38			48			43		
	2035	44			40			48			44		
	2036	46			42			48			45		
-	2037	47			43			48			46		
	2038	48			44			48			47		
	2039	49			45			50			48		
	2040	50			47			52			50		
	2041	53	48	85	48	45	85	55	47	92	52	47	87
	2042	55	50	85	50	45	85	55	50	95	53	48	88
	2043	55	50	85	50	45	85	55	50	95	53	48	88
_	2048	55	50	88	53	48	88	57	52	95	55	50	90
_	2053	60	55	90	55	50	90	60	55	95	58	53	92

## Initial Pricing Wire – Open Order Period (Example)

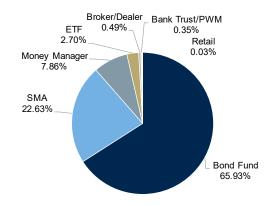
2'd Date/Time (EST) Sender ST Wire Type/Title Master Message # Deal Ty /21/23 10:57 AM RBC Capital Markets TX FINAL PRICING WIRE Neg	уре
RE: \$ 216,885,000	
CERTIFICATES OF PARTICIPATION, SERIES 2023A REFUNDING CERTIFICATES OF PARTICIPATION, SERIES 2023B	
WE HAVE RECEIVED THE WRITTEN AWARD. TICKETS ARE AT 1:00 PM ET.	
THE ACCOUNT IS CLOSED.	07/01/2048 42,605M 5.00% 3.96 0.275 792075PV9 (Approx. \$ Price PTC 07/01/2033 108.453 Approx. YTM 4.436)
\$ 153,275,000 CERTIFICATES OF PARTICIPATION, SERIES 2023A	07/01/2053 30,630M 5.25% 4.01 0.275 792075PW7 (Approx. \$ Price PTC 07/01/2033 110.055 Approx. YTM 4.626)
MOODY'S: NR/A1 S&P: AA/NR (underlying) FITCH: NR/A+ KROLL: (underlying)	07/01/2053 19,835M 4.00% 4.30 0.275 792075PT4 (Approx. \$ Price 94.974)
Assured Guaranty Municipal Corp. Insured	CALL FEATURES: Optional call in 07/01/2033 @ 100.00
DATED:08/03/2023 FIRST COUPON:01/01/2024	CALL FEATURES. Optional Call In 07/01/2055 @ 100.00
DUE: 07/01	
INITIAL TRADE DATE: 07/21/2023 @ 1:00PM Eastern	By Lot Sinking Fund Schedule
ADD ' L TAKEDOWN	2048 Term Bond
MATURITY AMOUNT COUPON PRICE (Pts.) CUSIP	07/01/2044 7,710M
07/01/2031 3,285M 5.00% 2.79 0.20 792075PG2	07/01/2045 8,095M
(Approx. \$ Price 115.589)	07/01/2046 8,500M
07/01/2032 3,460M 5.00% 2.82 0.20 792075PH0	07/01/2047 8,925M
(Approx. \$ Price 117.069) 07/01/2033 3,620M 5.00% 2.88 0.20 792075PJ6	07/01/2048 9,375M
(Approx. \$ Price 118.163) 07/01/2034 5,220M 5.00% 2.97 0.20 792075PK3	By Lot Sinking Fund Schedule
(Approx. \$ Price PTC 07/01/2033 117.315 Approx. YTM 3.116) 07/01/2035 5,480M 5,00% 3.06 0.20 792075PL1	2053 Term Bond
(Approx. \$ Price PTC 07/01/2033 116.475 Approx. YTM 3.314) 07/01/2036 5,755M 5.00% 3.18 0.20 792075PM9	07/01/2049 5,515M
(Approx. \$ Price PTC 07/01/2033 115.365 Approx. YTM 3.509)	07/01/2050 5,805M
07/01/2037 6,040M 5.00% 3.31 0.20 792075PN7	07/01/2051 6,110M
(Approx. \$ Price PTC 07/01/2033 114.177 Approx. YTM 3.688)	07/01/2052 6,430M
07/01/2038 6,345M 5.00% 3.40 0.20 792075PP2 (Approx. \$ Price PTC 07/01/2033 113.364 Approx. YTM 3.816)	07/01/2053 6,770M
07/01/2039 6,660M 5.00% 3.51 0.20 792075PQ0 (Approx. \$ Price PTC 07/01/2033 112.378 Approx. YTM 3.945)	By Lot Sinking Fund Schedule
07/01/2040 6,995M 5.00% 3.57 0.20 792075PR8 (Approx. \$ Price PTC 07/01/2033 111.845 Approx. YTM 4.027)	2053 Term Bond
07/01/2041 7,345M 5.00% 3.64 0.20 792075PS6	
(Approx. \$ Price PTC 07/01/2033 111.227 Approx. YTM 4.108)	07/01/2049 3,665M
	07/01/2050 3,810M
	07/01/2051 3,960M
	07/01/2052 4,120M
	07/01/2053 4,280M

