## FGFOA

## School of Governmental Finance

The Mechanics of a Public Bond Offering

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## SECTION I:

Overview of the Municipal Bond Market

## What is a Municipal Bond?

- A municipal bond is a debt instrument issued by a state, local government, agency or special district ( $\sim 80,000$ issuers in the U.S.)
- Municipal bonds can be issued as tax-exempt, taxable, or subject to AMT (private activity bonds)
- Interest earned on tax-exempt municipal bonds is exempt from federal income tax and, in some cases, state and local income tax; hence, resulting in lower interest rates for state and local government borrowers
- Interest is traditionally paid semi-annually with annual principal payments
- Commonly issued municipal bonds in Florida:
- General Obligation (property tax / ad valorem tax - requires voter approval in Florida)
- Revenue Bonds (utility revenues, sales tax, tolls, airport, seaport, hospital, university, etc.)
- Certificates of Participation (leased backed subject to annual appropriation)
- Short-term municipal bonds are referred to as Notes (TANs, BANs, RANs)
- Municipal bonds can be issued as fixed rate or variable rate (VRDBs, VRDOs, FRNs, etc.)


## Size of the U.S. Municipal Bond Market



[^0]
## Municipal Bond Issuances by Sector Calendar Year 2022



[^1]Holders of Municipal Bonds (1Q23)


## SECTION II:

The Math Behind Municipal Bonds

## - Tax Advantage of Municipal Bonds (Example)

- Most municipal bonds issued are tax-exempt; meaning that investors don't pay federal income tax (state and local income tax in some cases) on the interest earned from holding the bonds

$$
\begin{aligned}
& \text { Taxable Equivalent }=\frac{\text { Tax-Exempt Yield }}{\text { (1-Tax Bracket) }} \\
& \text { Yield } \\
& \text { Corporate Investor } \\
& \text { 4.25\% Tax-Exempt Yield } \\
& 21 \% \text { Tax Bracket } \\
& \text { TX Equivalent Yield }=\frac{4.25 \%}{[1-(0.21)]} \\
& \text { TX Equivalent Yield }= \\
& 5.38 \%
\end{aligned}
$$

- Risk Profile
- As an investor or lender, the most important consideration before investing or lending is how likely are you to get your interest and principal back
- Municipal bonds have historically had a very low level of default


## - Primary Components of Bond Pricing

- Principal/Par Amount: Face value or amount due at maturity (typically issued on $\$ 1,000$ basis)
- Coupon Rate: Fixed rate paid to the investor (Period) through final maturity based on face value
- Yield: Current market interest rate of a bond (subject to market change)
- Maturity: Date in which principal payment is due
- Current Bond Price: Present value of future interest and principal payments discounted at the Yield (typically quoted on a per $\$ 100$ basis)

| Bond |  | Current Bond Price | $\frac{C 1}{(1+Y)}$ ^ | $\frac{\mathrm{C} 2}{(1+\mathrm{Y})^{\wedge}}$ | $\frac{\mathrm{C} 3}{(1+Y)}$ | $\frac{\mathrm{C} 4}{(1+\mathrm{Y})^{\wedge}}$ | $\frac{\mathrm{C} 5+\mathrm{Par}}{(1+Y)}$ ^n |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Par/Principal Amount Issued: | \$1,000 |  |  |  |  |  |  |
| Coupon Rate (Fixed Rate - Payable Semiannually): | 4.25\% |  |  |  |  |  |  |
| Yield (Current /Market Drive Rate of Return): | 4.25\% | Payment Periods | 1 | 2 | 3 | 4 | 5 |
| Final Maturity: | 2028 | \$1,000,00 | \$42.50 | \$42.50 | \$42.50 | \$42.50 | \$1,042.50 |
|  |  | \$1,000.00 | 1.04250 | 1.08680 | 1.13299 | 1.18114 | 1.231347 |



| Premium Bond |  | Current Bond Price | C1 | C2 | C3 | C4 | C5 + Par |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Par/Principal Amount Issued: | \$1,000 |  | $\frac{(1+Y)}{}{ }^{\wedge} n$ | $(1+Y)^{\wedge}$ | $(1+Y)^{\wedge}$ | $(1+Y)^{\wedge}$ | $(1+Y)^{\wedge} n$ |
| Coupon Rate (Fixed Rate - Payable Semiannually) | 5.00\% |  |  |  |  |  |  |
| Yield (Current /Market Drive Rate of Return): | 4.25\% | Payment Periods | 1 | 2 | 3 | 4 | 5 |
| Final Maturity: | 2028 | \$1,033.16 | $=\frac{\$ 50}{1.042500}$ | \$50 | \$50 | \$50 | \$1,050 |
|  |  |  |  | 1.086806 | 1.13299 | 1.18114 | 1.231347 |

[^2]
## Bond Price Sensitivity to Changes in Yields (Example)

- Modified Duration - Measures a bond's price sensitivity to changes in interest rates or yields or (linear measure or $1^{\text {st }}$ derivative of how bond price changes with respect to changes in interest rates)
- Convexity - Second derivative of a Price function (non-linear relationship)

| Current Market vs. Lower Rates |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Par Bond | Discount Bond | Premium Bond |
| Par Amount | \$100.00 | \$100.00 | \$100.00 |
| Date Purchased | 1/1/2024 | 1/1/2024 | 1/1/2024 |
| Coupon Rate | 4.25\% | 4.00\% | 5.00\% |
| Yield at Purchase | 4.25\% | 4.25\% | 4.25\% |
| Maturity/Call Date | 01/01/2054 | 01/01/2054 | 01/01/2054 |
| Bond Price at Purchase | \$100.00 | \$95.78 | \$112.65 |
| THREE MONTHS LATER - YIELDS FALL BY 50 BASIS POINTS (0.50\%) |  |  |  |
| Yield at Current Market | 3.75\% | 3.75\% | 3.75\% |
| Bond Price at Current Market | \$108.96 | \$104.48 | \$122.40 |
| Percentage Change in Price | 8.96\% | 9.08\% | 8.65\% |
| Municipal Bond Portfolio (\$ Billion) | \$50.00 | \$50.00 | \$50.00 |
| Portfolio Gain (Mark to Market - \$ Billions) | \$4.48 | \$4.54 | \$4.33 |


|  | Current Market vs. Higher Rates |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Par Bond | Discount Bond | Premium Bond |  |
| Par Amount | $\$ 100.00$ | $\$ 100.00$ | $\$ 100.00$ |  |
| Date Purchased | $1 / 1 / 2024$ | $1 / 1 / 2024$ | $1 / 1 / 2024$ |  |
| Coupon Rate | $4.25 \%$ | $4.00 \%$ | $5.00 \%$ |  |
| Yield at Purchase | $4.25 \%$ | $4.25 \%$ | $4.25 \%$ |  |
| Maturity/Call Date | $01 / 01 / 2054$ | $01 / 01 / 2054$ | $01 / 01 / 2054$ |  |
| Bond Price at Purchase | $\$ 100.00$ | $\$ 95.78$ | $\$ 112.65$ |  |

THREE MONTHS LATER - YIELDS RISE BY 50 BASIS POINTS ( $0.50 \%$ )

| Yield at Current Market | $4.75 \%$ | $4.75 \%$ | $4.75 \%$ |
| :--- | ---: | ---: | ---: |
| Bond Price at Current Market | $\$ 92.05$ | $\$ 88.07$ | $\$ 103.98$ |
| Percentage Change in Price | $-7.95 \%$ | $-8.05 \%$ | $-7.70 \%$ |
| Municipal Bond Portfolio (\$ Billions) | $\$ 50.00$ | $\$ 50.00$ | $\$ 50.00$ |
| Portfolio Loss (Mark to Market $\mathbf{- \$ ~ B i l l i o n s ) ~}$ | $\mathbf{- \$ 3 . 9 8}$ | $\mathbf{- \$ 4 . 0 3}$ | $\mathbf{- \$ 3 . 8 5}$ |


|  | THREE MONTHS LATER - YIELDS FALL BY 50 BASIS POINTS (0.50\%) |  |  | THREE MONTHS LATER - YIELDS RISE BY 50 BASIS POINTS ( $0.50 \%$ ) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yield at Current Market | 3.75\% | 3.75\% | 3.75\% | 4.75\% | 4.75\% | 4.75\% |
| Bond Price at Current Market | \$108.96 | \$104.48 | \$122.40 | \$92.05 | \$88.07 | \$103.98 |
| Percentage Change in Price | 8.96\% | 9.08\% | 8.65\% | -7.95\% | -8.05\% | -7.70\% |
| Municipal Bond Portfolio (\$ Billions) | \$50.00 | \$50.00 | \$50.00 | \$50.00 | \$50.00 | \$50.00 |
| Portfolio Change (Mark to Market - \$ Billions) | \$4.48 | \$4.54 | \$4.33 | -\$3.98 | -\$4.03 | -\$3.85 |

[^3]Yield to Maturity vs. Yield to Call (Example)

- Yield to Maturity (YTM): Total interest rate earned by an investor that buys and holds the bonds until maturity
- Yield to Call (YTC): Total interest rate earned by an investor that buys and holds the bonds until the call date
- Callable municipal bonds with a premium coupon structure must be priced to the worst (lowest) yield to the investor

| Bond Component | Maturity <br> Date | Amount | Rate | Yield | Price | Yield to <br> Maturity | Call <br> Date | Call <br> Price |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Serial Bonds (lnsured): | $07 / 01 / 2034$ | $5,220,000$ | $5.000 \%$ | $2.970 \%$ | 117.315 C | $3.116 \%$ | $07 / 01 / 2033$ | 100.000 |
|  | $07 / 01 / 2035$ | $5,480,000$ | $5.000 \%$ | $3.060 \%$ | 116.475 C | $3.314 \%$ | $07 / 01 / 2033$ | 100.000 |
|  | $07 / 01 / 2036$ | $5,755,000$ | $5.000 \%$ | $3.180 \%$ | 115.365 C | $3.509 \%$ | $07 / 01 / 2033$ | 100.000 |
|  | $07 / 01 / 2037$ | $6,040,000$ | $5.000 \%$ | $3.310 \%$ | 114.177 C | $3.688 \%$ | $07 / 01 / 2033$ | 100.000 |
|  | $07 / 01 / 2038$ | $6,345,000$ | $5.000 \%$ | $3.400 \%$ | 113.364 C | $3.816 \%$ | $07 / 01 / 2033$ | 100.000 |
|  | $07 / 01 / 2039$ | $6,660,000$ | $5.000 \%$ | $3.510 \%$ | 112.378 C | $3.945 \%$ | $07 / 01 / 2033$ | 100.000 |
|  | $07 / 01 / 2040$ | $6,995,000$ | $5.000 \%$ | $3.570 \%$ | 111.845 C | $4.027 \%$ | $07 / 01 / 2033$ | 100.000 |

- While the 7/1/2040 maturity as a non-callable premium bond may trade at a spread to the 17-year MMD of $3.15 \%$ (AAA Tax-Exempt Index) of +50 basis points ( $0.50 \%$ ) or a YTM of $3.65 \%$, the YTM resulting from a callable premium bond is instead $\sim 4.03 \%$
" The "Kick" or difference between $3.65 \%$ and $4.03 \%$ (+0.43\%), means that if the 7/1/2040 maturity is never called by the issuer, the issuer will pay more interest through final maturity as compared to a non-callable premium bond

[^4]Option Adjusted Yield Models (Example)

|  | Bond |  |  |  | Total Value |  |  | Option Adjusted Yields |  |  | Benefit |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Maturity | Coupon | Yield | Call Date | Bond | Option | Total | YTC | YTM | OAY | YTC | YTM | OAY |
|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 12 | 13 | 14 |
|  | 09/01/2034 | 5.000\% | 1.850\% | 09/01/2029 | 128.45 | 8.86 | 137.31 | 1.85\% | 2.68\% | 2.38\% | 0.30\% |  | 0.11\% |
|  | 09/01/2035 | 5.000\% | 1.900\% | 09/01/2029 | 127.93 | 9.63 | 137.57 | 1.90\% | 2.81\% | 2.48\% | 0.30\% |  | 0.09\% |
|  | 09/01/2036 | 5.000\% | 1.940\% | 09/01/2029 | 127.52 | 10.48 | 138.00 | 1.94\% | 2.93\% | 2.55\% | 0.30\% |  | 0.07\% |
|  | 09/01/2037 | 5.000\% | 1.980\% | 09/01/2029 | 127.10 | 12.34 | 139.44 | 1.98\% | 3.03\% | 2.58\% | 0.30\% |  | 0.07\% |
|  | 09/01/2038 | 5.000\% | 2.020\% | 09/01/2029 | 126.69 | 13.17 | 139.86 | 2.02\% | 3.12\% | 2.64\% | 0.30\% |  | 0.05\% |
|  | 09/01/2039 | 5.000\% | 2.060\% | 09/01/2029 | 126.28 | 13.94 | 140.22 | 2.06\% | 3.21\% | 2.70\% | 0.30\% |  | 0.04\% |
|  | 09/01/2034 | 4.000\% | 2.150\% | 09/01/2029 | 116.46 | 6.14 | 122.60 | 2.15\% | 2.66\% | 2.49\% |  | 0.02\% |  |
|  | 09/01/2035 | 4.000\% | 2.200\% | 09/01/2029 | 115.98 | 6.55 | 122.53 | 2.20\% | 2.75\% | 2.56\% |  | 0.06\% |  |
|  | 09/01/2036 | 4.000\% | 2.240\% | 09/01/2029 | 115.59 | 7.03 | 122.62 | 2.24\% | 2.83\% | 2.62\% |  | 0.09\% |  |
|  | 09/01/2037 | 4.000\% | 2.280\% | 09/01/2029 | 115.21 | 8.18 | 123.39 | 2.28\% | 2.91\% | 2.65\% |  | 0.12\% |  |
|  | 09/01/2038 | 4.000\% | 2.320\% | 09/01/2029 | 114.82 | 8.64 | 123.47 | 2.32\% | 2.97\% | 2.69\% |  | 0.15\% |  |
|  | 09/01/2039 | 4.000\% | 2.360\% | 09/01/2029 | 114.44 | 9.04 | 123.49 | 2.36\% | 3.03\% | 2.74\% |  | 0.18\% |  |
|  | Bond |  |  |  | Total Value |  |  | Option Adjusted Yields |  |  | Benefit |  |  |
|  | Maturity | Coupon | Yield | Call Date | Bond | Option | Total | YTC | YTM | OAY | YTC | YTM | OAY |
|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 12 | 13 | 14 |
|  | 09/01/2030 | 5.000\% | 1.620\% | 09/01/2029 | 130.89 | 5.80 | 136.69 | 1.62\% | 1.86\% | 1.78\% |  | 0.71\% | 0.11\% |
|  | 09/01/2031 | 5.000\% | 1.690\% | 09/01/2029 | 130.14 | 6.15 | 136.29 | 1.69\% | 2.13\% | 1.99\% |  | 0.65\% | 0.15\% |
|  | 09/01/2032 | 5.000\% | 1.750\% | 09/01/2029 | 129.51 | 6.94 | 136.45 | 1.75\% | 2.34\% | 2.16\% |  | 0.60\% | 0.15\% |
|  | 09/01/2033 | 5.000\% | 1.800\% | 09/01/2029 | 128.98 | 7.98 | 136.96 | 1.80\% | 2.52\% | 2.27\% |  | 0.56\% | 0.14\% |
|  | 09/01/2034 | 5.000\% | 1.850\% | 09/01/2029 | 128.45 | 8.86 | 137.31 | 1.85\% | 2.68\% | 2.38\% |  | 0.52\% | 0.13\% |
|  | 09/01/2035 | 5.000\% | 1.900\% | 09/01/2029 | 127.93 | 9.63 | 137.57 | 1.90\% | 2.81\% | 2.48\% |  | 0.49\% | 0.12\% |
|  | 09/01/2036 | 5.000\% | 1.940\% | 09/01/2029 | 127.52 | 10.48 | 138.00 | 1.94\% | 2.93\% | 2.55\% |  | 0.46\% | 0.11\% |
|  | 09/01/2037 | 5.000\% | 1.980\% | 09/01/2029 | 127.10 | 12.34 | 139.44 | 1.98\% | 3.03\% | 2.58\% |  | 0.44\% | 0.08\% |
|  | 09/01/2038 | 5.000\% | 2.020\% | 09/01/2029 | 126.69 | 13.17 | 139.86 | 2.02\% | 3.12\% | 2.64\% |  | 0.42\% | 0.07\% |
|  | 09/01/2039 | 5.000\% | 2.060\% | 09/01/2029 | 126.28 | 13.94 | 140.22 | 2.06\% | 3.21\% | 2.70\% |  | 0.40\% | 0.07\% |
|  | 09/01/2044 | 5.000\% | 2.200\% | 09/01/2029 | 124.85 | 17.24 | 142.10 | 2.20\% | 3.50\% | 2.90\% |  | 0.34\% | 0.06\% |
|  | 09/01/2049 | 5.000\% | 2.250\% | 09/01/2029 | 124.35 | 20.98 | 145.33 | 2.25\% | 3.66\% | 2.96\% |  | 0.32\% | 0.07\% |
|  | 09/01/2030 | 5.000\% | 1.500\% | 09/01/2026 | 122.96 | 15.40 | 138.35 | 1.50\% | 2.58\% | 1.89\% | 0.12\% |  |  |
|  | 09/01/2031 | 5.000\% | 1.570\% | 09/01/2026 | 122.44 | 14.75 | 137.18 | 1.57\% | 2.78\% | 2.15\% | 0.12\% |  |  |
|  | 09/01/2032 | 5.000\% | 1.630\% | 09/01/2026 | 122.00 | 15.30 | 137.30 | 1.63\% | 2.94\% | 2.30\% | 0.12\% |  |  |
|  | 09/01/2033 | 5.000\% | 1.680\% | 09/01/2026 | 121.63 | 16.15 | 137.78 | 1.68\% | 3.08\% | 2.41\% | 0.12\% |  |  |
|  | 09/01/2034 | 5.000\% | 1.730\% | 09/01/2026 | 121.27 | 16.91 | 138.18 | 1.73\% | 3.20\% | 2.51\% | 0.12\% |  |  |
|  | 09/01/2035 | 5.000\% | 1.780\% | 09/01/2026 | 120.91 | 17.57 | 138.48 | 1.78\% | 3.30\% | 2.60\% | 0.12\% |  |  |
|  | 09/01/2036 | 5.000\% | 1.820\% | 09/01/2026 | 120.62 | 18.32 | 138.94 | 1.82\% | 3.39\% | 2.66\% | 0.12\% |  |  |
|  | 09/01/2037 | 5.000\% | 1.860\% | 09/01/2026 | 120.33 | 20.80 | 141.12 | 1.86\% | 3.47\% | 2.66\% | 0.12\% |  |  |
|  | 09/01/2038 | 5.000\% | 1.900\% | 09/01/2026 | 120.04 | 21.56 | 141.60 | 1.90\% | 3.54\% | 2.72\% | 0.12\% |  |  |
|  | 09/01/2039 | 5.000\% | 1.940\% | 09/01/2026 | 119.75 | 22.25 | 142.00 | 1.94\% | 3.60\% | 2.77\% | 0.12\% |  |  |
|  | 09/01/2044 | 5.000\% | 2.100\% | 09/01/2026 | 118.61 | 25.25 | 143.87 | 2.10\% | 3.83\% | 2.95\% | 0.10\% |  |  |
|  | 09/01/2049 | 5.000\% | 2.200\% | 09/01/2026 | 117.91 | 28.82 | 146.73 | 2.20\% | 3.97\% | 3.02\% | 0.05\% |  |  |

## SECTION III:

## Impact of Common Bond Structuring Considerations

|  | Tax-Exempt Debt Service |  |  |  | Taxable Debt Service |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Maturity (10/1) | Principal | Interest | Debt Service | Maturity (10/1) | Principal | Interest | Debt Service |
|  | 2024 | \$665,000 | \$2,207,250 | \$2,872,250 | 2024 | \$790,000 | \$2,501,869 | \$3,291,869 |
|  | 2025 | 700,000 | 2,174,000 | 2,874,000 | 2025 | 820,000 | 2,469,321 | 3,289,321 |
|  | 2026 | 735,000 | 2,139,000 | 2,874,000 | 2026 | 855,000 | 2,435,127 | 3,290,127 |
|  | 2027 | 770,000 | 2,102,250 | 2,872,250 | 2027 | 890,000 | 2,399,473 | 3,289,473 |
|  | 2028 | 810,000 | 2,063,750 | 2,873,750 | 2028 | 930,000 | 2,361,292 | 3,291,292 |
|  | 2029 | 850,000 | 2,023,250 | 2,873,250 | 2029 | 970,000 | 2,320,465 | 3,290,465 |
|  | 2030 | 890,000 | 1,980,750 | 2,870,750 | 2030 | 1,015,000 | 2,276,815 | 3,291,815 |
|  | 2031 | 935,000 | 1,936,250 | 2,871,250 | 2031 | 1,060,000 | 2,230,633 | 3,290,633 |
|  | 2032 | 980,000 | 1,889,500 | 2,869,500 | 2032 | 1,110,000 | 2,180,919 | 3,290,919 |
|  | 2033 | 1,030,000 | 1,840,500 | 2,870,500 | 2033 | 1,160,000 | 2,128,305 | 3,288,305 |
|  | 2034 | 1,080,000 | 1,789,000 | 2,869,000 | 2034 | 1,215,000 | 2,072,741 | 3,287,741 |
|  | 2035 | 1,135,000 | 1,735,000 | 2,870,000 | 2035 | 1,275,000 | 2,013,935 | 3,288,935 |
|  | 2036 | 1,195,000 | 1,678,250 | 2,873,250 | 2036 | 1,340,000 | 1,951,587 | 3,291,587 |
|  | 2037 | 1,255,000 | 1,618,500 | 2,873,500 | 2037 | 1,405,000 | 1,885,391 | 3,290,391 |
|  | 2038 | 1,315,000 | 1,555,750 | 2,870,750 | 2038 | 1,475,000 | 1,815,282 | 3,290,282 |
|  | 2039 | 1,380,000 | 1,490,000 | 2,870,000 | 2039 | 1,545,000 | 1,742,417 | 3,287,417 |
|  | 2040 | 1,450,000 | 1,421,000 | 2,871,000 | 2040 | 1,625,000 | 1,664,240 | 3,289,240 |
|  | 2041 | 1,520,000 | 1,348,500 | 2,868,500 | 2041 | 1,705,000 | 1,582,015 | 3,287,015 |
|  | 2042 | 1,600,000 | 1,272,500 | 2,872,500 | 2042 | 1,795,000 | 1,495,742 | 3,290,742 |
|  | 2043 | 1,680,000 | 1,192,500 | 2,872,500 | 2043 | 1,885,000 | 1,404,915 | 3,289,915 |
|  | 2044 | 1,765,000 | 1,108,500 | 2,873,500 | 2044 | 1,980,000 | 1,309,534 | 3,289,534 |
|  | 2045 | 1,850,000 | 1,020,250 | 2,870,250 | 2045 | 2,080,000 | 1,206,376 | 3,286,376 |
|  | 2046 | 1,945,000 | 927,750 | 2,872,750 | 2046 | 2,190,000 | 1,098,008 | 3,288,008 |
|  | 2047 | 2,040,000 | 830,500 | 2,870,500 | 2047 | 2,305,000 | 983,909 | 3,288,909 |
|  | 2048 | 2,140,000 | 728,500 | 2,868,500 | 2048 | 2,425,000 | 863,818 | 3,288,818 |
|  | 2049 | 2,250,000 | 621,500 | 2,871,500 | 2049 | 2,550,000 | 737,476 | 3,287,476 |
|  | 2050 | 2,360,000 | 509,000 | 2,869,000 | 2050 | 2,685,000 | 604,621 | 3,289,621 |
|  | 2051 | 2,480,000 | 391,000 | 2,871,000 | 2051 | 2,825,000 | 464,732 | 3,289,732 |
|  | 2052 | 2,605,000 | 267,000 | 2,872,000 | 2052 | 2,970,000 | 317,550 | 3,287,550 |
|  | 2053 | 2,735,000 | 136,750 | 2,871,750 | 2053 | 3,125,000 | 162,813 | 3,287,813 |
|  | Total | \$44,145,000 | \$41,998,250 | \$86,143,250 | Total | \$50,000,000 | \$48,681,310 | \$98,681,310 |
|  | Tax-Exempt Financing Summary Statistics |  |  |  | Taxable Financing Summary Statistics |  |  |  |
|  | Par Amount |  |  | 44,145,000 | Par Amount |  |  | 50,000,000 |
|  | Original Issue | um (Discount) |  | 5,857,285 | Original Issue Premium (Discount) |  |  |  |
|  | Project Fund D |  |  | 50,000,000 | Project Fund Deposit |  |  | 50,000,000 |
|  | Arbitrage Yield |  |  | 3.308\% | Arbitrage Yield |  |  | 5.100\% |
|  | All-In True Int | Cost |  | 3.949\% | All-In True Interest Cost |  |  | 5.100\% |
|  | Average Life (Y |  |  | 19.027 | Average Life (Years) |  |  | 19.007 |
|  | Maximum Annu | t Service |  | 2,874,000 | Maximum Annual Debt Service |  |  | 3,291,869 |
| Source: RBCCM | Total Debt Ser |  |  | 86,143,250 | Total Debt Service |  |  | 98,681,310 |