## Summary of Order Book (Example)

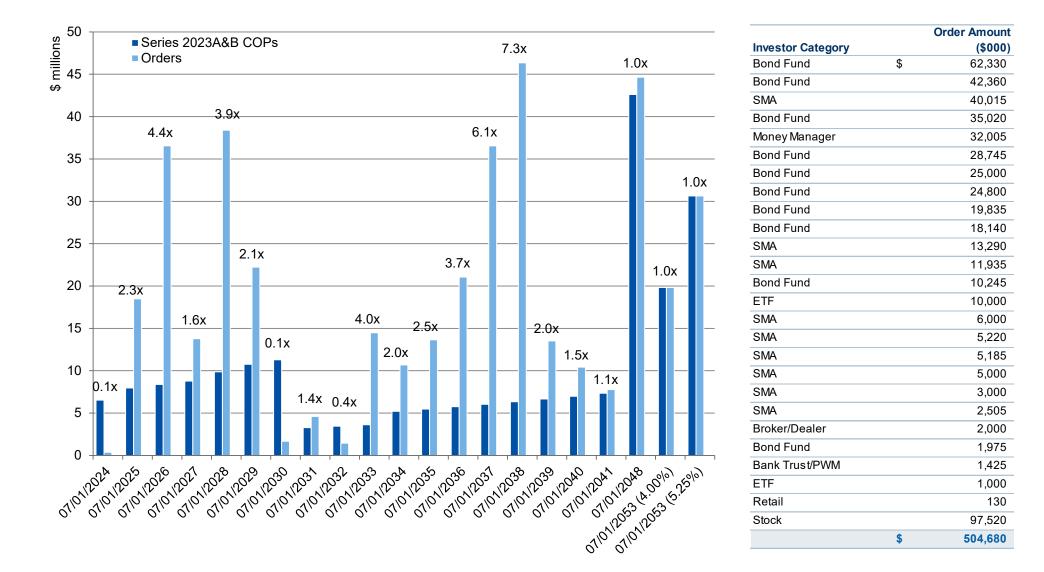
### Series 2023A&B COPs

Maturity	Coupon	Amount (\$000)	Retail (\$) In	stitutional (\$)	Stock (\$)	Total (\$)	Balance (\$)	Subscription
07/01/2024	5.00%	6,540	-	380	6,660	7,040	6,160	0.1x
07/01/2025	5.00%	7,975	-	18,495	500	18,995	(10,520)	2.3x
07/01/2026	5.00%	8,385	-	36,540	500	37,040	(28,155)	4.4x
07/01/2027	5.00%	8,785	-	13,785	500	14,285	(5,000)	1.6x
07/01/2028	5.00%	9,875	-	38,390	500	38,890	(28,515)	3.9x
07/01/2029	5.00%	10,760	-	22,220	500	22,720	(11,460)	2.1x
07/01/2030	5.00%	11,290	-	1,680	10,110	11,790	9,610	0.1x
07/01/2031	5.00%	3,285	-	4,605	1,750	6,355	(1,320)	1.4x
07/01/2032	5.00%	3,460	-	1,460	4,000	5,460	2,000	0.4x
07/01/2033	5.00%	3,620	-	14,480	2,000	16,480	(10,860)	4.0x
07/01/2034	5.00%	5,220	-	10,680	2,750	13,430	(5,460)	2.0x
07/01/2035	5.00%	5,480	-	13,650	2,750	16,400	(8,170)	2.5x
07/01/2036	5.00%	5,755	-	21,060	3,000	24,060	(15,305)	3.7x
07/01/2037	5.00%	6,040	-	36,550	3,250	39,800	(30,510)	6.1x
07/01/2038	5.00%	6,345	-	46,350	3,250	49,600	(40,005)	7.3x
07/01/2039	5.00%	6,660	-	13,525	3,500	17,025	(6,865)	2.0x
07/01/2040	5.00%	6,995	-	10,420	4,000	14,420	(3,425)	1.5x
07/01/2041	5.00%	7,345	-	7,775	8,000	15,775	(430)	1.1x
07/01/2048	5.00%	42,605	-	44,650	17,500	62,150	(2,045)	1.0x
07/01/2053 (4.00%)	4.00%	19,835	-	19,835	-	19,835	0	1.0x
07/01/2053 (5.25%)	5.25%	30,630	130	30,500	22,500	53,130	0	1.0x
Total		\$216,885	\$130	\$407,030	\$97,520	\$504,680	-\$190,275	1.9x

Investor Type	Order Amount (\$000)	Order Size (%)
Bond Fund	\$268,450	65.93%
SMA	92,150	22.63%
Money Manager	32,005	7.86%
ETF	11,000	2.70%
Broker/Dealer	2,000	0.49%