Final Maturity (Example)

| 20-Year Term <br> Maturity <br> $(10 / 1)$ | Principal | Interest | Debt Service |
| :---: | ---: | ---: | ---: |
| 2024 | $\$ 1,310,000$ | $\$ 2,170,000$ | $\$ 3,480,000$ |
| 2025 | $1,380,000$ | $2,104,500$ | $3,484,500$ |
| 2026 | $1,445,000$ | $2,035,500$ | $3,480,500$ |
| 2027 | $1,520,000$ | $1,963,250$ | $3,483,250$ |
| 2028 | $1,595,000$ | $1,887,250$ | $3,482,250$ |
| 2029 | $1,675,000$ | $1,807,500$ | $3,482,500$ |
| 2030 | $1,760,000$ | $1,723,750$ | $3,483,750$ |
| 2031 | $1,845,000$ | $1,635,750$ | $3,480,750$ |
| 2032 | $1,940,000$ | $1,543,500$ | $3,483,500$ |
| 2033 | $2,035,000$ | $1,446,500$ | $3,481,500$ |
| 2034 | $2,140,000$ | $1,344,750$ | $3,484,750$ |
| 2035 | $2,245,000$ | $1,237,750$ | $3,482,750$ |
| 2036 | $2,355,000$ | $1,125,500$ | $3,480,500$ |
| 2037 | $2,475,000$ | $1,007,750$ | $3,482,750$ |
| 2038 | $2,600,000$ | 884,000 | $3,484,000$ |
| 2039 | $2,730,000$ | 754,000 | $3,484,000$ |
| 2040 | $2,865,000$ | 617,500 | $3,482,500$ |
| 2041 | $3,010,000$ | 474,250 | $3,484,250$ |
| 2042 | $3,160,000$ | 323,750 | $3,483,750$ |
| 2043 | $3,315,000$ | 165,750 | $3,480,750$ |
| Total | $\$ 43,400,000$ | $\$ 26,252,500$ | $\$ 69,652,500$ |


| 20-Year Term Financing Summary Statistics |  |
| :--- | ---: |
| Par Amount | $43,400,000$ |
| Original Issue Premium (Discount) | $6,600,326$ |
| Project Fund Deposit | $50,000,000$ |
| Arbitrage Yield | $2.930 \%$ |
| All-In True Interest Cost | $3.398 \%$ |
| Average Life (Years) | 12.098 |
| Maximum Annual Debt Service | $3,484,750$ |
| Total Debt Service | $69,652,500$ |


| 25-Year Term <br> Maturity <br> $\mathbf{( 1 0 / 1 )}$ | Principal | Interest | Debt Service |
| :---: | ---: | ---: | ---: | ---: |
| 2024 | $\$ 915,000$ | $\$ 2,189,750$ | $\$ 3,104,750$ |
| 2025 | 965,000 | $2,144,000$ | $3,109,000$ |
| 2026 | $1,010,000$ | $2,095,750$ | $3,105,750$ |
| 2027 | $1,060,000$ | $2,045,250$ | $3,105,250$ |
| 2028 | $1,115,000$ | $1,992,250$ | $3,107,250$ |
| 2029 | $1,170,000$ | $1,936,500$ | $3,106,500$ |
| 2030 | $1,230,000$ | $1,878,000$ | $3,108,000$ |
| 2031 | $1,290,000$ | $1,816,500$ | $3,106,500$ |
| 2032 | $1,355,000$ | $1,752,000$ | $3,107,000$ |
| 2033 | $1,425,000$ | $1,684,250$ | $3,109,250$ |
| 2034 | $1,495,000$ | $1,613,000$ | $3,108,000$ |
| 2035 | $1,570,000$ | $1,538,250$ | $3,108,250$ |
| 2036 | $1,650,000$ | $1,459,750$ | $3,109,750$ |
| 2037 | $1,730,000$ | $1,377,250$ | $3,107,250$ |
| 2038 | $1,815,000$ | $1,290,750$ | $3,105,750$ |
| 2039 | $1,905,000$ | $1,200,000$ | $3,105,000$ |
| 2040 | $2,005,000$ | $1,104,750$ | $3,109,750$ |
| 2041 | $2,105,000$ | $1,004,500$ | $3,109,500$ |
| 2042 | $2,210,000$ | 899,250 | $3,109,250$ |
| 2043 | $2,320,000$ | 788,750 | $3,108,750$ |
| 2044 | $2,435,000$ | 672,750 | $3,107,750$ |
| 2045 | $2,555,000$ | 551,000 | $3,106,000$ |
| 2046 | $2,685,000$ | 423,250 | $3,108,250$ |
| 2047 | $2,820,000$ | 289,000 | $3,109,000$ |
| 2048 | $2,960,000$ | 148,000 | $3,108,000$ |
| Total | $\$ 43,795,000$ | $\$ 33,894,500$ | $\$ 77,689,500$ |
|  |  |  |  |


| 25-Year Term Financing Summary Statistics |  |
| :--- | ---: |
| Par Amount | $43,795,000$ |
| Original Issue Premium (Discount) | $6,208,575$ |
| Project Fund Deposit | $50,000,000$ |
| Arbitrage Yield | $3.149 \%$ |
| All-In True Interest Cost | $3.729 \%$ |
| Average Life (Years) | 15.479 |
| Maximum Annual Debt Service | $3,109,750$ |
| Total Debt Service | $77,689,500$ |


| $30-$ Year Term <br> Maturity <br> $(10 / 1)$ | Principal | Interest | Debt Service |
| :---: | ---: | ---: | ---: |
| 2024 | $\$ 665,000$ | $\$ 2,207,250$ | $\$ 2,872,250$ |
| 2025 | 700,000 | $2,174,000$ | $2,874,000$ |
| 2026 | 735,000 | $2,139,000$ | $2,874,000$ |
| 2027 | 770,000 | $2,102,250$ | $2,872,250$ |
| 2028 | 810,000 | $2,063,750$ | $2,873,750$ |
| 2029 | 850,000 | $2,023,250$ | $2,873,250$ |
| 2030 | 890,000 | $1,980,750$ | $2,870,750$ |
| 2031 | 935,000 | $1,936,250$ | $2,871,250$ |
| 2032 | 980,000 | $1,889,500$ | $2,869,500$ |
| 2033 | $1,030,000$ | $1,840,500$ | $2,870,500$ |
| 2034 | $1,080,000$ | $1,789,000$ | $2,869,000$ |
| 2035 | $1,135,000$ | $1,735,000$ | $2,870,000$ |
| 2036 | $1,195,000$ | $1,678,250$ | $2,873,250$ |
| 2037 | $1,255,000$ | $1,618,500$ | $2,873,500$ |
| 2038 | $1,315,000$ | $1,555,750$ | $2,870,750$ |
| 2039 | $1,380,000$ | $1,490,000$ | $2,870,000$ |
| 2040 | $1,450,000$ | $1,421,000$ | $2,871,000$ |
| 2041 | $1,520,000$ | $1,348,500$ | $2,868,500$ |
| 2042 | $1,600,000$ | $1,272,500$ | $2,872,500$ |
| 2043 | $1,680,000$ | $1,192,500$ | $2,872,500$ |
| 2044 | $1,765,000$ | $1,108,500$ | $2,873,500$ |
| 2045 | $1,850,000$ | $1,020,250$ | $2,870,250$ |
| 2046 | $1,945,000$ | 927,750 | $2,872,750$ |
| 2047 | $2,040,000$ | 830,500 | $2,870,500$ |
| 2048 | $2,140,000$ | 728,500 | $2,868,500$ |
| 2049 | $2,250,000$ | 621,500 | $2,871,500$ |
| 2050 | $2,360,000$ | 509,000 | $2,869,000$ |
| 2051 | $2,480,000$ | 391,000 | $2,871,000$ |
| 2052 | $2,605,000$ | 267,000 | $2,872,000$ |
| 2053 | $2,735,000$ | 136,750 | $2,871,750$ |
| Total | $\$ 44,145,000$ | $\$ 41,998,250$ | $\$ 86,143,250$ |
|  |  |  |  |
|  |  |  |  |

30-Year Term Financing Summary Statistics

| Par Amount | $44,145,000$ |
| :--- | ---: |
| Original Issue Premium (Discount) | $5,857,285$ |
| Project Fund Deposit | $50,000,000$ |
| Arbitrage Yield | $3.308 \%$ |
| All-In True Interest Cost | $3.949 \%$ |
| Average Life (Years) | 19.027 |
| Maximum Annual Debt Service | $2,874,000$ |
| Total Debt Service | $86,143,250$ |

Principal Amortization (Example)

| 30-Year Level |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Maturity (10/1) | Outstanding Parity Debt | Principal | Interest | Debt Service | Aggregate Debt Service |
| 2024 | \$2,750,000 | \$665,000 | \$2,207,250 | \$2,872,250 | \$5,622,250 |
| 2025 | 2,750,000 | 700,000 | 2,174,000 | 2,874,000 | 5,624,000 |
| 2026 | 2,750,000 | 735,000 | 2,139,000 | 2,874,000 | 5,624,000 |
| 2027 | 2,750,000 | 770,000 | 2,102,250 | 2,872,250 | 5,622,250 |
| 2028 | 2,750,000 | 810,000 | 2,063,750 | 2,873,750 | 5,623,750 |
| 2029 | 2,750,000 | 850,000 | 2,023,250 | 2,873,250 | 5,623,250 |
| 2030 | 2,750,000 | 890,000 | 1,980,750 | 2,870,750 | 5,620,750 |
| 2031 | 2,750,000 | 935,000 | 1,936,250 | 2,871,250 | 5,621,250 |
| 2032 | 2,750,000 | 980,000 | 1,889,500 | 2,869,500 | 5,619,500 |
| 2033 | 2,750,000 | 1,030,000 | 1,840,500 | 2,870,500 | 5,620,500 |
| 2034 | 1,500,000 | 1,080,000 | 1,789,000 | 2,869,000 | 4,369,000 |
| 2035 | 1,500,000 | 1,135,000 | 1,735,000 | 2,870,000 | 4,370,000 |
| 2036 | 1,500,000 | 1,195,000 | 1,678,250 | 2,873,250 | 4,373,250 |
| 2037 | 1,500,000 | 1,255,000 | 1,618,500 | 2,873,500 | 4,373,500 |
| 2038 | 1,500,000 | 1,315,000 | 1,555,750 | 2,870,750 | 4,370,750 |
| 2039 |  | 1,380,000 | 1,490,000 | 2,870,000 | 2,870,000 |
| 2040 |  | 1,450,000 | 1,421,000 | 2,871,000 | 2,871,000 |
| 2041 |  | 1,520,000 | 1,348,500 | 2,868,500 | 2,868,500 |
| 2042 |  | 1,600,000 | 1,272,500 | 2,872,500 | 2,872,500 |
| 2043 |  | 1,680,000 | 1,122,500 | 2,872,500 | 2,872,500 |
| 2044 |  | 1,765,000 | 1,108,500 | 2,873,500 | 2,873,500 |
| 2045 |  | 1,850,000 | 1,020,250 | 2,870,250 | 2,870,250 |
| 2046 |  | 1,945,000 | 927,750 | 2,872,750 | 2,872,750 |
| 2047 |  | 2,040,000 | 830,500 | 2,870,500 | 2,870,500 |
| 2048 |  | 2,140,000 | 728,500 | 2,868,500 | 2,868,500 |
| 2049 |  | 2,250,000 | 621,500 | 2,871,500 | 2,871,500 |
| 2050 |  | 2,360,000 | 509,000 | 2,869,000 | 2,869,000 |
| 2051 |  | 2,480,000 | 391,000 | 2,871,000 | 2,871,000 |
| 2052 |  | 2,605,000 | 267,000 | 2,872,000 | 2,872,000 |
| 2053 |  | 2,735,000 | 136,750 | 2,871,750 | 2,871,750 |
| Total | \$35,000,000 | \$44,145,000 | \$41,998,250 | \$86,143,250 | \$121,143,250 |


| 30-Year Wrapped |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Maturity (10/1) | Outstanding Parity Debt | Principal | Interest | Debt Service | Aggregate Debt Service |
| 2024 | \$2,750,000 |  | \$2,225,500 | \$2,225,500 | \$4,975,500 |
| 2025 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2026 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2027 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2028 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2029 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2030 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2031 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2032 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2033 | 2,750,000 |  | 2,225,500 | 2,225,500 | 4,975,500 |
| 2034 | 1,500,000 | 365,000 | 2,225,500 | 2,590,500 | 4,090,500 |
| 2035 | 1,500,000 | 385,000 | 2,207,250 | 2,592,250 | 4,092,250 |
| 2036 | 1,500,000 | 405,000 | 2,188,000 | 2,593,000 | 4,093,000 |
| 2037 | 1,500,000 | 425,000 | 2,167,750 | 2,592,750 | 4,092,750 |
| 2038 | 1,500,000 | 445,000 | 2,146,500 | 2,591,500 | 4,091,500 |
| 2039 |  | 1,970,000 | 2,124,250 | 4,094,250 | 4,094,250 |
| 2040 |  | 2,065,000 | 2,025,750 | 4,090,750 | 4,090,750 |
| 2041 |  | 2,170,000 | 1,922,500 | 4,092,500 | 4,092,500 |
| 2042 |  | 2,280,000 | 1,814,000 | 4,094,000 | 4,094,000 |
| 2043 |  | 2,395,000 | 1,700,000 | 4,095,000 | 4,095,000 |
| 2044 |  | 2,515,000 | 1,580,250 | 4,095,250 | 4,095,250 |
| 2045 |  | 2,640,000 | 1,454,500 | 4,094,500 | 4,094,500 |
| 2046 |  | 2,770,000 | 1,322,500 | 4,092,500 | 4,092,500 |
| 2047 |  | 2,910,000 | 1,184,000 | 4,094,000 | 4,094,000 |
| 2048 |  | 3,055,000 | 1,038,500 | 4,093,500 | 4,093,500 |
| 2049 |  | 3,205,000 | 885,750 | 4,090,750 | 4,090,750 |
| 2050 |  | 3,365,000 | 725,500 | 4,090,500 | 4,090,500 |
| 2051 |  | 3,535,000 | 557,250 | 4,092,250 | 4,092,250 |
| 2052 |  | 3,710,000 | 380,500 | 4,090,500 | 4,090,500 |
| 2053 |  | 3,900,000 | 195,000 | 4,095,000 | 4,095,000 |
| Total | 5,000,000 | 44,510,000 | 2,100,25 | \$96,610,25 | 131,610,2 |

30-Year Level: Financing Summary Statistics

| Par Amount | $44,145,000$ |
| :--- | ---: |
| Original Issue Premium (Discount) | $5,857,285$ |
| Project Fund Deposit | $50,000,000$ |
| Arbitrage Yield | $3.308 \%$ |
| All-In True Interest Cost | $3.949 \%$ |
| Average Life (Years) | 19.027 |
| Maximum Annual Debt Service | $2,874,000$ |
| Total Debt Service | $86,143,250$ |
| Aggregate Debt Service | $121,143,250$ |


| 30-Year Wrap: Financing Summary Statistics |  |
| :--- | ---: |
| Par Amount | $44,510,000$ |
| Original Issue Premium (Discount) | $5,494,924$ |
| Project Fund Deposit | $50,000,000$ |
| Arbitrage Yield | $3.524 \%$ |
| All-In True Interest Cost | $4.160 \%$ |
| Average Life (Years) | 23.411 |
| Maximum Annual Debt Service | $4,095,250$ |
| Total Debt Service | $96,610,250$ |
| Aggregate Debt Service | $131,610,250$ |

## Optional Redemption / Call Provision (Example)

|  | 5-Year Par Call Debt Service |  |  |  | 10-Year Par Call Debt Service |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Maturity (10/1) | Principal | Interest | Debt Service | Maturity <br> (10/1) | Principal | Interest | Debt Service |
|  | 2024 | \$695,000 | \$2,307,500 | \$3,002,500 | 2024 | \$665,000 | \$2,207,250 | \$2,872,250 |
|  | 2025 | 730,000 | 2,272,750 | 3,002,750 | 2025 | 700,000 | 2,174,000 | 2,874,000 |
|  | 2026 | 765,000 | 2,236,250 | 3,001,250 | 2026 | 735,000 | 2,139,000 | 2,874,000 |
|  | 2027 | 805,000 | 2,198,000 | 3,003,000 | 2027 | 770,000 | 2,102,250 | 2,872,250 |
|  | 2028 | 845,000 | 2,157,750 | 3,002,750 | 2028 | 810,000 | 2,063,750 | 2,873,750 |
|  | 2029 | 885,000 | 2,115,500 | 3,000,500 | 2029 | 850,000 | 2,023,250 | 2,873,250 |
|  | 2030 | 930,000 | 2,071,250 | 3,001,250 | 2030 | 890,000 | 1,980,750 | 2,870,750 |
|  | 2031 | 980,000 | 2,024,750 | 3,004,750 | 2031 | 935,000 | 1,936,250 | 2,871,250 |
|  | 2032 | 1,025,000 | 1,975,750 | 3,000,750 | 2032 | 980,000 | 1,889,500 | 2,869,500 |
|  | 2033 | 1,080,000 | 1,924,500 | 3,004,500 | 2033 | 1,030,000 | 1,840,500 | 2,870,500 |
|  | 2034 | 1,130,000 | 1,870,500 | 3,000,500 | 2034 | 1,080,000 | 1,789,000 | 2,869,000 |
|  | 2035 | 1,190,000 | 1,814,000 | 3,004,000 | 2035 | 1,135,000 | 1,735,000 | 2,870,000 |
|  | 2036 | 1,245,000 | 1,754,500 | 2,999,500 | 2036 | 1,195,000 | 1,678,250 | 2,873,250 |
|  | 2037 | 1,310,000 | 1,692,250 | 3,002,250 | 2037 | 1,255,000 | 1,618,500 | 2,873,500 |
|  | 2038 | 1,375,000 | 1,626,750 | 3,001,750 | 2038 | 1,315,000 | 1,555,750 | 2,870,750 |
|  | 2039 | 1,445,000 | 1,558,000 | 3,003,000 | 2039 | 1,380,000 | 1,490,000 | 2,870,000 |
|  | 2040 | 1,515,000 | 1,485,750 | 3,000,750 | 2040 | 1,450,000 | 1,421,000 | 2,871,000 |
|  | 2041 | 1,590,000 | 1,410,000 | 3,000,000 | 2041 | 1,520,000 | 1,348,500 | 2,868,500 |
|  | 2042 | 1,670,000 | 1,330,500 | 3,000,500 | 2042 | 1,600,000 | 1,272,500 | 2,872,500 |
|  | 2043 | 1,755,000 | 1,247,000 | 3,002,000 | 2043 | 1,680,000 | 1,192,500 | 2,872,500 |
|  | 2044 | 1,845,000 | 1,159,250 | 3,004,250 | 2044 | 1,765,000 | 1,108,500 | 2,873,500 |
|  | 2045 | 1,935,000 | 1,067,000 | 3,002,000 | 2045 | 1,850,000 | 1,020,250 | 2,870,250 |
|  | 2046 | 2,030,000 | 970,250 | 3,000,250 | 2046 | 1,945,000 | 927,750 | 2,872,750 |
|  | 2047 | 2,135,000 | 868,750 | 3,003,750 | 2047 | 2,040,000 | 830,500 | 2,870,500 |
|  | 2048 | 2,240,000 | 762,000 | 3,002,000 | 2048 | 2,140,000 | 728,500 | 2,868,500 |
|  | 2049 | 2,350,000 | 650,000 | 3,000,000 | 2049 | 2,250,000 | 621,500 | 2,871,500 |
|  | 2050 | 2,470,000 | 532,500 | 3,002,500 | 2050 | 2,360,000 | 509,000 | 2,869,000 |
|  | 2051 | 2,595,000 | 409,000 | 3,004,000 | 2051 | 2,480,000 | 391,000 | 2,871,000 |
|  | 2052 | 2,725,000 | 279,250 | 3,004,250 | 2052 | 2,605,000 | 267,000 | 2,872,000 |
|  | 2053 | 2,860,000 | 143,000 | 3,003,000 | 2053 | 2,735,000 | 136,750 | 2,871,750 |
|  | Total | \$46,150,000 | \$43,914,250 | \$90,064,250 | Total | \$44,145,000 | \$41,998,250 | \$86,143,250 |
|  | 5-Year Par Call Financing Summary Statistics |  |  |  | 10-Year Par Call Financing Summary Statistics |  |  |  |
|  | Par Amount |  |  | 46,150,000 | Par Amount |  |  | 44,145,000 |
|  | Call Date |  |  | 10/01/2028 | Call Date |  |  | 10/01/2033 |
|  | Original Issue | m (Discount) |  | 3,853,986 | Original Issue | m (Discount) |  | 5,857,285 |
|  | Project Fund D |  |  | 50,000,000 | Project Fund |  |  | 50,000,000 |
|  | Arbitrage Yield |  |  | 3.125\% | Arbitrage Yield |  |  | 3.308\% |
|  | All-In True Int | Cost |  | 4.316\% | All-In True In | Cost |  | 3.949\% |
|  | Average Life (Y |  |  | 19.031 | Average Life ( |  |  | 19.027 |
|  | Maximum Annu | t Service |  | 3,004,750 | Maximum Ann | t Service |  | 2,874,000 |
| ource: RBCCM | Total Debt Ser |  |  | 90,064,250 | Total Debt Se |  |  | 86,143,250 |


| 5\% Coupon Structure Debt Service <br> Maturity <br> (10/1) | Principal | Interest | Debt Service |
| :---: | ---: | ---: | ---: |
| 2024 | $\$ 665,000$ | $\$ 2,207,250$ | $\$ 2,872,250$ |
| 2025 | 700,000 | $2,174,000$ | $2,874,000$ |
| 2026 | 735,000 | $2,139,000$ | $2,874,000$ |
| 2027 | 770,000 | $2,102,250$ | $2,872,250$ |
| 2028 | 810,000 | $2,063,750$ | $2,873,750$ |
| 2029 | 850,000 | $2,023,250$ | $2,873,250$ |
| 2030 | 890,000 | $1,980,750$ | $2,870,750$ |
| 2031 | 935,000 | $1,936,250$ | $2,871,250$ |
| 2032 | 980,000 | $1,889,500$ | $2,869,500$ |
| 2033 | $1,030,000$ | $1,840,500$ | $2,870,500$ |
| 2034 | $1,080,000$ | $1,789,000$ | $2,869,000$ |
| 2035 | $1,135,000$ | $1,735,000$ | $2,870,000$ |
| 2036 | $1,195,000$ | $1,678,250$ | $2,873,250$ |
| 2037 | $1,255,000$ | $1,618,500$ | $2,873,500$ |
| 2038 | $1,315,000$ | $1,555,750$ | $2,870,750$ |
| 2039 | $1,380,000$ | $1,490,000$ | $2,870,000$ |
| 2040 | $1,450,000$ | $1,421,000$ | $2,871,000$ |
| 2041 | $1,520,000$ | $1,348,500$ | $2,868,500$ |
| 2042 | $1,600,000$ | $1,272,500$ | $2,872,500$ |
| 2043 | $1,680,000$ | $1,192,500$ | $2,872,500$ |
| 2044 | $1,765,000$ | $1,108,500$ | $2,873,500$ |
| 2045 | $1,850,000$ | $1,020,250$ | $2,870,250$ |
| 2046 | $1,945,000$ | 927,750 | $2,872,750$ |
| 2047 | $2,040,000$ | 830,500 | $2,870,500$ |
| 2048 | $2,140,000$ | 728,500 | $2,868,500$ |
| 2049 | $2,250,000$ | 621,500 | $2,871,500$ |
| 2050 | $2,360,000$ | 509,000 | $2,869,000$ |
| 2051 | $2,480,000$ | 391,000 | $2,871,000$ |
| 2052 | $2,605,000$ | 267,000 | $2,872,000$ |
| 2053 | $2,735,000$ | 136,750 | $2,871,750$ |
| Total | $\$ 44,145,000$ | $\$ 41,998,250$ | $\$ 86,143,250$ |
| 2 |  |  |  |
| 2 |  |  |  |


| 4-5\% Coupon Structure Debt Service <br> Maturity <br> $(\mathbf{1 0 / 1 )}$ | Principal | Interest | Debt Service |
| :---: | ---: | ---: | ---: |
| 2024 | $\$ 745,000$ | $\$ 2,038,800$ | $\$ 2,783,800$ |
| 2025 | 780,000 | $2,001,550$ | $2,781,550$ |
| 2026 | 820,000 | $1,962,550$ | $2,782,550$ |
| 2027 | 860,000 | $1,921,550$ | $2,781,550$ |
| 2028 | 905,000 | $1,878,550$ | $2,783,550$ |
| 2029 | 950,000 | $1,833,300$ | $2,783,300$ |
| 2030 | 995,000 | $1,785,800$ | $2,780,800$ |
| 2031 | $1,045,000$ | $1,736,050$ | $2,781,050$ |
| 2032 | $1,100,000$ | $1,683,800$ | $2,783,800$ |
| 2033 | $1,155,000$ | $1,628,800$ | $2,783,800$ |
| 2034 | $1,210,000$ | $1,571,050$ | $2,781,050$ |
| 2035 | $1,270,000$ | $1,510,550$ | $2,780,550$ |
| 2036 | $1,335,000$ | $1,447,050$ | $2,782,050$ |
| 2037 | $1,400,000$ | $1,380,300$ | $2,780,300$ |
| 2038 | $1,470,000$ | $1,310,300$ | $2,780,300$ |
| 2039 | $1,545,000$ | $1,236,800$ | $2,781,800$ |
| 2040 | $1,605,000$ | $1,175,000$ | $2,780,000$ |
| 2041 | $1,670,000$ | $1,110,800$ | $2,780,800$ |
| 2042 | $1,735,000$ | $1,044,000$ | $2,779,000$ |
| 2043 | $1,805,000$ | 974,600 | $2,779,600$ |
| 2044 | $1,880,000$ | 902,400 | $2,782,400$ |
| 2045 | $1,955,000$ | 827,200 | $2,782,200$ |
| 2046 | $2,030,000$ | 749,000 | $2,779,000$ |
| 2047 | $2,115,000$ | 667,800 | $2,782,800$ |
| 2048 | $2,200,000$ | 583,200 | $2,783,200$ |
| 2049 | $2,285,000$ | 495,200 | $2,780,200$ |
| 2050 | $2,375,000$ | 403,800 | $2,778,800$ |
| 2051 | $2,475,000$ | 308,800 | $2,783,800$ |
| 2052 | $2,570,000$ | 209,800 | $2,779,800$ |
| 2053 | $2,675,000$ | 107,000 | $2,782,000$ |
| Total | $\$ 46,960,000$ | $\$ 36,485,400$ | $\$ 83,445,400$ |
|  |  |  |  |
|  |  |  |  |