Bank Trust/PWM	1,425	0.35%
Retail	130	0.03%
	\$407,160	100%



### Summary of Order Book (Example)



## Live Tracking of Order Period (Example)

Overview Retail Managers	Investors			Managers/Acc	ounts ~		
🛢 Retail <1% 📕 Institutional 80% 📕 Stock 20% 🔮	C Show All						
				.0x 5.8x	< 6		
2.4x		4.3x			60		
		2.9x	2.7x	4.7x 4.7x	50		
	3.9x	2.3/	2.5x	<u>3.7x</u>	40 2.5x		
1.8x	2.7x		1.5x	2.3x	1.9x 30		
				<u>1.3x</u> <u>1.4x</u> <u>1.4x</u>	- 20		
1.0x 1.0x 1.0x 1.0x 1.0x	1.0x 1.0x 1.0	1.0x 1.0x 1.0x 1.0x	1.0x 1.0x	_ 1_ 1_ 1_ 1_ 1_ 1_ 1_ 1_	10		
05/24 09/24 11/24 05/25 09/25 11/25 05/26	09/26 11/26 05/27 09/27 11/2	05/28 09/28 11/28 05/29 09/29 11/29	9 05/30 09/30 11/30 09/31 09/32 09	/33 09/34 09/35 09/36 09/37 09/38 09/39 09/40 09/41	09/42 09/43		
Recent Orders	View All (221) >	Summary	View Order Monitor >	Top Managers Top Accounts	Reports		
Wells Fargo Private Asset Management	350 *	\$706,080 (2.8x)		RBC Capital Markets	568,78		
RBC Capital Markets	COO: 09/01/2031, 5.000%	TOTAL ORDERS (M)		Mesirow Financial In	104,19		
J.P. Morgan Investment Management, Inc. RBC Capital Markets	9,720 RFNDG: 09/01/2041, 5.000%			Piper Sandler & Co	30,01		
J.P. Morgan Investment Management, Inc.	290		100%	Rice Financial	3,09		
RBC Capital Markets	COO: 09/01/2039, 5.000%	¢256.400	£000				
J.P. Morgan Investment Management, Inc. RBC Capital Markets	740 COO: 09/01/2034, 5.000%	\$256,490	\$000 BALANCE (M)				
Veritable Investment Consultants, LP	1,280	a see (as)	an an a set (set)				
RBC Capital Markets	COO: 09/01/2035, 5.000%	100%	100%				
Johnson Bank RBC Capital Markets	340		MID (11-20 YR) FILL				
	COO: 09/01/2041, 5.000%						