5\% Coupon Financing Summary Statistics Par Amount

44,145,000

| 4-5\% Coupon Financing Summary Statistics |  |
| :--- | ---: |
| Par Amount | $46,960,000$ |
| Original Issue Premium (Discount) | $3,040,162$ |
| Project Fund Deposit | $50,000,000$ |
| Arbitrage Yield | $3.635 \%$ |
| All-In True Interest Cost | $3.687 \%$ |
| Average Life (Years) | 18.664 |
| Maximum Annual Debt Service | $2,783,800$ |
| Total Debt Service | $83,445,400$ |

- Municipal bond insurance is quoted in basis points (1 bp $=0.01 \%$ ) as a percentage of total debt service (i.e. total debt service of $\$ 100$ million with an insurance bid of 20 bps represents a premium of $\$ 200,000$ )

|  |  | Bond Pricing |  |  |  |  |  |  |  |  |  |  |  | Benefit (Cost) of Insurance |  |  |  | Breakevens |  |  | Insurance Cost |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Uninsured |  |  |  |  | Insured |  |  |  |  |  |  | Cost of Funds Benefit |  | Present Value Benefit |  | Spread | Premium Given Spread |  | Yield Equivalent Premium Cost |  | Premium Cost per 1 bp Yield |  |
| Maturity Date | Par Amount | Coupon | Yield | Price | YTM | YTC | Coupon | Yield | Price | Insurance Cost | Net <br> Proceeds | Adjusted YTM | Adjusted YTC | YTM | YTC | D/S To Maturity | $\begin{gathered} \text { D/S } \\ \text { To Call } \end{gathered}$ | Given Premium | YTM | YTC | YTM | YTC | YTM | YTC |
| 07/01/2024 | \$5,235,000 | 5.000\% | 3.320\% | 101.493\% | 3.320\% |  | 5.000\% | 3.270\% | 101.538\% | 0.106\% | 101.432\% | 3.387\% |  | -6.7 bp |  | $(3,168)$ |  | 11.7 bp | 4.3 bp |  | 11.7 bp |  | 0.9 bp |  |
| 07/01/2025 | 5,620,000 | 5.000\% | 3.250\% | 103.214\% | 3.250\% | - | 5.000\% | 3.200\% | 103.308\% | 0.111\% | 103.198\% | 3.259\% | - | -0.9 bp |  | (940) |  | 5.9 bp | 8.6 bp |  | 5.9 bp |  | 1.7 bp |  |
| 07/01/2026 | 5,665,000 | 5.000\% | 3.190\% | 104.991\% | 3.190\% | - | 5.000\% | 3.120\% | 105.190\% | 0.116\% | 105.075\% | 3.161\% | - | 2.9 bp |  | 4,731 |  | 4.1 bp | 17.4 bp | - | 4.1 bp |  | 2.5 bp | - |
| 07/01/2027 | 10,285,000 | 5.000\% | 3.100\% | 106.945\% | 3.100\% | - | 5.000\% | 3.030\% | 107.212\% | 0.121\% | 107.091\% | 3.062\% | - | 3.8 bp |  | 15,022 |  | 3.2 bp | 22.3 bp |  | 3.2 bp |  | 3.2 bp | - |
| 07/01/2028 | 12,040,000 | 5.000\% | 3.080\% | 108.686\% | 3.080\% | - | 5.000\% | 3.010\% | 109.020\% | 0.126\% | 108.894\% | 3.036\% | - | 4.4 bp |  | 24,982 |  | 2.6 bp | 26.8 bp | - | 2.6 bp |  | 3.8 bp | - |
| 07/01/2029 | 12,645,000 | 5.000\% | 3.120\% | 110.074\% | 3.120\% | - | 5.000\% | 3.020\% | 110.643\% | 0.131\% | 110.512\% | 3.043\% | - | 7.7 bp |  | 55,370 |  | 2.3 bp | 43.9 bp | - | 2.3 bp |  | 4.4 bp | - |
| 07/01/2030 | 13,275,000 | 5.000\% | 3.100\% | 111.736\% | 3.100\% | - | 5.000\% | 3.000\% | 112.397\% | 0.136\% | 112.261\% | 3.020\% | - | 8.0 bp |  | 69,789 |  | 2.1 bp | 49.2 bp | - | 2.0 bp |  | 4.9 bp | - |
| 07/01/2031 | 2,845,000 | 5.000\% | 3.090\% | 113.312\% | 3.090\% | - | 5.000\% | 2.990\% | 114.065\% | 0.141\% | 113.924\% | 3.009\% | - | 8.1 bp |  | 17,418 |  | 1.9 bp | 54.0 bp |  | 1.9 bp |  | 5.4 bp | - |
| 07/01/2032 | 2,990,000 | 5.000\% | 3.110\% | 114.609\% | 3.110\% | - | 5.000\% | 3.010\% | 115.450\% | 0.146\% | 115.304\% | 3.027\% | - | 8.3 bp |  | 20,798 |  | 1.7 bp | 58.2 bp | - | 1.7 bp | - | 5.8 bp | - |
| 07/01/2033 | 3,140,000 | 5.000\% | 3.170\% | 115.458\% | 3.170\% | - | 5.000\% | 3.070\% | 116.382\% | 0.151\% | 116.231\% | 3.086\% | - | 8.4 bp |  | 24,291 |  | 1.6 bp | 61.8 bp | - | 1.6 bp | - | 6.2 bp | - |
| 07/01/2034 | 3,295,000 | 5.000\% | 3.240\% | 114.816\% | 3.366\% | 3.240\% | 5.000\% | 3.140\% | 115.734\% | 0.156\% | 115.578\% | 3.289\% | 3.157\% | 7.7 bp | 8.3 bp | 25,121 | 25,121 | 1.7 bp | 59.4 bp | 59.4 bp | 1.6 bp | 1.7 bp | 6.4 bp | 6.0 bp |
| 07/01/2035 | 3,460,000 | 5.000\% | 3.330\% | 113.996\% | 3.549\% | 3.330\% | 5.000\% | 3.230\% | 114.907\% | 0.161\% | 114.746\% | 3.477\% | 3.248\% | 7.1 bp | 8.2 bp | 25,933 | 25,933 | 1.8 bp | 57.1 bp | 57.1 bp | 1.5 bp | 1.8 bp | 6.6 bp | 5.7 bp |
| 07/01/2036 | 3,630,000 | 5.000\% | 3.470\% | 112.736\% | 3.746\% | 3.470\% | 5.000\% | 3.370\% | 113.634\% | 0.166\% | 113.468\% | 3.680\% | 3.388\% | 6.7 bp | 8.2 bp | 26,587 | 26,587 | 1.9 bp | 54.6 bp | 54.6 bp | 1.5 bp | 1.8 bp | 6.7 bp | 5.5 bp |
| 07/01/2037 | 3,815,000 | 5.000\% | 3.640\% | 111.228\% | 3.943\% | 3.640\% | 5.000\% | 3.520\% | 112.290\% | 0.171\% | 112.118\% | 3.865\% | 3.539\% | 7.8 bp | 10.1 bp | 33,986 | 33,986 | 1.9 bp | 62.6 bp | 62.6 bp | 1.5 bp | 1.9 bp | 6.8 bp | 5.2 bp |
| 07/01/2038 | 4,005,000 | 5.000\% | 3.740\% | 110.352\% | 4.067\% | 3.740\% | 5.000\% | 3.620\% | 111.404\% | 0.176\% | 111.227\% | 3.993\% | 3.640\% | 7.4 bp | 10.0 bp | 35,075 | 35,075 | 2.0 bp | 60.3 bp | 60.3 bp | 1.5 bp | 2.0 bp | 6.8 bp | 5.0 bp |
| 07/01/2039 | 4,205,000 | 5.000\% | 3.800\% | 109.830\% | 4.149\% | 3.800\% | 5.000\% | 3.670\% | 110.964\% | 0.181\% | 110.783\% | 4.072\% | 3.691\% | 7.7 bp | 10.9 bp | 40,052 | 40,052 | 2.1 bp | 63.1 bp | 63.1 bp | 1.5 bp | 2.1 bp | 6.9 bp | 4.9 bp |
| 07/01/2040 | 4,415,000 | 5.000\% | 3.870\% | 109.225\% | 4.230\% | 3.870\% | 5.000\% | 3.720\% | 110.526\% | 0.186\% | 110.340\% | 4.143\% | 3.741\% | 8.7 bp | 12.9 bp | 49,204 | 49,204 | 2.2 bp | 70.5 bp | 70.5 bp | 1.4 bp | 2.1 bp | 7.0 bp | 4.7 bp |
| 07/01/2041 | 4,635,000 | 5.000\% | 3.950\% | 108.539\% | 4.311\% | 3.950\% | 5.000\% | 3.800\% | 109.830\% | 0.191\% | 109.639\% | 4.227\% | 3.822\% | 8.4 bp | 12.8 bp | 50,967 | 50,967 | 2.2 bp | 68.1 bp | 68.1 bp | 1.4 bp | 2.2 bp | 7.0 bp | 4.6 bp |
| 07/01/2042 | 4,865,000 | 5.000\% | 4.000\% | 108.113\% | 4.365\% | 4.000\% | 5.000\% | 3.850\% | 109.398\% | 0.197\% | 109.201\% | 4.285\% | 3.873\% | 8.0 bp | 12.7 bp | 52,954 | 52,954 | 2.3 bp | 66.0 bp | 66.0 bp | 1.4 bp | 2.3 bp | 7.0 bp | 4.4 bp |
| 07/01/2043 | 5,110,000 | 5.000\% | 4.040\% | 107.773\% | 4.409\% | 4.040\% | 5.000\% | 3.890\% | 109.053\% | 0.202\% | 108.852\% | 4.332\% | 3.913\% | 7.7 bp | 12.7 bp | 55,115 | 55,115 | 2.4 bp | 64.1 bp | 64.1 bp | 1.4 bp | 2.3 bp | 7.0 bp | 4.3 bp |
| 07/01/2048 | 29,060,000 | 5.000\% | 4.260\% | 105.928\% | 4.598\% | 4.260\% | 5.000\% | 4.110\% | 107.182\% | 0.227\% | 106.955\% | 4.531\% | 4.137\% | 6.6 bp | 12.3 bp | 298,442 | 298,442 | 2.7 bp | 55.8 bp | 55.8 bp | 1.5 bp | 2.7 bp | 6.9 bp | 3.7 bp |
| 07/01/2053 | 36,250,000 | 5.250\% | 4.360\% | 107.096\% | 4.800\% | 4.360\% | 5.250\% | 4.210\% | 108.353\% | 0.260\% | 108.093\% | 4.741\% | 4.241\% | 6.0 bp | 11.9 bp | 361,306 | 361,306 | 3.1 bp | 48.9 bp | 48.9 bp | 1.5 bp | 3.1 bp | 6.6 bp | 3.3 bp |
|  | \$180,485,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1,283,036 | 1,054,743 |  |  |  |  |  |  |  |

## SECTION IV:

## Factors Affecting Pricing

## Inflationary Concerns Linger as Consumer Spending Remains Healthy

The Fed left target rate unchanged for September but signaled another potential hike in 2023 and removed two cuts from 2024 forecast

Fed Funds Rate Forecast ${ }^{(1)}$


GDP Forecast ${ }^{(1)}$


CPI Forecast ${ }^{(1)}$

$10-$ Year UST Forecast ${ }^{(1)}$


## Interest Rate Movements and Ratios

Interest rates have risen for much of 2023 absent a pause in March and April



Historical MMD to UST Ratios ${ }^{(3)}$


## A Closer Look at Tax-Exempt Interest Rates

While short-term tax-exempt rates remain elevated, mid-to-long term tax-exempt rates are on top of their historical averages since 2000
Current vs. Historical MMD (since 2000) ${ }^{(1)}$


MMD Statistics ${ }^{(1)}$

|  | 1-Year | 2-Year | 3-Year | 4-Year | 5-Year | 7-Year | 10-Year | 15-Year | 20-Year | 25-Year | 30-Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current (9/27/2023) | 3.62 | 3.58 | 3.44 | 3.34 | 3.31 | 3.30 | 3.35 | 3.86 | 4.07 | 4.22 | 4.26 |
| Average (since 2000) | 1.39 | 1.59 | 1.75 | 1.92 | 2.09 | 2.42 | 2.80 | 3.24 | 3.52 | 3.69 | 3.74 |
| Spread to Average | 2.23 | 1.99 | 1.69 | 1.42 | 1.22 | 0.88 | 0.55 | 0.62 | 0.55 | 0.53 | 0.52 |
| Minimum | 0.05 | 0.05 | 0.10 | 0.13 | 0.16 | 0.36 | 0.58 | 0.88 | 1.08 | 1.22 | 1.27 |
| Maximum | 4.55 | 4.91 | 5.04 | 5.09 | 5.13 | 5.23 | 5.37 | 5.71 | 5.94 | 6.01 | 6.04 |
| \% of Time Lower than Current | 94.15\% | 91.96\% | 87.53\% | 84.48\% | 81.16\% | 73.98\% | 63.10\% | 63.04\% | 60.63\% | 59.53\% | 59.08\% |
| Average (since 2010) | 0.75 | 0.88 | 1.01 | 1.16 | 1.31 | 1.65 | 2.04 | 2.47 | 2.75 | 2.93 | 2.98 |
| Spread to Average | 2.87 | 2.70 | 2.43 | 2.18 | 2.00 | 1.65 | 1.31 | 1.39 | 1.32 | 1.29 | 1.28 |
| Minimum | 0.05 | 0.05 | 0.10 | 0.13 | 0.16 | 0.36 | 0.58 | 0.88 | 1.08 | 1.22 | 1.27 |
| Maximum | 3.62 | 3.58 | 3.44 | 3.34 | 3.31 | 3.30 | 3.46 | 4.32 | 4.89 | 5.05 | 5.08 |
| \% of Time Lower than Current | 99.94\% | 99.97\% | 99.97\% | 99.97\% | 99.97\% | 99.80\% | 99.30\% | 98.02\% | 96.33\% | 94.55\% | 94.18\% |

[^5]23 | FGFOA Southwest Chapter

## Municipal Supply

Primary market supply remains significantly below highs seen in 2020/2021; secondary market supply continues to be elevated


Historical Primary Market Supply ${ }^{(1)}$


30-Day Visible Supply ${ }^{(2)}$


Secondary Market Bid-Wanted Volume ${ }^{(2)}$


## Municipal Bond Fund Flows

Municipal bond funds reported net outflows of $\$ 80.8 \mathrm{~B}$ in 2022 and continue to experience outflows with $\$ 8.5 \mathrm{~B}$ thus far in 2023
Monthly Inflows/Outflows ${ }^{(1)}$


4-Week Moving Average ${ }^{(1)}$


- Size and location as well as demographic statistics of local government and/or service area
- Financial position including fund balance, liquidity, debt service coverage (DSC), revenue raising flexibility, size and composition of debt portfolio, anticipated borrowing needs (CIP)
- Strength and stability of pledged revenues (security pledge)
- Covenants such as DSC requirements, additional bonds test (ABT), debt service reserve fund (DSRF), etc.
- Quality and strength of management including budgetary practices, policies in place (fund balance, debt, investment, etc.), capital planning, management stability

| Moody's | S\&P | Fitch |
| :---: | :---: | :---: |
| Aaa | AAA | AAA |
| Aa1 | AA+ | AA+ |
| Aa2 | AA | AA |
| Aa3 | AA- | AA- |
| A1 | A+ | A+ |
| A2 | A | A |
| A3 | A- | A- |
| Baa1 | BBB+ | BBB + |
| Baa2 | BBB | BBB |
| Baa3 | BBB- | BBB- |

Credit Rating(s) - Preliminary Utility Credit Scorecard (Example)
Rating agency scorecards can be used to predict credit ratings prior to approaching rating agencies


## Credit Rating(s) - Impact on Interest Rates

While the higher the credit rating the lower the interest rate on the bonds, there's a "happy medium" between rating and cost

## Municipal GO MMD Index Yield Curves



Source: Refinitiv

SECTION V:
Negotiated Municipal Bond Pricing Process


## Determine Preliminary Structure (Example)

- Preferred principal amortization structure
- Required project/construction proceeds
- Capitalized interest (if any)
- Debt service reserve fund (if any)
- Cost of insurance and/or surety policy (if any)
- Other sources of funds
- Other uses of funds

| Year | Series 2023A | Series 2023B | Total |
| ---: | ---: | ---: | ---: |
| 2024 | $1,890,000$ | $3,350,000$ | $5,240,000$ |
| 2025 | $2,125,000$ | $3,495,000$ | $5,620,000$ |
| 2026 | $2,230,000$ | $3,435,000$ | $5,665,000$ |
| 2027 | $2,340,000$ | $7,945,000$ | $10,285,000$ |
| 2028 | $2,460,000$ | $9,580,000$ | $12,040,000$ |
| 2029 | $2,580,000$ | $10,060,000$ | $12,640,000$ |
| 2030 | $2,710,000$ | $10,565,000$ | $13,275,000$ |
| 2031 | $2,845,000$ |  | $2,845,000$ |
| 2032 | $2,990,000$ |  | $2,990,000$ |
| 2033 | $3,140,000$ |  | $3,140,000$ |
| 2034 | $3,295,000$ |  | $3,295,000$ |
| 2035 | $3,460,000$ |  | $3,460,000$ |
| 2036 | $3,630,000$ |  | $3,630,000$ |
| 2037 | $3,815,000$ |  | $3,815,000$ |
| 2038 | $4,005,000$ |  | $4,005,000$ |
| 2039 | $4,205,000$ |  | $4,205,000$ |
| 2040 | $4,415,000$ |  | $4,415,000$ |
| 2041 | $4,635,000$ |  | $4,635,000$ |
| 2042 | $4,870,000$ |  | $4,870,000$ |
| 2043 | $5,110,000$ | $5,110,000$ |  |
| 2044 | $5,365,000$ | $5,365,000$ |  |
| 2045 | $5,580,000$ | $5,580,000$ |  |
| 2046 | $5,805,000$ | $5,805,000$ |  |
| 2047 | $6,035,000$ | $6,035,000$ |  |
| 2048 | $6,280,000$ | $6,280,000$ |  |
| 2049 | $6,530,000$ | $6,530,000$ |  |
| 2050 | $6,870,000$ | $6,870,000$ |  |
| 2051 | $7,230,000$ | $7,230,000$ |  |
| 2052 | $7,610,000$ | $7,610,000$ |  |
| 2053 | $8,010,000$ | $8,010,000$ |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| 2 |  |  |  |

[^6]Pre-Pricing Call (Example)




${ }^{\text {enday }} 1000$ PM ET


| Sale Date. <br> Par Am ount Issuer: <br> Descripton Ratings: Call Date: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| мио (\%) | Maturity | Par Amt | Coupon | Yeid | spread | ммо(\%) | Maturity | Parant | Capon | Yield | Spread |
| 220 | 10012023 | 5.188 | 500 | 230 | 10 | 219 | $0801 / 223$ | 11.280 | 500 | 235 | 16 |
| 228 | 10012024 | 5.860 | 500 | 239 | 13 | 228 | $0801 / 2024$ | ${ }^{11,385}$ | 500 | 248 |  |
| 228 | 10012025 | 5.988 | 500 | 2.43 | 15 | 228 | 080112225 | 9230 | 500 | 255 | 27 |
| 230 | 10012028 | 0.515 | 500 | 247 | 17 | 230 | 080112238 | 9950 | 500 | 258 | ${ }^{28}$ |
| 233 | 10012027 | 0.815 | 500 | 252 | 19 | 232 | 0301/2027 | 10.335 | 500 | 262 | 30 |
| 238 | 10012028 | 6.880 | 500 | 280 | 22 | 238 | 080172028 | 10.910 | 500 | 270 | 34 |
| 2.41 | 10012029 | 7,38 | 500 | 288 | 25 | 240 | $0801 / 2029$ | 11.350 | 500 | 278 | 38 |
| 2.47 | 10012030 | 9,888 | 500 | 274 | 27 | 248 | 080112330 |  |  |  |  |
| 2.55 | 10012031 | 10.950 | 500 | 285 | 30 | 254 | $0801 / 2331$ |  |  |  |  |
| 280 | 10012032 | 6,198 | 500 | 293 | 33 | 259 | $0801 / 2032$ |  |  |  |  |
| 209 | 10012033 | 3.010 | 525 | 308 | ${ }^{37}$ | 288 | 08017233 |  |  |  |  |
| 279 | 10012034 | 4.288 | 525 | 320 | 41 | 278 | $0801 / 2034$ |  |  |  |  |
| 285 | 10012035 | 4.480 | 525 | 330 | 45 | 284 | 08011235 | 10.580 | 525 | 348 |  |
| 288 | 10012038 | 4.708 | 525 | 338 | 50 | 288 | $0301 / 2038$ | 17,390 | 525 | 355 | 87 |
| 2.91 | 10012037 | 4.940 | 525 | 3.44 | 53 | 291 | 080112337 | 18280 | 525 | 3.61 | 70 |
| 295 | 10012038 | 5,188 | 500 | 361 | e8 | 295 | $0801 / 2038$ | 19170 | 525 | 370 |  |
| 2.99 | 10012039 | 5.45 | 500 | 388 | 69 | 299 | 08011239 | 20.130 | 525 | 374 | 75 |
| 3.03 | 10012045 | 5.720 | 500 | 374 | 71 | 303 | 080112040 | 21.40 | 525 | 3.78 | 75 |
| 3.08 | 10012041 | 6,008 | 525 | 373 | 65 | 308 |  |  |  |  |  |
| 3.12 | 10012042 | 0.36 | 400 | 420 | 108 | 312 |  |  |  |  |  |
| 3.16 | 100120043 |  | 500 | 424 | 108 | 316 |  |  |  |  |  |
| 3.18 |  |  |  |  |  | 318 |  |  |  |  |  |
| 3.20 |  |  |  |  |  | 320 |  |  |  |  |  |
| 3.22 |  |  |  |  |  | 322 |  |  |  |  |  |
| 3.22 | 10012047 | 30.58 | 525 | 400 | 78 | 322 |  |  |  |  |  |
| 322 |  |  |  |  |  | 322 |  |  |  |  |  |
| 323 |  |  |  |  |  | 323 |  |  |  |  |  |
| 3.24 |  |  |  |  |  | 324 |  |  |  |  |  |
| 3.25 |  |  |  |  |  | 325 |  |  |  |  |  |
| 3.28 | 10012052 | 58,138 | 400 | 4.48 | 120 | 328 |  |  |  |  |  |

Transactions

|  | Date | Par Amount (\$ Millions) | Issuer | State | Tax Status | Ratings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tuesday, July 18 | 574 | Santa Clara Valley Transportation Authority | CA | Tax-Exempt | Aa2/AAA/NR |
|  | Tuesday, July 18 | 200 | Bexar County Hospital District | TX | Tax-Exempt | Aa1/NR/AA + |
|  | Tuesday, July 18 | 200 | North Dakota Housing Finance Agency | ND | Tax-Exempt/Taxable | Aa1/NR/NR |
|  | Tuesday, July 18 | 194 | South Carolina Economic Development Authority | sc | Tax-Exempt/Taxable | NR/NR/NR |
|  | Tuesday, July 18 | 183 | Forney ISD | TX | Tax-Exempt | NR/AAA/NR |
|  | Tuesday, July 18 | 130 | Pasadena Area CCD | CA | Tax-Exempt/Taxable | Aa1/AA+/NR |
|  | Subtotal | 1,481 |  |  |  |  |
|  | Wednesday, July 19 | 950 | New York City Transitional Finance Authority | NY | Tax-Exempt | Aa1/AAA/AAA |
|  | Wednesday, July 19 | 807 | Trustees of the California State University | CA | Tax-Exempt/Taxable | Aa2/AA-/NR |
|  | Wednesday, July 19 | 429 | Salt Lake City Intermational Airport | UT | Tax-Exempt | A $2 / \mathrm{A}+/ \mathrm{NR}$ |
|  | Wednesday, July 19 | 300 | Maryland Department of Housing and Community Dev. | MD | Tax-Exempt/Taxable | Aaa/AAA/AAA |
|  | Wednesday, July 19 | 274 | Public Utilities Commission of City and County San Fran | CA | Tax-Exempt | Aa2/AA-INR |
|  | Wednesday, July 19 | 231 | Dallas and Fort Worth Intermational Airport | TX | Taxable | A1/A + / ${ }^{+}$ |
|  | Wednesday, July 19 | 200 | Southwest ISD | TX | Tax-Exempt | NR/AAA/NR |
|  | Wednesday, July 19 | 150 | Las Vegas Convention Center and Visitors Authority | NV | Tax-Exempt | NR/AA/NR |
|  | Wednesday, July 19 | 89 | Fort Lauderdale | FL | Tax-Exempt | Aa2/AAA/NR |
|  | Subtotal | 3,430 |  |  |  |  |
|  | Thursday, July 20 | 517 | Lamar CISD | TX | Tax-Exempt | Aaa/AAA/NR |
|  | Thursday, July 20 | 254 | Board of Regents of Texas Tech University System | TX | Tax-Exempt/Taxable | Aa1/NR/AA+ |
|  | Thursday, July 20 | 202 | School Board of St. Lucie County | FL | Tax-Exempt | A1/AA/A + |
|  | Thursday, July 20 | 134 | Indiana Housing and Community Development Authority | 1 N | Tax-Exempt/Taxable | Aaa/NR/AAA |
|  | Thursday, July 20 | 94 | Inine Community Facilities District | CA | Tax-Exempt | NR/AA/NR |
|  | Subtotal | 1,201 |  |  |  |  |
|  | Total Negotiated Transactions | 8,800 |  |  |  |  |
|  | Tuesday, July 18 | 64 | Bonham ISD | TX | Tax-Exempt | Aaa/NR/NR |
|  | Wednesday, July 19 | 39 | Horizon Regional MUD | TX | Tax-Exempt | NR/NR/NR |
|  | Subtotal | 103 |  |  |  |  |
|  | Total Competitive Transactions | 788 |  |  |  |  |
|  | Total Transactions | 9,588 |  |  |  |  |