Source: Ipreo, RBCCM

				Wednesday, 7/19 Morning Pre-Marketing			Wednesday, 7/19 Afternoon Pre-Pricing Thoughts			1	Fhursday, 7 Pre-P		g	Thursday, 7/20 Afternoon Post-Pricing				
Maturity	Par	Maturity		MMD	Spread		MMD	Spread		∆in	MMD	Spread		Δ in	MMD	Spread		Δin
(7/1)	Amount	Туре	Coupon	(7/18)	(bps)	Yield	(7/19)	(bps)	Yield	MMD	(7/19)	(bps)	Yield	Spread	(7/19)	(bps)	Yield	Spread
2024	6,540,000	Serial	5.00%	2.99%	18	3.17%	2.97%	18	3.15%	-0.02%	2.97%	18	3.15%	-	2.97%	18	3.15%	-
2025	7,975,000	Serial	5.00%	2.86%	21	3.07%	2.84%	21	3.05%	-0.02%	2.84%	21	3.05%	-	2.84%	21	3.05%	-
2026	8,385,000	Serial	5.00%	2.73%	21	2.94%	2.71%	21	2.92%	-0.02%	2.71%	21	2.92%	-	2.71%	19	2.90%	-0.02%
2027	8,785,000	Serial	5.00%	2.59%	24	2.83%	2.57%	24	2.81%	-0.02%	2.57%	24	2.81%	-	2.57%	24	2.81%	-
2028	9,875,000	Serial	5.00%	2.54%	27	2.81%	2.52%	27	2.79%	-0.02%	2.52%	25	2.77%	-0.02%	2.52%	23	2.75%	-0.02%
2029	10,760,000	Serial	5.00%	2.53%	32	2.85%	2.51%	32	2.83%	-0.02%	2.51%	30	2.81%	-0.02%	2.51%	30	2.81%	-
2030	11,290,000	Serial	5.00%	2.49%	35	2.84%	2.46%	35	2.81%	-0.03%	2.46%	35	2.81%	-	2.46%	35	2.81%	-
2031	3,285,000	Serial	5.00%	2.45%	37	2.82%	2.42%	37	2.79%	-0.03%	2.42%	37	2.79%	-	2.42%	37	2.79%	-
2032	3,460,000	Serial	5.00%	2.46%	39	2.85%	2.43%	39	2.82%	-0.03%	2.43%	39	2.82%	-	2.43%	39	2.82%	-
2033	3,620,000	Serial	5.00%	2.53%	41	2.94%	2.50%	41	2.91%	-0.03%	2.50%	40	2.90%	-0.01%	2.50%	38	2.88%	-0.02%
2034	5,220,000	Serial	5.00%	2.59%	43	3.02%	2.56%	43	2.99%	-0.03%	2.56%	41	2.97%	-0.02%	2.56%	41	2.97%	-
2035	5,480,000	Serial	5.00%	2.67%	44	3.11%	2.64%	44	3.08%	-0.03%	2.64%	42	3.06%	-0.02%	2.64%	42	3.06%	-
2036	5,755,000	Serial	5.00%	2.80%	45	3.25%	2.77%	45	3.22%	-0.03%	2.77%	43	3.20%	-0.02%	2.77%	41	3.18%	-0.02%
2037	6,040,000	Serial	5.00%	2.94%	46	3.40%	2.91%	46	3.37%	-0.03%	2.91%	44	3.35%	-0.02%	2.91%	40	3.31%	-0.04%
2038	6,345,000	Serial	5.00%	3.03%	47	3.50%	3.00%	47	3.47%	-0.03%	3.00%	45	3.45%	-0.02%	3.00%	40	3.40%	-0.05%
2039	6,660,000	Serial	5.00%	3.07%	48	3.55%	3.04%	48	3.52%	-0.03%	3.04%	47	3.51%	-0.01%	3.04%	47	3.51%	-
2040	6,995,000	Serial	5.00%	3.11%	50	3.61%	3.08%	50	3.58%	-0.03%	3.08%	49	3.57%	-0.01%	3.08%	49	3.57%	-
2041	7,345,000	Serial	5.00%	3.16%	52	3.68%	3.13%	52	3.65%	-0.03%	3.13%	51	3.64%	-0.01%	3.13%	51	3.64%	-
2042	6,510,000	Serial	5.00%	3.19%	53	3.72%	3.16%	53	3.69%	-0.03%	3.16%	53	3.69%	-				
2043	6,840,000	Serial	5.00%	3.23%	53	3.76%	3.20%	53	3.73%	-0.03%	3.20%	53	3.73%	-				
2048	42,605,000	Term	5.00%	3.44%	55	3.99%	3.41%	55	3.96%	-0.03%	3.41%	55	3.96%	-	3.41%	55	3.96%	-
2053	19,835,000	Term	4.00%												3.46%	84	4.30%	n/a
2053	30,630,000	Term	5.25%	3.49%	55	4.04%	3.46%	55	4.01%	-0.03%	3.46%	55	4.01%	-	3.46%	55	4.01%	-