| Maturity (7/1) | Senior Manager RBC |  |  | Co-Managers |  |  |  |  |  | Average Spread (bps) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | BofA |  |  | PNC |  |  |  |  |  |
|  | $\begin{gathered} 5.00 \% \\ \text { Coupon } \end{gathered}$ | $\begin{aligned} & 5.25 \% \\ & \text { Coupon } \end{aligned}$ | $\begin{aligned} & 4.00 \% \\ & \text { Coupon } \end{aligned}$ | $\begin{aligned} & \text { 5.00\% } \\ & \text { Coupon } \end{aligned}$ | $\begin{aligned} & 5.25 \% \\ & \text { Coupon } \end{aligned}$ | $\begin{aligned} & \text { 4.00\% } \\ & \text { Coupon } \end{aligned}$ | $\begin{gathered} 5.00 \% \\ \text { Coupon } \end{gathered}$ | $\begin{gathered} 5.25 \% \\ \text { Coupon } \end{gathered}$ | $\begin{aligned} & 4.00 \% \\ & \text { Coupon } \end{aligned}$ | $\begin{aligned} & 5.00 \% \\ & \text { Coupon } \end{aligned}$ | $\begin{aligned} & 5.25 \% \\ & \text { Coupon } \end{aligned}$ | $\begin{aligned} & \text { 4.00\% } \\ & \text { Coupon } \end{aligned}$ |
| 2024 | 12 |  |  | 8 |  |  | 18 |  |  | 13 |  |  |
| 2025 | 17 |  |  | 12 |  |  | 20 |  |  | 16 |  |  |
| 2026 | 22 |  |  | 15 |  |  | 25 |  |  | 21 |  |  |
| 2027 | 24 |  |  | 18 |  |  | 30 |  |  | 24 |  |  |
| 2028 | 27 |  |  | 21 |  |  | 35 |  |  | 28 |  |  |
| 2029 | 31 |  |  | 24 |  |  | 40 |  |  | 32 |  |  |
| 2030 | 34 |  |  | 27 |  |  | 43 |  |  | 35 |  |  |
| 2031 | 36 |  |  | 30 |  |  | 45 |  |  | 37 |  |  |
| 2032 | 38 |  |  | 33 |  |  | 48 |  |  | 40 |  |  |
| 2033 | 40 |  |  | 35 |  |  | 48 |  |  | 41 |  |  |
| 2034 | 42 |  |  | 38 |  |  | 48 |  |  | 43 |  |  |
| 2035 | 44 |  |  | 40 |  |  | 48 |  |  | 44 |  |  |
| 2036 | 46 |  |  | 42 |  |  | 48 |  |  | 45 |  |  |
| 2037 | 47 |  |  | 43 |  |  | 48 |  |  | 46 |  |  |
| 2038 | 48 |  |  | 44 |  |  | 48 |  |  | 47 |  |  |
| 2039 | 49 |  |  | 45 |  |  | 50 |  |  | 48 |  |  |
| 2040 | 50 |  |  | 47 |  |  | 52 |  |  | 50 |  |  |
| 2041 | 53 | 48 | 85 | 48 | 45 | 85 | 55 | 47 | 92 | 52 | 47 | 87 |
| 2042 | 55 | 50 | 85 | 50 | 45 | 85 | 55 | 50 | 95 | 53 | 48 | 88 |
| 2043 | 55 | 50 | 85 | 50 | 45 | 85 | 55 | 50 | 95 | 53 | 48 | 88 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2048 | 55 | 50 | 88 | 53 | 48 | 88 | 57 | 52 | 95 | 55 | 50 | 90 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2053 | 60 | 55 | 90 | 55 | 50 | 90 | 60 | 55 | 95 | 58 | 53 | 92 |

## Initial Pricing Wire - Open Order Period (Example)

```
Rec'd Date/Time (EST) Sender ST Wire Type/Title Master Message # Deal Type
07/21/23 10:57 AM RBC Capital Markets TX FINALPRICING WIRE Neg
RE: $ 216,885,000
CERTIFICATES OF PARTICIPATION, SERIES 2923A
REFUNDING CERTIFICATES OF PARTICIPATION, SERIES 2023B
WE have received the written mard. Tickets are at 1:00 pM ET.
the account is closed.
\[
\text { \$ 153, 275, } 000
\]
CERTIFICATES OF PARTICIPATION, SERIES 2023A
\begin{tabular}{ll} 
MOODY'S: & \begin{tabular}{l} 
NR/A1 \\
(underlying)
\end{tabular} \\
FITCH: & SRP: AA/NR \\
\begin{tabular}{c} 
NR/A+ \\
(underlying)
\end{tabular} & KROLL:
\end{tabular}
Assured Guaranty Municipal Corp. Insured
DATED:08/03/2023 FIRST COUPON:01/01/2024
DUE: 07/01
INITIAL TRADE DATE: 07/21/2023 © 1:00PM Eastern
```



```
CALL FEATURES: Optional call in 07/01/2033 a 100.00
By Lot Sinking Fund Schedule
2048 Term Bond
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\begin{tabular}{l}
MATURITY \\
07/01/2031
\end{tabular}} & & & & TAKEDOWN & & \\
\hline & AMOUNT & COUPON & PRICE & ( Pts) & CUSIP & \\
\hline & 3,285M & 5.00\% & 2.79 & 0.29 & 792075PG2 & \\
\hline & & prox. \$ & Price 115 & 5.589) & & \\
\hline \multirow[t]{2}{*}{07/01/2032} & 3,460M & 5.00\% & \[
2.82
\] & \({ }^{0.28}\) & 792075PH0 & \\
\hline & & prox. \(\$\) & \[
\begin{gathered}
\text { Price } 117 \\
2.88
\end{gathered}
\] & -069) 0. & 792075P & \\
\hline 07/01/2033 & & ox. \$ & Price 118 & 8.163) & & \\
\hline \multirow[t]{2}{*}{07/01/2034} & 5,220M & 5.00\% & 2.97 & 0.20 & 792975PK3 & \\
\hline & & pprox. \$ & Price PTC & 07/01/2033 & 117.315 Approx. & YTM 3.116) \\
\hline \multirow[t]{2}{*}{07/01/2035} & 5,480M & 5.00\% & 3.66 & 0.28 & 792075PL1 & \\
\hline & & pprox. \$ & Price PTC & 07/01/2033 & 116.475 Approx. & YTM 3.314) \\
\hline \multirow[t]{2}{*}{07/01/2036} & 5,755M & 5.00\% & 3.18 & 0.28 & 792075PM9 & \\
\hline & & pprox. \$ & Price PTC & - 07/01/2033 & 115.365 Approx. & YTM 3.509) \\
\hline \multirow[t]{2}{*}{07/01/2037} & 6,040M & 5.00\% & 3.31 & 0.28 & 792075PN7 & \\
\hline & & pprox. \$ & Price PTC & 07/01/2033 & 114.177 Approx. & YTM 3.688) \\
\hline \multirow[t]{2}{*}{07/01/2038} & 6,345M & 5.00\% & 3.40 & 0.28 & 792975PP2 & \\
\hline & & pprox. \$ & Price PTC & 07/01/2033 & 113.364 Approx. & .816) \\
\hline \multirow[t]{2}{*}{07/01/2039} & 6,660M & 5.00\% & 3.51 & 0.29 & 792975 PQ 0 & \\
\hline & & pprox. \$ & Price PTC & 07/01/2033 & 112.378 Approx. & YTM 3.945 \\
\hline \multirow[t]{2}{*}{07/01/2040} & 6,995M & 5.00\% & 3.57 & 0.20 & 792075PR8 & \\
\hline & & prox. \$ & Price PTC & 07/01/2033 & 111.845 Approx. & 4.027 \\
\hline \multirow[t]{2}{*}{07/01/2041} & 7,345M & 5.00\% & 3.64 & 0.28 & 792075PS6 & \\
\hline & & prox. & Price PTC & 07/01/2033 & 111.227 Approx. & 4.108 \\
\hline
\end{tabular}
\begin{tabular}{ll}
\(07 / 01 / 2044\) & \(7,710 \mathrm{M}\) \\
\(07 / 01 / 2045\) & \(8,095 \mathrm{M}\) \\
\(07 / 01 / 2046\) & \(8,500 \mathrm{M}\) \\
\(07 / 01 / 2047\) & \(8,925 \mathrm{M}\)
\end{tabular}
07/01/2046 8,500M
07/01/2047 8,925M
By Lot Sinking Fund Schedule
2053 Term Bond
07/01/2049 5,515M
07/01/2050 5,515M
77/21/2051 5,805M
07/01/2052 6,110M
07/01/2053 6,770M
By Lot Sinking Fund Schedule
2053 Term Bond
\begin{tabular}{ll}
\(07 / 01 / 2049\) & \(3,665 \mathrm{M}\) \\
\(07 / 01 / 2050\) & \(3,810 \mathrm{M}\) \\
\(07 / 01 / 2051\) & \(3,960 \mathrm{M}\) \\
\(07 / 01 / 2052\) & \(4,120 \mathrm{M}\)
\end{tabular}
97/01/2051 3,960M
07/01/2053 4,120M
```


## Summary of Order Book (Example)

Series 2023A\&B COPs

| Maturity | Coupon | Amount (\$000) | Retail (\$) | Institutional (\$) | Stock (\$) | Total (\$) | Balance (\$) | Subscription |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 07/01/2024 | 5.00\% | 6,540 | - | 380 | 6,660 | 7,040 | 6,160 | 0.1x |
| 07/01/2025 | 5.00\% | 7,975 | - | 18,495 | 500 | 18,995 | $(10,520)$ | 2.3x |
| 07/01/2026 | 5.00\% | 8,385 | - | 36,540 | 500 | 37,040 | $(28,155)$ | 4.4x |
| 07/01/2027 | 5.00\% | 8,785 | - | 13,785 | 500 | 14,285 | $(5,000)$ | 1.6x |
| 07/01/2028 | 5.00\% | 9,875 | - | 38,390 | 500 | 38,890 | $(28,515)$ | 3.9x |
| 07/01/2029 | 5.00\% | 10,760 | - | 22,220 | 500 | 22,720 | $(11,460)$ | 2.1x |
| 07/01/2030 | 5.00\% | 11,290 | - | 1,680 | 10,110 | 11,790 | 9,610 | 0.1x |
| 07/01/2031 | 5.00\% | 3,285 | - | 4,605 | 1,750 | 6,355 | $(1,320)$ | 1.4x |
| 07/01/2032 | 5.00\% | 3,460 | - | 1,460 | 4,000 | 5,460 | 2,000 | 0.4x |
| 07/01/2033 | 5.00\% | 3,620 | - | 14,480 | 2,000 | 16,480 | $(10,860)$ | 4.0x |
| 07/01/2034 | 5.00\% | 5,220 | - | 10,680 | 2,750 | 13,430 | $(5,460)$ | 2.0x |
| 07/01/2035 | 5.00\% | 5,480 | - | 13,650 | 2,750 | 16,400 | $(8,170)$ | 2.5 x |
| 07/01/2036 | 5.00\% | 5,755 | - | 21,060 | 3,000 | 24,060 | $(15,305)$ | 3.7x |
| 07/01/2037 | 5.00\% | 6,040 | - | 36,550 | 3,250 | 39,800 | $(30,510)$ | 6.1 x |
| 07/01/2038 | 5.00\% | 6,345 | - | 46,350 | 3,250 | 49,600 | $(40,005)$ | 7.3x |
| 07/01/2039 | 5.00\% | 6,660 | - | 13,525 | 3,500 | 17,025 | $(6,865)$ | 2.0x |
| 07/01/2040 | 5.00\% | 6,995 | - | 10,420 | 4,000 | 14,420 | $(3,425)$ | 1.5x |
| 07/01/2041 | 5.00\% | 7,345 | - | 7,775 | 8,000 | 15,775 | (430) | 1.1x |
| 07/01/2048 | 5.00\% | 42,605 | - | 44,650 | 17,500 | 62,150 | $(2,045)$ | 1.0x |
| 07/01/2053 (4.00\%) | 4.00\% | 19,835 | - | 19,835 | - | 19,835 | 0 | 1.0x |
| 07/01/2053 (5.25\%) | 5.25\% | 30,630 | 130 | 30,500 | 22,500 | 53,130 | 0 | 1.0x |
| Total |  | \$216,885 | \$130 | \$407,030 | \$97,520 | \$504,680 | -\$190,275 | 1.9x |


| Investor Type | Order Amount (\$000) | Order Size (\%) |
| :--- | ---: | :---: |
| Bond Fund | $\$ 268,450$ | $65.93 \%$ |
| SMA | 92,150 | $22.63 \%$ |
| Money Manager | 32,005 | $7.86 \%$ |
| ETF | 11,000 | $2.70 \%$ |
| Broker/Dealer | 2,000 | $0.49 \%$ |
| Bank Trust/PWM | 1,425 | $0.35 \%$ |
| Retail | 130 | $0.03 \%$ |
|  | $\$ 407,160$ | $100 \%$ |




| Investor Category | Order Amount <br> $\mathbf{( \$ 0 0 0 )}$ |  |
| :--- | ---: | ---: |
| Bond Fund | 62,330 |  |
| Bond Fund | 42,360 |  |
| SMA | 40,015 |  |
| Bond Fund | 35,020 |  |
| Money Manager | 32,005 |  |
| Bond Fund | 28,745 |  |
| Bond Fund | 25,000 |  |
| Bond Fund | 24,800 |  |
| Bond Fund | 19,835 |  |
| Bond Fund | 18,140 |  |
| SMA | 13,290 |  |
| SMA | 11,935 |  |
| Bond Fund | 10,245 |  |
| ETF | 10,000 |  |
| SMA | 6,000 |  |
| SMA | 5,220 |  |
| SMA | 5,185 |  |
| SMA | 5,000 |  |
| SMA | 3,000 |  |
| SMA | 2,505 |  |
| Broker/Dealer | 2,000 |  |
| Bond Fund | 1,975 |  |
| Bank Trust/PWM | 1,425 |  |
| ETF | 1,000 |  |
| Retail | 130 |  |
| Stock | $\mathbf{9 0 4 , 5 2 0}$ |  |
|  | $\$$ |  |
|  |  |  |



## Pricing Progression (Example)

|  |  |  |  | Wednesday, 7/19 Morning Pre-Marketing |  |  | Wednesday, 7/19 Afternoon Pre-Pricing Thoughts |  |  |  | Thursday, 7/20 Morning Pre-Pricing |  |  |  | Thursday, 7/20 Afternoon Post-Pricing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maturity <br> (7/1) | Par Amount | Maturity Type | Coupon | $\begin{aligned} & \text { MMD } \\ & (7 / 18) \end{aligned}$ | Spread (bps) | Yield | $\begin{aligned} & \text { MMD } \\ & (7 / 19) \end{aligned}$ | Spread (bps) | Yield | $\Delta$ in MMD | $\begin{aligned} & \text { MMD } \\ & (7 / 19) \end{aligned}$ | Spread (bps) | Yield | $\Delta$ in Spread | $\begin{aligned} & \text { MMD } \\ & (7 / 19) \end{aligned}$ | Spread (bps) | Yield | $\Delta \text { in }$ Spread |
| 2024 | 6,540,000 | Serial | 5.00\% | 2.99\% | 18 | 3.17\% | 2.97\% | 18 | 3.15\% | -0.02\% | 2.97\% | 18 | 3.15\% | - | 2.97\% | 18 | 3.15\% | - |
| 2025 | 7,975,000 | Serial | 5.00\% | 2.86\% | 21 | 3.07\% | 2.84\% | 21 | 3.05\% | -0.02\% | 2.84\% | 21 | 3.05\% | - | 2.84\% | 21 | 3.05\% | - |
| 2026 | 8,385,000 | Serial | 5.00\% | 2.73\% | 21 | 2.94\% | 2.71\% | 21 | 2.92\% | -0.02\% | 2.71\% | 21 | 2.92\% | - | 2.71\% | 19 | 2.90\% | -0.02\% |
| 2027 | 8,785,000 | Serial | 5.00\% | 2.59\% | 24 | 2.83\% | 2.57\% | 24 | 2.81\% | -0.02\% | 2.57\% | 24 | 2.81\% | - | 2.57\% | 24 | 2.81\% | - |
| 2028 | 9,875,000 | Serial | 5.00\% | 2.54\% | 27 | 2.81\% | 2.52\% | 27 | 2.79\% | -0.02\% | 2.52\% | 25 | 2.77\% | -0.02\% | 2.52\% | 23 | 2.75\% | -0.02\% |
| 2029 | 10,760,000 | Serial | 5.00\% | 2.53\% | 32 | 2.85\% | 2.51\% | 32 | 2.83\% | -0.02\% | 2.51\% | 30 | 2.81\% | -0.02\% | 2.51\% | 30 | 2.81\% | - |
| 2030 | 11,290,000 | Serial | 5.00\% | 2.49\% | 35 | 2.84\% | 2.46\% | 35 | 2.81\% | -0.03\% | 2.46\% | 35 | 2.81\% | - | 2.46\% | 35 | 2.81\% | - |
| 2031 | 3,285,000 | Serial | 5.00\% | 2.45\% | 37 | 2.82\% | 2.42\% | 37 | 2.79\% | -0.03\% | 2.42\% | 37 | 2.79\% | - | 2.42\% | 37 | 2.79\% | - |
| 2032 | 3,460,000 | Serial | 5.00\% | 2.46\% | 39 | 2.85\% | 2.43\% | 39 | 2.82\% | -0.03\% | 2.43\% | 39 | 2.82\% | - | 2.43\% | 39 | 2.82\% | - |
| 2033 | 3,620,000 | Serial | 5.00\% | 2.53\% | 41 | 2.94\% | 2.50\% | 41 | 2.91\% | -0.03\% | 2.50\% | 40 | 2.90\% | -0.01\% | 2.50\% | 38 | 2.88\% | -0.02\% |
| 2034 | 5,220,000 | Serial | 5.00\% | 2.59\% | 43 | 3.02\% | 2.56\% | 43 | 2.99\% | -0.03\% | 2.56\% | 41 | 2.97\% | -0.02\% | 2.56\% | 41 | 2.97\% | - |
| 2035 | 5,480,000 | Serial | 5.00\% | 2.67\% | 44 | 3.11\% | 2.64\% | 44 | 3.08\% | -0.03\% | 2.64\% | 42 | 3.06\% | -0.02\% | 2.64\% | 42 | 3.06\% | - |
| 2036 | 5,755,000 | Serial | 5.00\% | 2.80\% | 45 | 3.25\% | 2.77\% | 45 | 3.22\% | -0.03\% | 2.77\% | 43 | 3.20\% | -0.02\% | 2.77\% | 41 | 3.18\% | -0.02\% |
| 2037 | 6,040,000 | Serial | 5.00\% | 2.94\% | 46 | 3.40\% | 2.91\% | 46 | 3.37\% | -0.03\% | 2.91\% | 44 | 3.35\% | -0.02\% | 2.91\% | 40 | 3.31\% | -0.04\% |
| 2038 | 6,345,000 | Serial | 5.00\% | 3.03\% | 47 | 3.50\% | 3.00\% | 47 | 3.47\% | -0.03\% | 3.00\% | 45 | 3.45\% | -0.02\% | 3.00\% | 40 | 3.40\% | -0.05\% |
| 2039 | 6,660,000 | Serial | 5.00\% | 3.07\% | 48 | 3.55\% | 3.04\% | 48 | 3.52\% | -0.03\% | 3.04\% | 47 | 3.51\% | -0.01\% | 3.04\% | 47 | 3.51\% | - |
| 2040 | 6,995,000 | Serial | 5.00\% | 3.11\% | 50 | 3.61\% | 3.08\% | 50 | 3.58\% | -0.03\% | 3.08\% | 49 | 3.57\% | -0.01\% | 3.08\% | 49 | 3.57\% | - |
| 2041 | 7,345,000 | Serial | 5.00\% | 3.16\% | 52 | 3.68\% | 3.13\% | 52 | 3.65\% | -0.03\% | 3.13\% | 51 | 3.64\% | -0.01\% | 3.13\% | 51 | 3.64\% | - |
| 2042 | 6,510,000 | Serial | 5.00\% | 3.19\% | 53 | 3.72\% | 3.16\% | 53 | 3.69\% | -0.03\% | 3.16\% | 53 | 3.69\% | - |  |  |  |  |
| 2043 | 6,840,000 | Serial | 5.00\% | 3.23\% | 53 | 3.76\% | 3.20\% | 53 | 3.73\% | -0.03\% | 3.20\% | 53 | 3.73\% | - |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2048 | 42,605,000 | Term | 5.00\% | 3.44\% | 55 | 3.99\% | 3.41\% | 55 | 3.96\% | -0.03\% | 3.41\% | 55 | 3.96\% | - | 3.41\% | 55 | 3.96\% | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2053 | 19,835,000 | Term | 4.00\% |  |  |  |  |  |  |  |  |  |  |  | 3.46\% | 84 | 4.30\% | n/a |
| 2053 | 30,630,000 | Term | 5.25\% | 3.49\% | 55 | 4.04\% | 3.46\% | 55 | 4.01\% | -0.03\% | 3.46\% | 55 | 4.01\% | - | 3.46\% | 55 | 4.01\% | - |

Final Allocation of Bonds (Example)

| Maturity | Order Amount (\$000) |  | Allotment Amount (\$000) |  |
| :---: | :---: | :---: | :---: | :---: |
| 07/01/2024 | \$ | 6,540 | \$ | 6,540 |
| Stock |  | 6,160 |  | 6,160 |
| Happy Days |  | 300 |  | 300 |
| Seinfeld |  | 80 |  | 80 |
| 07/01/2025 | \$ | 18,495 | \$ | 7,975 |
| Cheers |  | 7,975 |  | 3,450 |
| Silver Spoons |  | 7,975 |  | 3,450 |
| Jefferson's |  | 2,000 |  | 830 |
| Frazier |  | 500 |  | 200 |
| Family Ties |  | 25 |  | 25 |
| Full House |  | 20 |  | 20 |
| 07/01/2026 | \$ | 36,540 | \$ | 8,385 |
| Frazier |  | 8,385 |  | 2,000 |
| Happy Days |  | 8,385 |  | 2,000 |
| Family Ties |  | 8,385 |  | 1,750 |
| Cheers |  | 8,385 |  | 1,750 |
| Seinfeld |  | 2,000 |  | 485 |
| Full House |  | 500 |  | 200 |
| Silver Spoons |  | 500 |  | 200 |
| 07/01/2027 | \$ | 13,785 | \$ | 8,785 |
| Stock |  | 8,785 |  | 4,750 |
| Home Improvement |  | 3,000 |  | 2,500 |
| Scrubs |  | 1,000 |  | 785 |
| Frazier |  | 1,000 |  | 750 |
| 07/01/2028 | \$ | 38,390 | \$ | 9,875 |
| Seinfeld |  | 9,875 |  | 2,500 |
| Home Improvement |  | 9,875 |  | 2,500 |
| Scrubs |  | 9,875 |  | 2,385 |
| Brady Bunch |  | 3,000 |  | 1,000 |
| Big Bang Theory |  | 3,000 |  | 750 |
| Golden Girls |  | 1,700 |  | 425 |
| Family Ties |  | 1,000 |  | 250 |
| Happy Days |  | 65 |  | 65 |


| (\$000) | Priority Business |  |  |  | Retail Business |  |  |  | Member Business |  |  |  | Total Business |  |  |  | \% | \% | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Underwriter |  | Orders |  | Allotment | Orders |  | Allotment |  | Orders |  | Allotment |  | Orders |  | Allotment |  | Orders | Cl. Memb | Allotment |
| Senior Manager | \$ | 407,030 | \$ | 198,910 | \$ | - | \$ | - | \$ | 17,770 | \$ | 17,845 | \$ | 424,800 | \$ | 216,755 | 84.2\% | 100.0\% | 99.9\% |
| Co-Manager |  | - |  | - |  | 130 |  | 130 |  | 61,250 |  | - |  | 61,380 |  | 130 | 12.2\% | 0.0\% | 0.1\% |
| Co-Manager |  | - |  | - |  | - |  | - |  | 18,500 |  | - |  | 18,500 |  | - | 3.7\% | 0.0\% | 0.0\% |
| Total | \$ | 407,030 | \$ | 198,910 | \$ | 130 | \$ | 130 | \$ | 97,520 | \$ | 17,845 | \$ | 504,680 | \$ | 216,885 | 100\% | 100\% | 100\% |

Source: RBCCM

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[^0]:    1996199820002002200420062008201020122014201620182020

[^1]:    Source: Bond Buyer

[^2]:    Source: RBCCM

[^3]:    Source: RBCCM

[^4]:    Source: RBCCM

[^5]:    (1) Source: Refinitiv as of September 27, 2023

[^6]:    Source: RBCCM