Maturity	Order Amount (\$000)	Allotment Amour (\$000
07/01/2024	\$ 6,540	\$ 6,540
Stock	 6,160	6,160
Happy Days	300	300
Seinfeld	80	80
07/01/2025	\$ 18,495	\$ 7,97
Cheers	7,975	3,450
Silver Spoons	7,975	3,45
Jefferson's	2,000	83
Frazier	500	20
FamilyTies	25	2
Full House	20	2
07/01/2026	\$ 36,540	\$ 8,38
Frazier	8,385	2,00
Happy Days	8,385	2,00
Family Ties	8,385	1,75
Cheers	8,385	1,75
Seinfeld	2,000	48
Full House	500	20
Silver Spoons	500	20
07/01/2027	\$ 13,785	\$ 8,78
Stock	8,785	4,75
Home Improvement	3,000	2,50
Scrubs	1,000	78
Frazier	1,000	75
07/01/2028	\$ 38,390	\$ 9,87
Seinfeld	9,875	2,50
Home Improvement	9,875	2,50
Scrubs	9,875	2,38
BradyBunch	3,000	1,000
Big Bang Theory	3,000	750
Golden Girls	1,700	42
Family Ties	1,000	250
Happy Days	65	6

(\$000)	Priority Business			Retail Business			Member Business			Total Business			ness	%	%	%		
																	Excl. Member	
Underwriter	Orders	;	Allotment		Orders	Alle	otment		Orders	A	lotment		Orders	4	Allotment	Orders	Orders	Allotment
Senior Manager	\$ 407,030	\$	\$ 198,910	\$	-	\$	-	\$	17,770	\$	17,845	\$	424,800	\$	216,755	84.2%	100.0%	99.9%
Co-Manager	-		-		130		130		61,250		-		61,380		130	12.2%	0.0%	0.1%
Co-Manager	-		-		-		-		18,500		-		18,500		-	3.7%	0.0%	0.0%
Total	\$ 407,030	\$	<b>198,910</b>	\$	130	\$	130	\$	97,520	\$	17,845	\$	504,680	\$	216,885	100%	100%	100%

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